

PRESS RELEASE

Rabat, 27 July 2021

CONSOLIDATED RESULTS FOR THE FIRST HALF OF 2021

Resilient operating results driven by international business:

- » The Group's customer base grew by 7.5% to nearly 74 million customers;
- » Almost stable consolidated revenues (-0.8% at constant exchange rates^{*}) in the second quarter of 2021;
- » Group EBITDA margin held at a high level of 51.5%;
- » Strong performance of the Moov Africa subsidiaries, whose revenues increased by 4.7% at constant exchange rates* in the second quarter of 2021;
- » Sustained growth in Fixed Line broadband in Morocco (+7.7%);
- » Net income Group share up +43.6% (-5.8% on a like-for-like basis and including adjustments);
- Acceleration of the Group's investments, focused on strengthening Fixed and Mobile networks infrastructures and improving quality of service;
- » Net debt down 20.0% at constant exchange rates* to the low level of 0.8x EBITDA.

Outlook for 2021 unchanged, at constant scope and exchange rates:

- Decrease in revenues;
- Decrease in EBITDA;
- **CAPEX** of maximum 15% of revenues, excluding frequencies and licences.

The operating results for this first half of 2021 are in line with forecasts and demonstrate the resilience of the Maroc Telecom Group and the relevance of its strategic choices. The Group relies on its teams' strong mobilisation, the constant efforts for innovation and digitalisation, the performance of its subsidiaries and the permanent cost control, thereby maintaining high profitability. Maroc Telecom makes every efforts to support the economic recovery in the countries where it operates by its proactive investment policy to anticipate the increasing growth in traffic and customer bases.

* At constant exchange rate MAD/Ouguiya/Franc CFA

ADJUSTED CONSOLIDATED RESULTS^{*} OF THE GROUP

(IFRS in MAD millions)	Q2 2020	Q2 2021	Change	Change at constant exchange rates ⁽¹⁾	H1 2020	H1 2021	Change	Change at constant exchange rates ⁽¹⁾
Revenues	9,014	8,866	-1.6%	-0.8%	18,323	17,780	-3.0%	-2.9%
Adjusted EBITDA	4,809	4,599	-4.4%	-3.6%	9,603	9,160	-4.6%	-4.6%
Margin (%)	53.3%	51.9%	-1.5 pt	-1.5 pt	52.4%	51.5%	-0.9 pt	-0.9 pt
Adjusted EBITA	2,922	2,825	-3.3%	-2.6%	5,836	5,571	-4.5%	-4.4%
Margin (%)	32.4%	31.9%	-0.6 pt	-0.6 pt	31.8%	31.3%	-0.5 pt	-0.5 pt
Adjusted net income - Group share	1,410	1,359	-3.6%	-3.4%	3,006	2,832	-5.8%	-5.8%
Margin (%)	15.6%	15.3%	-0.3 pt	-0.4 pt	16.4%	15.9%	-0.5 pt	-0.5 pt
CAPEX ⁽²⁾	659	1,697	157.7%	158.1%	1,186	2,115	78.4%	78.3%
Of which frequencies and licences	0	0			0	0		
CAPEX/revenues (excluding frequencies and licences)	7.3%	19.1%	11.8 pt	11.7 pt	6.5%	11.9%	5.4 pt	5.4 pt
Adjusted CFFO	4,206	2,797	-33.5%	-32.8%	7,099	5,478	-22.8%	-22.7%
Net debt	18,659	14,908	-20.1%	-20.0%	18,659	14,908	-20.1%	-20.0%
Net debt/EBITDA ⁽³⁾	0.9x	0.8x			0.9x	0.8x		

*The adjustments to the financial indicators are detailed in Appendix 1.

Customer base

The number of customers of the Group stood at nearly **74** million at the end of June 2021, up by **7.5%** year-on-year, driven by sustained growth of the subsidiaries' customer bases (+11.1%).

Revenues

For the six months of 2021, the Maroc Telecom Group generated consolidated revenues⁽⁴⁾ of MAD **17,780** million, down by **3.0%** (**-2.9%** at constant exchange rates ⁽¹⁾). The decline in the Mobile business in Morocco was partly offset by the strong growth momentum in Fixed Broadband in Morocco and the activities of the Moov Africa subsidiaries.

In the second quarter of 2021, consolidated revenues are almost stable (**-0.8%** at constant exchange rates ⁽¹⁾) thanks mainly to the performance of the subsidiaries over the same period (**+4.7%** at constant exchange rates⁽¹⁾).

Earnings from operations before depreciation and amortisation

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In the first half of 2021, adjusted operating income before depreciation and amortization (EBITDA) for the Maroc Telecom Group reached MAD **9,160** million, down by **4.6%** at constant exchange rates⁽¹⁾. The EBITDA decrease in Morocco is partially offset by EBITDA growth in the Moov Africa subsidiaries. The adjusted EBITDA margin remained at a high of **51.5%**.

Earnings from operations

For the first six months of 2021, adjusted consolidated earnings from operations (EBITA)⁽⁵⁾ of the Maroc Telecom Group reached MAD **5,571** million, down by **4.5%** (**-4.4%** at constant exchange rates⁽¹⁾) showing a trend similar to that of EBITDA. The operating margin was **31.3%**.

Net Income - Group share

At the end of June 2021, adjusted Group share of net income fell by **5.8%** at constant exchange rates⁽¹⁾ to MAD **2,832** million.

Investments

Investments⁽²⁾ excluding frequencies and licences amounted to MAD **2,115** million, up by **78.3%** year on year at constant exchange rates⁽¹⁾. Focused mainly on strengthening infrastructures to support traffic and customer base growth, they represent **11.9%** of the Group's revenues.

Cash flow

Adjusted net cash flow from operations (CFFO)⁽⁶⁾ came to MAD **5,478** million, down by **22.8%** from the same period in 2020 (**-22.7%** at constant exchange rates⁽¹⁾), mainly due to the fall in EBITDA and the increase in investments.

At the end of June 2021, consolidated Net Debt⁽⁷⁾ of the Group was down by **20.1%**, at MAD **14,908** million. It represents **0.8** time its annualised EBITDA⁽³⁾.

• Appointments to the Management Board and to the Supervisory Board

The Supervisory Board, meeting on Thursday 18 February 2021, noted the expiry of the Management Board members terms on 1 March 2021 and decided to renew the terms of office of Mr Abdeslam AHIZOUNE as Chairman of the Management Board and Messieurs Brahim BOUDAOUD, Hassan RACHAD, François VITTE and Abdelkader MAAMAR as members of the Management Board for a further two (2) years, i.e. until 1 March 2023.

Moreover, at its meeting of 22 April 2021, the Supervisory Board co-opted two (2) new members:

- Mr Jassem Mohamed Bu Ataba ALZAABI, who replaced Mr Obaid Bin Humaid AL TAYER for the remainder of his term of office, i.e. until the end of the Ordinary General Meeting called to approve the financial statements for the financial year ending 31 December 2024;
- Mr Kamal SHEHADI, who replaced Mr Saleh AL ABDOOLI for the remaining duration of his term of office, i.e. until the end of the Ordinary General Meeting called to approve the financial statements for the financial year ending 31 December 2021.

It should also be noted that Mr Jassem Mohamed Bu Ataba ALZAABI was also elected Vice-Chairman of the Supervisory Board on the same occasion.

The Ordinary General Meeting of 30 April 2021 approved the co-optation of Mr Luis ENRIQUEZ as a member of the Supervisory Board.

REVIEW OF THE GROUP'S ACTIVITIES

The adjustments to the "Morocco" and "International" financial indicators are detailed in Appendix 1.

Morocco

(IFRS in MAD millions)	Q2 2020	Q2 2021	Change	H1 2020	H1 2021	Change
Revenues	5,124	4,884	-4.7%	10,524	9,774	-7.1%
Mobile	3,234	3,018	-6.7%	6,779	5,985	-11.7%
Services	3,205	2,891	-9.8%	6,637	5,766	-13.1%
Equipment	29	127	339.1%	142	218	54.0%
Fixed-Line	2,408	2,332	-3.1%	4,727	4,702	-0.5%
Of which Fixed Data*	894	928	3.8%	1,707	1,838	7.7%
Elimination and other income	-518	-466	-	-981	-913	
Adjusted EBITDA	3,008	2,718	-9.7%	5,980	5,390	-9.9%
Margin (%)	58.7%	55.6%	-3.1 pt	56.8%	55.1%	-1.7 pt
Adjusted EBITA	2,046	1,780	-13.0%	4,037	3,524	-12.7%
Margin (%)	39.9%	36.4%	-3.5 pt	38.4%	36.1%	-2.3 pt
CAPEX ⁽²⁾	281	1,092	288.5%	564	1,299	130.4%
Of which frequencies and licences	0	0		0	0	
CAPEX/revenues (excluding frequencies and licences)	5.5%	22.3%	16.9 pt	5.4%	13.3%	7.9 pt
Adjusted CFFO	2,636	1,516	-42.5%	4,256	2,737	-35.7%
Net debt	11,891	9,888	-16.8%	11,891	9,888	-16.8%
Net debt/EBITDA ⁽³⁾	0.9x	0,9x		0.9x	0,9x	

*Fixed Data includes the Internet, TV on ADSL and Data services to companies. A calculation method has been changed for an element of the Fixed Data affecting the history.

Revenues in Morocco fell by **7.1%** in the first half of 2021 to MAD **9,774** million. The Mobile business, particularly prepaid Data, continues to suffer from competition and the regulatory environment, partially offset by Fixed Data which is still booming up **7.7%**.

Adjusted operating income before depreciation and amortization (EBITDA) reached MAD **5,390** million, down by **9.9%** from the first half of 2020. The adjusted EBITDA margin remains high at **55.1%**.

Adjusted earnings from operations (EBITA)⁽⁵⁾ amounted to MAD **3,524** million, down **12.7%** year on year due to the fall in EBITDA. The adjusted EBITA margin came to **36.1%**.

In the first six months of 2021, adjusted net cash flow from operations (CFFO)⁽⁶⁾ in Morocco reached MAD **2,737** million, down by **35.7%**, due to the EBITDA decrease and the acceleration in investments, which reached **13.3%** of revenues.

Mobile

	Unit	H1 2020	H1 2021	Change
Customer base ⁽⁸⁾	(000)	19,572	19,633	0.3%
Prepaid	(000)	17,234	17,303	0.4%
Postpaid	(000)	2,338	2,329	-0.4%
Of which Internet 3G/4G+ ⁽⁹⁾	(000)	11,764	10,979	-6.7%
ARPU ⁽¹⁰⁾	(MAD/month)	55.1	48.8	-11.4%

At 30 June 2021, the Mobile customer base⁽⁸⁾ reached **19.6** million customers, up by **0.3%** in one year driven by the prepaid customer base, which gained **1.7%** over the second quarter.

As a result of the combined effect of the fall in outgoing and incoming revenues, Mobile revenues lost **11.7%** compared to the same period in 2020, reaching MAD **5,985** million. The decline in incoming revenues is mainly due to the decrease in national call terminations rates. The regulatory and competitive environment continues to weigh on outgoing services revenues, particularly in the prepaid Data segment.

The combined ARPU⁽¹⁰⁾ was MAD **48.8** for the first six months of 2021, down by **11.4%** compared with the same period in 2020.

Fixed-line and Internet

	Unit	H1 2020	H1 2021	Change
Fixed line	(000)	1,979	1,999	1.0%
High Speed Access ⁽¹¹⁾	(000)	1,689	1,745	3.3%

The Fixed-line customer base improved by **1.0%** year-on-year and recorded nearly **2** million lines at the end of June 2021. The broadband customer base⁽¹¹⁾ grew by **3.3%** to **1.7** million subscribers.

Revenues from Fixed-line and Internet activities fell slightly by **0.5%**. The **7.7%** growth in Data revenues partially offset the decline in Voice.

• International

Financial indicators

(IFRS in MAD millions)	Q2 2020	Q2 2021	Change	Change at constant exchange rates ⁽¹⁾	H1 2020	H1 2021	Change	Change at constant exchange rates ⁽¹⁾
Revenues	4,111	4,223	2.7%	4.7%	8,318	8,515	2.4%	2.5%
Of which mobile services	3,736	3,896	4.3%	6.2%	7,595	7,859	3.5%	3.6%
Adjusted EBITDA	1,800	1,882	4.5%	6.5%	3,623	3,771	4.1%	4.2%
Margin (%)	43.8%	44.6%	0.8 pt	0.8 pt	43.6%	44.3%	0.7 pt	0.7 pt
Adjusted EBITA	877	1,045	19.2%	21.5%	1,798	2,046	13.8%	14.1%
Margin (%)	21.3%	24.7%	3.4 pt	3.4 pt	21.6%	24.0%	2.4 pt	2.4 pt
CAPEX ⁽²⁾	378	605	60.3%	61.1%	622	816	31.2%	31.2%
Of which frequencies and licences	0	0	-	-	0	0	-	-
CAPEX/revenues (excluding frequencies and licences)	9.2%	14.3%	5.1 pt	5.0 pt	7.5%	9.6%	2.1 pt	2.1 pt
Adjusted CFFO	1,570	1,281	-18.4%	-16.6%	2,843	2,741	-3.6%	-3.4%
Net debt	8,206	5,986	-27.1%	-26.8%	8,206	5,986	-27.1%	-26.8%
Net debt/EBITDA(3)	1.1x	0.7x	-	-	1.1x	0.7x	-	-

At the end of June 2021, the Group's international activities generated revenues of MAD **8,515** million, up by **2.4%** (+**2.5%** at constant exchange rates⁽¹⁾), thanks to the growth in Mobile Data (+15.4%) and Mobile Money services (+28.4%).

In the first half of 2021, adjusted earnings from operations before depreciation and amortization (EBITDA) came to MAD **3,771** million, up by **4.1%** (**+4.2%** at constant exchange rates⁽¹⁾). The adjusted EBITDA margin amounted to **44.3%**, i.e. a gain of **0.7 pt** at constant exchange rates⁽¹⁾ due to the continuous improvement in the gross margin rate and control of operating expenses.

Over the same period, adjusted earnings from operations (EBITA)⁽⁵⁾ amounted to MAD **2,046** million, up by **13.8%** (**+14.1%** at constant exchange rates⁽¹⁾), thanks mainly to the increase in adjusted EBITDA and the decrease in depreciation and amortization charges. The adjusted EBITA margin reached **24.0%**, up by **2.4 pt** at constant exchange rates⁽¹⁾.

Adjusted CFFO⁽⁶⁾ from international activities was down by **3.4%** at constant exchange rates⁽¹⁾ at MAD **2,741** million, mainly due to increased investments to upgrade infrastructure to support traffic and customer base growth.

Operational indicators

	Unit	H1 2020	H1 2021	Change
Mobile				
Customer base ⁽⁸⁾	(000)	44,721	49,717	
Mauritania		2,400	2,706	12.8%
Burkina Faso		8,930	9,954	11.5%
Gabon		1,413	1,710	21.0%
Mali		7,909	9,341	18.1%
Côte d'Ivoire		9,231	10,014	8.5%
Benin		4,339	4,893	12.8%
Togo		3,108	2,955	-4.9%
Niger		2,979	3,078	3.3%
Central African Republic		184	217	17.9%
Chad		4,227	4,849	14.7%
Fixed				
Customer base	(000)	330	346	
Mauritania		58	58	0.2%
Burkina Faso		75	76	1.3%
Gabon		23	30	26.9%
Mali		175	183	4.7%
Fixed Broadband				
Customer base (11)	(000)	126	138	
Mauritania		18	20	14.0%
Burkina Faso		14	15	7.6%
Gabon		20	24	22.9%
Mali		75	78	4.6%

Notes:

(1) Constant MAD/Ouguiya/CFA Franc exchange rate.

(2) Capital expenditure corresponds to acquisitions of property, plant and equipment and intangible assets recognised during the period.

(3) The net debt/EBITDA ratio excludes the impact of IFRS 16.

(4) Maroc Telecom consolidates in its financial statements Casanet and the Moov Africa subsidiaries in Mauritania, Burkina Faso, Gabon, Mali, Côte d'Ivoire, Benin, Togo, Niger, Central African Republic and Chad.

(5) EBITA corresponds to operating profit before amortisation of intangible assets related to business combinations, impairment of goodwill and other intangible assets related to business combinations and other income and expenses related to financial investment transactions and transactions with shareholders (except when they are recognised directly in equity).

(6) CFFO comprises the net cash flows from operating activities before taxes as presented in the cash flow statement, as well as dividends received from associates and non-consolidated equity interests. It also includes net capital expenditure, which corresponds to net cash outflows on acquisitions and disposals of property, plant and equipment and intangible assets.

(7) Borrowings and other current and non-current liabilities less cash (and cash equivalents) including cash blocked for bank loans.

(8) The active customer base consists of prepaid customers who have made or received a voice call (excluding calls from the public telecommunication network operator concerned or its Customer Relations Centres) or sent an SMS/MMS or who have used the Data services (excluding exchanges of technical data with the public telecommunication network operator concerned) in the past three months, and non-terminated postpaid customers. (9) The active customer base of the 3G and 4G+ Mobile Internet includes holders of a postpaid subscription contract (whether or not coupled with a voice offer) and holders of a prepaid subscription to the Internet service who have carried out at least one recharge during the past three months or whose credit is valid and who have used the service during this period.

(10) ARPU (average revenues per user) is defined as revenues generated by incoming and outgoing calls and data services net of promotions, excluding roaming and equipment sales, divided by the average number of users in the period. This is the mixed ARPU of the prepaid and postpaid segments.

(11) The broadband customer base includes ADSL, FTTH and leased connections and also includes CDMA in Mauritania, Burkina Faso and Mali.

Important Warning:

Forward-looking statements. Forward-looking statements. This press release contains forward-looking statements and items of a forward-looking nature relating to the financial position, results of operations, strategy and outlook of Maroc Telecom and the impacts of certain operations. Although Maroc Telecom believes that these forward-looking statements are based on reasonable assumptions, they do not constitute guarantees as to the future performance of the company. Actual results may be very different from forward-looking statements due to a number of known or unknown risks and uncertainties, most of which are beyond our control, including the risks described in public documents filed by Maroc Telecom with the Moroccan Capital Market Authority (www.ammc.ma) and the French Financial Markets Authority (www.amf-france.org), also available in French on our website (www.iam.ma). This press release contains forward-looking information that can only be assessed on the day it is distributed. Maroc Telecom makes no commitment to supplement, update or amend these forward-looking statements due to new information, a future event or any other reason, subject to applicable regulations, in particular Articles 2.19ff. of the circular of the Moroccan Capital Market Authority and 223-1ff. of the general regulation of the French Financial Markets Authority.

Maroc Telecom is a global telecommunications operator in Morocco, a leader in all its business segments, fixed, mobile and internet. It has grown internationally and is now present in eleven countries in Africa. Maroc Telecom is listed simultaneously in Casablanca and Paris and its reference shareholders are the Société de Participation dans les Télécommunications (SPT)* (53%) and the Kingdom of Morocco (22%).

* SPT is a company under Moroccan law controlled by Etisalat.

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Appendix 1: Transition from adjusted financial indicators to published financial indicators

Adjusted EBITDA, adjusted EBITA, Group share of adjusted net income and adjusted CFFO are not strictly accounting measures and should be considered as additional information. They better illustrate the Group's performance by excluding exceptional items.

		H1 2020			H1 2021	
(in MAD millions)	Morocco	International	Group	Morocco	International	Group
Adjusted EBITDA	5,980	3,623	9,603	5,390	3,771	9,160
Published EBITDA	5,980	3,623	9,603	5,390	3,771	9,160
Adjusted EBITA	4,037	1,798	5,836	3,524	2,046	5,571
Exceptional items:						
Restructuring costs					-13	-13
Published EBITA	4,037	1,798	5,836	3,524	2,033	5,557
Adjusted Net Income – Group share			3,006			2,832
Exceptional items:						
Restructuring costs						-6
Contribution to the COVID-19 fund			-1,038			
Published Net Income – Group share			1,969			2,827
Adjusted CFFO	4,256	2,843	7,099	2,737	2,741	5,478
Exceptional items:						
Payment of licence		-107	-107		-25	-25
Restructuring costs					-13	-13
ANRT fine	-3,300		-3,300			
Published CFFO	956	2,736	3,692	2,737	2,703	5,440

Appendix 2: Impact of the IFRS 16

At the end of June 2021, the impacts of the application of IFRS 16 on the main consolidated aggregates of the Maroc Telecom Group were as follows:

	H1 2021				
(in MAD millions)	Morocco	International	Group		
Adjusted EBITDA	127	147	274		
Adjusted EBITA	8	20	29		
Adjusted net income – Group share			-8		
Adjusted CFFO	127	147	274		
Net debt	789	655	1,444		

Consolidated statement of financial position

ASSETS (in MAD millions)	31 December 2020	30 June 2021
Goodwill	9,315	9,135
Other intangible assets	8,120	7,657
Property, plant and equipment	28,319	27,103
Right-of-use assets	1,592	1,460
Non-current financial assets	654	640
Deferred tax assets	580	583
Non-current assets	48,579	46,577
Inventories	271	322
Operating and other receivables	11,816	13,083
Short-term financial assets	130	128
Cash and cash equivalents	2,690	2,475
Assets available for sale	54	54
Current assets	14,960	16,062
TOTAL ASSETS	63,540	62,639
LIABILITIES & EQUITY (in MAD millions)	31 December 2020	30 June 2021
Capital	5,275	5,275
Consolidated reserves	2,023	3,712
Consolidated results for the year	5,423	2,827
Equity attributable to owners of the parent	12,721	11,813
Non-controlling interests	3,968	3,662
Equity	16,688	15,476
Non-current provisions	521	520
Long-term borrowings and other financial liabilities	4,748	4,114
Deferred tax liabilities	45	45
Other non-current liabilities	0	0
Non-current liabilities	5,314	4,679
Operating payables	24,007	27,203
Current tax liabilities	671	708
Current provisions	1,247	1,286
Short-term borrowings and other financial liabilities	15,612	13,286
Current liabilities	41,538	42,484
TOTAL LIABILITIES & EQUITY	63,540	62,639

Statement of comprehensive income

(in MAD millions)	30 June 2020	30 June 2021
Revenues	18,323	17,780
Purchases consumed	-2,699	-2,562
Personnel costs	-1,464	-1,524
Taxes and duties	-1,616	-1,688
Other operating income and expenses	-5,949	-2,640
Net depreciation, amortisation, impairment and provisions	-759	-3,809
Operating income	5,836	5,557
Other income and expenses on ordinary activities	-1,513	0
Result from ordinary activities	4,323	5,557
Income from cash and cash equivalents	7	6
Cost of gross financial debt	-423	-397
Cost of net financial debt	-416	-391
Other financial income and expenses	-16	-65
Financial result	-432	-456
Tax expenses	-1,490	-1,826
Net income	2,401	3,275
Exchange differences arising from foreign operations	138	-275
Other income and expenses	-2	53
Comprehensive income for the period	2,537	3,053
Net income	2,401	3,275
Attributable to owners of the parent	1,969	2,827
Non-controlling interests	432	448

Earnings per share	30 June 2020	30 June 2021
Net income attributable to owners of the parent (MAD millions)	1,969	2,827
Number of shares at 30 June	879,095,340	879,095,340
Earnings per share (in MAD)	2.24	3.22
Diluted earnings per share (in MAD)	2.24	3.22

Consolidated cash flow statement

Deprediation, amortisation and other adjustments.7593,806Gross self-financing margin5,0779,364Other components of net change in working capital requirements-616-1,192Net cash flows from operating activities before taxes4,4618,172Taxes paid-2,213-1,893Net cash flows from operating activities (a)2,2486,279Acquisitions of property, plant and equipment and intangible assets-2,287-2,735Increase in financial assets-157-24Disposals of property, plant and equipment and intangible assets63Decrease in financial assets011Net cash used in investing activities (b)-2,397-2,745Capital increase00Dividends paid by subsidiaries to their minority shareholders-431-330Equity transactions (c)-431-330New borrowings and increase in other long-term financial liabilities00Change in short-term financial liabilities-680-3,156Net interest paid (cash only)-392-477Other cash flows from/(used in) financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-2215Cash and cash equivalents at beginning of period1,4832,690	(in MAD millions)	30 June 2020	30 June 2021
Gross self-financing margin5,0779,364Other components of net change in working capital requirements616-1,192Net cash flows from operating activities before taxes4,4618,172Taxes paid-2,213-1,893Net cash flows from operating activities (a)2,2486,279Acquisitions of property, plant and equipment and intangible assets-2,287-2,735Increase in financial assets-1157-24Disposals of property, plant and equipment and intangible assets63Decrease in financial assets011Net cash used in investing activities (b)-2,397-2,745Capital increase000Dividends paid to shareholders00Dividends paid to shareholders00Dividends paid to shareholders00New borrowings and increase in other long-term financial liabilities-680New borrowings and decrease in other long-term financial liabilities-680Net interest paid (cash only)-392-477Other cash flows from/(used in) financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Operating income	5,836	5,557
Other components of net change in working capital requirements-616-1,192Net cash flows from operating activities before taxes4,4618,172Taxes paid-2,213-1,893Net cash flows from operating activities (a)2,2486,279Acquisitions of property, plant and equipment and intangible assets-2,287-2,735Increase in financial assets-157-24Disposals of property, plant and equipment and intangible assets63Decrease in financial assets011Dividends received from non-consolidated equity interests011Net cash used in investing activities (b)-2,397-2,745Capital increase000Dividends paid to shareholders00Dividends paid to shareholders00Dividends paid to shareholders00New borrowings and increase in other long-term financial liabilities2,449Repayment of borrowings and decrease in other long-term financial liabilities00Net cash flows from/(used in) financing activities (e) = (c) + (d)394-3,680Currency effect (f)788-215-78Tata cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Depreciation, amortisation and other adjustments	-759	3,806
Net cash flows from operating activities before taxes4,4618,172Taxes paid-2,213-1,893Net cash flows from operating activities (a)2,2486,279Acquisitions of property, plant and equipment and intangible assets-2,287-2,735Increase in financial assets-157-24Disposals of property, plant and equipment and intangible assets63Decrease in financial assets411Dividends received from non-consolidated equity interests011Net cash used in investing activities (b)-2,397-2,745Capital increase000Dividends paid to shareholders00Dividends paid by subsidiaries to their minority shareholders-431-330Equity transactions (c)-431-330New borrowings and increase in other long-term financial liabilities00Change in short-term financial liabilities-680-3,156Net interest paid (cash only)-392-477Other cash flows from/(used in) financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Gross self-financing margin	5,077	9,364
Taxes paid-2.213-1,893Net cash flows from operating activities (a)2,2486,279Acquisitions of property, plant and equipment and intangible assets-2,287-2,735Increase in financial assets-157-24Disposals of property, plant and equipment and intangible assets63Decrease in financial assets011Net cash used in investing activities (b)-2,397-2,745Capital increase00Dividends paid to shareholders00Dividends paid to shareholders00Change in short-term financial liabilities00Change in short-term financial liabilities-580-3,156Net interest paid (cash only)-392-477Other cash items related to financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Other components of net change in working capital requirements	-616	-1,192
Net cash flows from operating activities (a)2,2486,279Acquisitions of property, plant and equipment and intangible assets-2,287-2,735Increase in financial assets-157-24Disposals of property, plant and equipment and intangible assets63Decrease in financial assets411Dividends received from non-consolidated equity interests011Net cash used in investing activities (b)-2,397-2,745Capital increase00Dividends paid to shareholders00Dividends paid to shareholders00Dividends paid to shareholders-431-330Equity transactions (c)-431-330Repayment of borrowings and decrease in other long-term financial liabilities00Change in short-term financial liabilities-680-3,156Net interest paid (cash only)-392-477Other cash items related to financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Net cash flows from operating activities before taxes	4,461	8,172
Acquisitions of property, plant and equipment and intangible assets $-2,287$ $-2,735$ Increase in financial assets -157 -24 Disposals of property, plant and equipment and intangible assets 6 3 Decrease in financial assets 41 1 Dividends received from non-consolidated equity interests 0 11 Net cash used in investing activities (b) $-2,397$ $-2,745$ Capital increase 0 0 Dividends paid to shareholders 0 0 Dividends paid to shareholders 0 0 Dividends paid by subsidiaries to their minority shareholders -431 -330 Equity transactions (c) -431 -330 New borrowings and increase in other long-term financial liabilities 0 0 Change in short-term financial liabilities 0 0 Change in short-term financial activities -52 -78 Transactions on borrowings and other financial liabilities (d) -392 -477 Other cash items related to financing activities (e) = (c) + (d) 894 $-3,680$ Currency effect (f) 42 -69 -69 Total cash flows (a) + (b) + (e) + (f) 788 -215 Cash and cash equivalents at beginning of period $1,483$ $2,690$	Taxes paid	-2,213	-1,893
Increase in financial assets-157-24Disposals of property, plant and equipment and intangible assets63Decrease in financial assets411Dividends received from non-consolidated equity interests011Net cash used in investing activities (b)-2,397-2,745Capital increase00Dividends paid to shareholders00Dividends paid to shareholders00Dividends paid by subsidiaries to their minority shareholders-431-330Equity transactions (c)-431-330New borrowings and increase in other long-term financial liabilities00Change in short-term financial liabilities-660-3,156Net interest paid (cash only)-392-477Other cash items related to financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Net cash flows from operating activities (a)	2,248	6,279
Disposals of property, plant and equipment and intangible assets63Decrease in financial assets411Dividends received from non-consolidated equity interests011Net cash used in investing activities (b)-2,397-2,745Capital increase00Dividends paid to shareholders00Dividends paid by subsidiaries to their minority shareholders-431-330Equity transactions (c)-431-330New borrowings and increase in other long-term financial liabilities00Change in short-term financial liabilities-680-3,156Net interest paid (cash only)-392-477Other cash items related to financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Acquisitions of property, plant and equipment and intangible assets	-2,287	-2,735
Decrease in financial assets411Decrease in financial assets011Net cash used in investing activities (b)-2,397-2,745Capital increase00Dividends paid to shareholders00Dividends paid to shareholders00Dividends paid by subsidiaries to their minority shareholders-431-330Equity transactions (c)-431-330New borrowings and increase in other long-term financial liabilities00Change in short-term financial liabilities-680-3,156Net interest paid (cash only)-392-477Other cash items related to financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Increase in financial assets	-157	-24
Dividends received from non-consolidated equity interests011Net cash used in investing activities (b)-2,397-2,745Capital increase00Dividends paid to shareholders00Dividends paid by subsidiaries to their minority shareholders-431-330Equity transactions (c)-431-330New borrowings and increase in other long-term financial liabilities00Change in short-term financial liabilities00Change in short-term financial liabilities-680-3,156Net interest paid (cash only)-392-477Other cash items related to financing activities-52-78Transactions on borrowings and other financial liabilities (d)1,326-3,349Net cash flows from/(used in) financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Disposals of property, plant and equipment and intangible assets	6	3
Net cash used in investing activities (b)-2,397-2,745Capital increase00Dividends paid to shareholders00Dividends paid by subsidiaries to their minority shareholders-431-330Equity transactions (c)-431-330New borrowings and increase in other long-term financial liabilities00Change in short-term financial liabilities00Net interest paid (cash only)-392-477Other cash items related to financing activities-52-78Transactions on borrowings and other financial liabilities (d)1,326-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Decrease in financial assets	41	1
Capital increase00Dividends paid to shareholders00Dividends paid by subsidiaries to their minority shareholders-431-330Equity transactions (c)-431-330New borrowings and increase in other long-term financial liabilities00Change in short-term financial liabilities00Change in short-term financial liabilities-680-3,156Net interest paid (cash only)-392-477Other cash items related to financing activities-52-78Transactions on borrowings and other financial liabilities (d)1,326-3,349Net cash flows from/(used in) financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Dividends received from non-consolidated equity interests	0	11
Dividends paid to shareholders00Dividends paid by subsidiaries to their minority shareholders-431-330Equity transactions (c)-431-330New borrowings and increase in other long-term financial liabilities2,449361Repayment of borrowings and decrease in other long-term financial liabilities00Change in short-term financial liabilities-680-3,156Net interest paid (cash only)-392-477Other cash items related to financing activities-52-78Transactions on borrowings and other financial liabilities (d)1,326-3,349Net cash flows from/(used in) financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Net cash used in investing activities (b)	-2,397	-2,745
Dividends paid by subsidiaries to their minority shareholders-431-330Equity transactions (c)-431-330New borrowings and increase in other long-term financial liabilities2,449361Repayment of borrowings and decrease in other long-term financial liabilities00Change in short-term financial liabilities-680-3,156Net interest paid (cash only)-392-477Other cash items related to financing activities-52-78Transactions on borrowings and other financial liabilities (d)1,326-3,349Net cash flows from/(used in) financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Capital increase	0	0
Equity transactions (c)-431-330New borrowings and increase in other long-term financial liabilities2,449361Repayment of borrowings and decrease in other long-term financial liabilities00Change in short-term financial liabilities-680-3,156Net interest paid (cash only)-392-477Other cash items related to financing activities-52-78Transactions on borrowings and other financial liabilities (d)1,326-3,680Net cash flows from/(used in) financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Dividends paid to shareholders	0	0
New borrowings and increase in other long-term financial liabilities $2,449$ 361 Repayment of borrowings and decrease in other long-term financial liabilities 0 0 Change in short-term financial liabilities -680 $-3,156$ Net interest paid (cash only) -392 -477 Other cash items related to financing activities -52 -78 Transactions on borrowings and other financial liabilities (d) $1,326$ $-3,349$ Net cash flows from/(used in) financing activities (e) = (c) + (d) 894 $-3,680$ Currency effect (f) 42 -69 Total cash flows (a) + (b) + (e) + (f) 788 -215 Cash and cash equivalents at beginning of period $1,483$ $2,690$	Dividends paid by subsidiaries to their minority shareholders	-431	-330
Repayment of borrowings and decrease in other long-term financial liabilities00Change in short-term financial liabilities-680-3,156Net interest paid (cash only)-392-477Other cash items related to financing activities-52-78Transactions on borrowings and other financial liabilities (d)1,326-3,349Net cash flows from/(used in) financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Equity transactions (c)	-431	-330
Change in short-term financial liabilities-680-3,156Net interest paid (cash only)-392-477Other cash items related to financing activities-52-78Transactions on borrowings and other financial liabilities (d)1,326-3,349Net cash flows from/(used in) financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	New borrowings and increase in other long-term financial liabilities	2,449	361
Net interest paid (cash only)-392-477Other cash items related to financing activities-52-78Transactions on borrowings and other financial liabilities (d)1,326-3,349Net cash flows from/(used in) financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Repayment of borrowings and decrease in other long-term financial liabilities	0	0
Other cash items related to financing activities-52-78Transactions on borrowings and other financial liabilities (d)1,326-3,349Net cash flows from/(used in) financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Change in short-term financial liabilities	-680	-3,156
Transactions on borrowings and other financial liabilities (d)1,326-3,349Net cash flows from/(used in) financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Net interest paid (cash only)	-392	-477
Net cash flows from/(used in) financing activities (e) = (c) + (d)894-3,680Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Other cash items related to financing activities	-52	-78
Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Transactions on borrowings and other financial liabilities (d)	1,326	-3,349
Currency effect (f)42-69Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690	Net cash flows from/(used in) financing activities (e) = (c) + (d)	894	-3,680
Total cash flows (a) + (b) + (e) + (f)788-215Cash and cash equivalents at beginning of period1,4832,690			
Cash and cash equivalents at beginning of period1,4832,690	Currency effect (f)	42	-69
	Total cash flows (a) + (b) + (e) + (f)	788	-215
Cash and cash equivalents at end of period 2,271 2,475	Cash and cash equivalents at beginning of period	1,483	2,690
	Cash and cash equivalents at end of period	2,271	2,475