

# FINANCIAL REPORT

# 2022

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*This report is not published in ESEF format and does not replace the official version of the annual financial report that will be included in the Universal Registration Document.*



**1. CONSOLIDATED RESULTS OF THE PAST THREE YEARS**

## 1. CONSOLIDATED RESULTS OF THE PAST THREE YEARS

The following table presents a selection of Maroc Telecom Group's consolidated financial data for the three fiscal years ended December 31, 2020, 2021 and 2022, which comes from the Group's consolidated financial statements prepared in accordance with international IFRS (International Financial Reporting Standards) such as adopted by the European Union and audited by the auditors.

### 1.1 Consolidated results in moroccan dirhams

#### Statement of comprehensive income

(In MAD million)	2020	2021	2022
<b>Revenues</b>	<b>36,769</b>	<b>35,790</b>	<b>35,731</b>
Operating expenses	24,750	24,217	26,744
<b>Earnings from operations</b>	<b>12,018</b>	<b>11,573</b>	<b>8,987</b>
Earnings from continuing operations	10,505	11,485	8,987
<b>Net earnings</b>	<b>6,289</b>	<b>6,928</b>	<b>3,639</b>
Attributable to equity holders of the parent	5,423	6,008	2,750
<b>Earnings per share (in MAD)</b>	<b>6.17</b>	<b>6.83</b>	<b>3.13</b>
Diluted earnings per share (in MAD)	6.17	6.83	3.13

#### Statement of financial position

SHAREHOLDERS' EQUITY AND LIABILITIES (In € millions)	2020	2021	2022
Share capital	484	501	473
Shareholders' equity, attributable to equity holders of the parent	1,166	1,417	1,245
Non-controlling interests	364	369	368
Shareholders' equity	1,530	1,786	1,614
Non-current liabilities	487	411	447
Current liabilities	3,808	3,674	3,813
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>5,825</b>	<b>5,871</b>	<b>5,874</b>

## 1.2 Consolidated results in euros

The Group reports its financial data in Moroccan dirhams. This section is intended to provide investors with comparable data in Euros.

For 1 euro	2020	2021	2022
<b>The closing rate at the balance sheet</b>	10.9081	10.5238	11.1568
<b>Average rate used for the income statement</b>	10.8258	10.6761	10.6406

The table above shows the average Moroccan dirham/euro conversion rates used in the consolidation of the Group's financial statements for the years 2020, 2021 and 2022.

The exchange rates are shown for indicative purposes only, to help the reader. The Group does not guarantee that the amounts expressed in dirhams were, could have been or could be converted to euros at those exchange rates or at any other rate.

The following table shows selected financial data for Maroc Telecom Group, presented in euros at the exchange rate used in preparing the Group's consolidated statement of financial position and income statement for fiscal years 2020, 2021 and 2022.

### Statement of comprehensive income

(In € millions)	2020	2021	2022
<b>Revenues</b>	<b>3,396</b>	<b>3,352</b>	<b>3,358</b>
Cost of purchases	2,286	2,268	2,513
<b>Earnings from operations</b>	<b>1,110</b>	<b>1,084</b>	<b>845</b>
Earnings from continuing operations	970	1,076	845
<b>Net earnings</b>	<b>581</b>	<b>649</b>	<b>342</b>
Attributable to equity holders of parent	501	563	258
<b>Earnings per share (in Euro)</b>	<b>0.57</b>	<b>0.64</b>	<b>0.29</b>
Diluted earnings per share (in Euro)	0.57	0.64	0.29

### Statement of financial position

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<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>5,825</b>	<b>5,871</b>	<b>5,874</b>



## 2. OVERVIEW

## 2. OVERVIEW

The following comments and analysis should be read in conjunction with the whole of this document and in particular with the audited consolidated financial statements including the statement of financial position, the statement of comprehensive income, the statement of cash flows, the statement of changes in equity and the notes thereto for the years ended December 31, 2020, 2021 and 2022.

### 2.1 Scope of consolidation

As at December 31, 2022, Maroc Telecom consolidated the following companies in its financial statements:

#### **Mauritel**

Maroc Telecom acquired on April 12, 2001, 51.5% of the voting rights of Mauritel, the incumbent operator in Mauritania and operator of a Fixed-line and Mobile telecommunications network, subsequent to the merger of Mauritel SA (Fixed line) and Mauritel Mobile. Mauritel S.A. is owned by the holding company Compagnie Mauritanienne de Communications (CMC), in which Maroc Telecom holds an 80% equity stake and consequently a 41.2% interest in Mauritel. Mauritel has been fully consolidated by Maroc Telecom since July 1, 2004.

#### **Onatel**

On December 29, 2006, Maroc Telecom acquired a 51% stake in the Burkinabe operator Onatel. The Group increases its stake in Onatel, its stake is 61% as of April 17, 2018. The subsidiary has been fully consolidated in Maroc Telecom's financial statements since January 1, 2007.

#### **Gabon Telecom**

On February 9, 2007, Maroc Telecom acquired 51% of the capital of Gabon Telecom. Gabon Telecom has been fully consolidated by Maroc Telecom since March 1, 2007.

Gabon Telecom bought out Maroc Telecom to acquire 100% of the subsidiary Atlantique Telecom Gabon, which was absorbed by Gabon Telecom on June 29, 2016.

#### **Sotelma**

On July 31, 2009, Maroc Telecom acquired a 51% stake in Mali's incumbent operator, Sotelma. Sotelma has been fully consolidated by Maroc Telecom since August 1, 2009.

#### **Casanet**

Casanet is a Moroccan provider of Internet access created in 1995. In 2008, the company became a 100% subsidiary of Maroc Telecom and expands its activities by specializing in information engineering. Casanet has been fully consolidated by Maroc Telecom since January 1, 2011.

#### **Moov Africa Côte d'Ivoire**

On January 26, 2015, Maroc Telecom acquired an 85% stake in the capital of the Côte d'Ivoire Mobile operator. Moov Africa Côte d'Ivoire has been fully consolidated in the financial statements of Maroc Telecom since January 31, 2015.

#### **Moov Africa Benin**

On January 26, 2015, Maroc Telecom acquired 100% of the capital of the Benin Mobile operator. Moov Africa Benin has been fully consolidated in the financial statements of Maroc Telecom since January 31, 2015.

#### **Moov Africa Togo**

On January 26, 2015, Maroc Telecom acquired a 95% stake in the capital of the Togo Mobile operator. Moov Africa Togo has been fully consolidated in the financial statements of Maroc Telecom since January 31, 2015.

#### **Moov Africa Niger**

On January 26, 2015, Maroc Telecom acquired 100% of the capital of the Niger Mobile operator. Moov Africa Niger has been fully consolidated in the financial statements of Maroc Telecom since January 31, 2015.

### **Moov Africa Centrafrique**

On January 26, 2015, Maroc Telecom acquired 100% of the capital of the Central African Republic Mobile operator. Moov Africa Centrafrique has been fully consolidated in the financial statements of Maroc Telecom since January 31, 2015.

### **Moov Africa Chad**

On June 26, 2019, Maroc Telecom acquired 100% of the capital of the Chadian operator Millicom Tchad. Moov Africa Chad has been fully consolidated by Maroc Telecom since July 1, 2019.

### **Moov Africa brand**

The new visual identity "Moov Africa" is launched on January 1, 2021. The ten subsidiaries of Maroc Telecom Group (present in Mauritania, Burkina Faso, Gabon, Mali, Ivory Coast, Benin, Togo, Niger, Central African Republic and Chad) are now united around a common identity.

### **Other non-consolidated investments**

Investments which are not material to the consolidated financial statements or over which Maroc Telecom does not directly or indirectly exercise exclusive control, joint control or significant influence are not consolidated and are recorded under "Non-current financial assets".

This is the case for MT Cash, MT Fly, Moov Money and the minority interests held in RASCOM, Autoroutes du Maroc, Arabsat and other investments.

## 2.2 Comparison of results by geographical area

### GROUP CONSOLIDATED ADJUSTED RESULTS\*

(IFRS in MAD millions)	Q4 2021	Q4 2022	Change	Change at constant exchange rates <sup>(1)</sup>	2021	2022	Change	Change at constant exchange rates <sup>(1)</sup>
<b>Revenues</b>	9,004	<b>8,923</b>	<b>-0.9%</b>	<b>-3.0%</b>	35,790	<b>35,731</b>	<b>-0.2%</b>	<b>-0.5%</b>
<b>Adjusted EBITDA</b>	4,760	<b>4,420</b>	<b>-7.2%</b>	<b>-8.9%</b>	18,589	<b>18,492</b>	<b>-0.5%</b>	<b>-0.8%</b>
<i>Margin (%)</i>	52.9%	49.5%	-3.3 pt	-3.2 pt	51.9%	51.8%	-0.2 pt	-0.2 pt
<b>Adjusted EBITA</b>	3,082	<b>2,596</b>	<b>-15.8%</b>	<b>-17.3%</b>	11,586	<b>11,468</b>	<b>-1.0%</b>	<b>-1.4%</b>
<i>Margin (%)</i>	34.2%	29.1%	-5.1 pt	-5.0 pt	32.4%	32.1%	-0.3 pt	-0.3 pt
<b>Adjusted net income Group share</b>	1,714	<b>1,300</b>	<b>-24.1%</b>	<b>-25.0%</b>	6,014	<b>5,820</b>	<b>-3.2%</b>	<b>-3.3%</b>
<i>Margin (%)</i>	19.0%	14.6%	-4.5 pt	-4.3 pt	16.8%	16.3%	-0.5 pt	-0.5 pt
<b>CAPEX<sup>(2)</sup></b>	1,928	<b>2,075</b>	<b>7.6%</b>	<b>5.2%</b>	5,615	<b>7,572</b>	<b>34.8%</b>	<b>34.1%</b>
<i>Of which frequencies and licenses</i>	1	0			123	0		
<i>CAPEX/Rev (excluding frequencies and licenses)</i>	21.4%	23.3%	1.8 pt	1.8 pt	15.3%	21.2%	5.8 pt	5.8 pt
<b>Adjusted CFFO</b>	3,736	<b>3,134</b>	<b>-16.1%</b>	<b>-17.2%</b>	12,110	<b>11,294</b>	<b>-6.7%</b>	<b>-7.1%</b>
<b>Net Debt</b>	14,397	<b>16,355</b>	<b>13.6%</b>	<b>12.8%</b>	14,397	<b>16,355</b>	<b>13.6%</b>	<b>12.8%</b>
<b>Net Debt/EBITDA<sup>(3)</sup></b>	0.7x	<b>0.9x</b>			0.7x	<b>0.8x</b>		

\* The adjustments to the financial indicators are detailed in Appendix 1.

#### 2.2.1 Comparison of financial data for fiscal years 2022 and 2021

##### 2.2.1.1 Group consolidated results

###### Customer base

The Group customer base reached 75,4 million customers in 2022, up 1.6% driven mainly by the expansion of subsidiaries' customer bases.

###### Revenues

The Maroc Telecom Group generated revenues<sup>(4)</sup> of MAD 35.7 billion in 2022, down slightly by 0.2% (-0.5% at constant exchange rates<sup>(1)</sup>). Growth in the Moov Africa subsidiaries revenues and in the Fixed Internet business in Morocco partly offset the decrease in the Mobile business in Morocco, impacted by the economic, competitive and regulatory environment.

###### Earnings from operations before depreciation and amortization

For the 2022 financial year, the Maroc Telecom Group posted adjusted earnings from operations before depreciation and amortization (EBITDA) of MAD 18,492 million, down 0.5% (-0.8% at constant exchange rates<sup>(1)</sup>). The adjusted EBITDA margin remained high at 51.8%, virtually stable year on year.

###### Earnings from operations

Adjusted earnings from operations (EBITA)<sup>(5)</sup> for the year amounted to MAD 11,468 million, down 1.0% (-1.4% at constant exchange rates<sup>(1)</sup>). The adjusted EBITA margin was 32.1%.

### **Group share of net income**

Adjusted Group share of net income was down 3.3% at constant exchange rates<sup>(1)</sup> and totaled MAD 5,820 million for the year ended December 31, 2022.

### **Investments**

Investments<sup>(2)</sup> excluding frequencies and licenses represented 21.2% of 2022 revenues, in line with the objectives.

### **Cash-Flow**

Adjusted cash flows from operations (CFFO)<sup>(6)</sup> fell by 7.1% at constant exchange rates<sup>(1)</sup> to MAD 11,294 million, mainly due to the increase in CAPEX.

At December 31, 2022, consolidated net debt<sup>(7)</sup> represented 0.8 times<sup>(3)</sup> Group full-year EBITDA.

### **Dividend**

At the next General Meeting of Shareholders, the Maroc Telecom Supervisory Board will propose payment of a dividend of MAD 2.19 per share, representing a total amount of MAD 1.9 billion.

### **Maroc Telecom Group's outlook for 2023**

Based on recent market developments and provided no new major exceptional event disrupts the Group's activity, Maroc Telecom forecasts the following outlook for 2023 at constant scope and exchange rates:

- **Stable Revenues;**
- **Stable EBITDA;**
- **CAPEX of approximately 20% of revenues, excluding frequencies and licenses.**

## 2.2.1.2 Activities in Morocco

The adjustments to the "Morocco" and "International" financial indicators are detailed in Appendix 1.

(IFRS in MAD millions)	Q4 2021	Q4 2022	Change	2021	2022	Change
<b>Revenues</b>	5,028	<b>4,738</b>	<b>-5.8%</b>	19,906	<b>19,546</b>	<b>-1.8%</b>
<b>Mobile</b>	3,072	<b>2,859</b>	<b>-6.9%</b>	12,270	<b>11,789</b>	<b>-3.9%</b>
Services	2,834	2,777	-2.0%	11,684	11,296	-3.3%
Equipment	238	82	-65.6%	586	493	-15.8%
<b>Fixed</b>	2,416	<b>2,326</b>	<b>-3.7%</b>	9,474	<b>9,564</b>	<b>1.0%</b>
Of which Fixed Data*	965	1,007	4.3%	3,754	4,007	6.7%
Elimination and other income	-460	-447		-1,837	-1,807	
<b>Adjusted EBITDA</b>	2,972	<b>2,579</b>	<b>-13.2%</b>	11,234	<b>10,974</b>	<b>-2.3%</b>
Margin (%)	59.1%	54.4%	-4.7 pt	56.4%	56.1%	-0.3 pt
<b>Adjusted EBITA</b>	2,110	<b>1,682</b>	<b>-20.3%</b>	7,599	<b>7,446</b>	<b>-2.0%</b>
Margin (%)	42.0%	35.5%	-6.5 pt	38.2%	38.1%	-0.1 pt
<b>CAPEX<sup>(2)</sup></b>	754	<b>802</b>	<b>6.4%</b>	2,630	<b>3,183</b>	<b>21.0%</b>
Of which frequencies and licenses	0	0		0	0	
CAPEX/Rev (excluding frequencies and licenses)	15.0%	16.9%	1.9 pt	13.2%	16.3%	3.1 pt
<b>Adjusted CFFO</b>	2,578	<b>2,343</b>	<b>-9.1%</b>	7,179	<b>7,798</b>	<b>8.6%</b>
<b>Net debt</b>	9,350	<b>9,405</b>	<b>0.6%</b>	9,350	<b>9,405</b>	<b>0.6%</b>
<b>Net debt/EBITDA<sup>(3)</sup></b>	0.7x	<b>0.9x</b>		0.8x	<b>0.8x</b>	

\* Fixed Data includes the Internet, TV on ADSL and Data services to companies.

Revenues from the Group's activities in Morocco totaled MAD 19,546 million, down 1.8% versus 2021. A strong performance from Fixed Data (+6.7%) partly offset the decline in Mobile revenues (-3.9%), which continued to suffer from the economic, competitive and regulatory environment.

Adjusted earnings from operations before depreciation and amortization (EBITDA) in 2022 amounted to MAD 10,974 million, down 2.3% versus 2021. The adjusted EBITDA margin remained high at 56.1%.

Adjusted earnings from operations (EBITA)<sup>(5)</sup> totaled MAD 7,446 million, down 2.0%, giving an adjusted margin of 38.1%.

Adjusted cash flows from operations (CFFO)<sup>(6)</sup> increased by 8.6% to MAD 7,798 million.

## Mobile

	Unit	12/31/2021	12/31/2022	Change
<b>Customer base<sup>(8)</sup></b>	<b>(000)</b>	19,900	<b>19,252</b>	<b>-3.3%</b>
Prepaid	(000)	17,538	16,836	-4.0%
Postpaid	(000)	2,362	2,416	2.3%
<b>Of which Internet 3G/4G+<sup>(9)</sup></b>	<b>(000)</b>	10,633	<b>11,043</b>	<b>3.9%</b>
<b>ARPU<sup>(10)</sup></b>	<b>(MAD/month)</b>	48.7	<b>46.8</b>	<b>-4.0%</b>

At the end of 2022, the Mobile customer base<sup>(8)</sup> totaled 19.3 million customers, down 3.3% year on year.

Mobile revenues were down 3.9% year on year at MAD 11,789 million related to the competitive and regulatory environment.

2022 blended ARPU<sup>(10)</sup> was MAD 46.8, down 4.0% year on year.

## Fixed-line and Internet

	Unit	12/31/2021	12/31/2022	Change
<b>Fixed-line</b>	(000)	1,974	<b>1,931</b>	<b>-2.2%</b>
<b>Broadband access<sup>(11)</sup></b>	(000)	1,735	<b>1,706</b>	<b>-1.6%</b>

The Fixed customer base fell by 2.2% to just over 1.9 million lines at the end of 2022. The Broadband customer base totaled 1.7 million customers, driven by the expansion of the FTTH customer base, up 44% versus 2021.

Fixed and Internet activities generated revenues of MAD 9,564 million, up 1.0% versus 2021. Growth in Fixed-Line Data (+6.7%), mainly driven by FTTH activity (+37%), offset the decline in Voice.

### 2.2.1.3 International activities

#### Financial indicators

<i>(IFRS in MAD millions)</i>	Q4 2021	Q4 2022	Change	Change at constant exchange rates <sup>(1)</sup>	2021	2022	Change	Change at constant exchange rates <sup>(1)</sup>
<b>Revenues</b>	4,236	<b>4,442</b>	<b>4.8%</b>	<b>0.5%</b>	16,912	<b>17,242</b>	<b>2.0%</b>	<b>1.3%</b>
<i>Of which Mobile services</i>	3,928	4,094	4.2%	-0.1%	15,626	15,938	2.0%	1.3%
<b>Adjusted EBITDA</b>	1,788	<b>1,840</b>	<b>2.9%</b>	<b>-1.6%</b>	7,355	<b>7,518</b>	<b>2.2%</b>	<b>1.4%</b>
<i>Margin (%)</i>	42.2%	41.4%	-0.8 pt	-0.9 pt	43.5%	43.6%	0.1 pt	0.1 pt
<b>Adjusted EBITA</b>	972	<b>914</b>	<b>-6.0%</b>	<b>-10.7%</b>	3,988	<b>4,022</b>	<b>0.9%</b>	<b>-0.2%</b>
<i>Margin (%)</i>	23.0%	20.6%	-2.4 pt	-2.6 pt	23.6%	23.3%	-0.3 pt	-0.3 pt
<b>CAPEX<sup>(2)</sup></b>	1,174	<b>1,272</b>	<b>8.4%</b>	<b>4.4%</b>	2,984	<b>4,388</b>	<b>47.0%</b>	<b>45.7%</b>
<i>Of which frequencies and licenses</i>	1	0			123	0		
<i>CAPEX/Rev (excluding frequencies and licenses)</i>	27.7%	28.6%	1.0 pt	1.1 pt	16.9%	25.4%	8.5 pt	8.5 pt
<b>Adjusted CFFO</b>	1,158	<b>791</b>	<b>-31.7%</b>	<b>-35.2%</b>	4,932	<b>3,495</b>	<b>-29.1%</b>	<b>-29.9%</b>
<b>Net debt</b>	5,983	<b>7,206</b>	<b>20.4%</b>	<b>18.4%</b>	5,983	<b>7,206</b>	<b>20.4%</b>	<b>18.4%</b>
<b>Net debt/EBITDA<sup>(3)</sup></b>	0.8x	<b>0.9x</b>			0.7x	<b>0.9x</b>		

In 2022, the Group's international activities posted revenues of MAD 17,242 million, up 2.0% (+1.3% at constant exchange rates<sup>(1)</sup>) driven by the strong growth in Mobile Data (+28% at constant exchange rates<sup>(1)</sup>). Excluding the decrease in termination rates, subsidiaries' revenues rose by 2.3% at constant exchange rates<sup>(1)</sup>.

In 2022, adjusted earnings before depreciation and amortization (EBITDA) totaled MAD 7,518 million, up 2.2% (+1.4% at constant exchange rates<sup>(1)</sup>). The adjusted EBITDA margin was 43.6%, up 0.1 pt thanks to the improvement in the gross margin.

During the same period, adjusted earnings from operations (EBITA)<sup>(5)</sup> were up 0.9% (-0.2% at constant exchange rates<sup>(1)</sup>) at MAD 4,022 million.

Adjusted cash flows from operations (CFFO)<sup>(6)</sup> fell by 29.9% at constant exchange rates<sup>(1)</sup> to MAD 3,495 million, due to the increase in CAPEX.

## Operational indicators

	Unit	12/31/2021	12/31/2022	Change
<b>Mobile</b>				
<b>Customer base<sup>(8)</sup></b>	<b>(000)</b>	50,130	52,017	
Mauritania		2,985	2,638	-11.6%
Burkina Faso		10,457	11,048	5.7%
Gabon		1,656	1,512	-8.7%
Mali		8,163	8,988	10.1%
Côte d'Ivoire		10,489	10,844	3.4%
Benin		5,132	5,480	6.8%
Togo		2,687	2,763	2.8%
Niger		3,212	2,848	-11.4%
Central African Republic		210	218	3.5%
Chad		5,138	5,680	10.5%
<b>Fixed</b>				
<b>Customer base</b>	<b>(000)</b>	350	357	
Mauritania		57	46	-18.3%
Burkina Faso		76	76	0.1%
Gabon		32	43	36.9%
Mali		186	192	3.1%
<b>Fixed Broadband</b>				
<b>Customer base<sup>(11)</sup></b>	<b>(000)</b>	141	157	
Mauritania		19	18	-6.6%
Burkina Faso		15	16	5.2%
Gabon		28	40	42.8%
Mali		79	84	6.4%

Notes :

- (1) Constant MAD/ouguiya/CFA franc exchange rate.
- (2) Capital expenditure corresponds to acquisitions of property, plant and equipment and intangible assets recognized during the period.
- (3) The net debt/EBITDA ratio excludes the impact of IFRS 16 and takes into account the annualization of EBITDA.
- (4) Maroc Telecom consolidates in its financial statements Casanet and the Moov Africa subsidiaries in Mauritania, Burkina Faso, Gabon, Mali, Côte d'Ivoire, Benin, Togo, Niger, Central African Republic and Chad.
- (5) EBITA corresponds to operating profit before amortization of intangible assets related to business combinations, impairment of goodwill and other intangible assets related to business combinations and other income and expenses related to financial investment transactions and transactions with shareholders (except when they are recognized directly in equity).
- (6) CFFO comprises the net cash flows from operating activities before taxes as presented in the cash flow statement, as well as dividends received from associates and non-consolidated equity interests. It also includes net capital expenditure, which corresponds to net cash outflows on acquisitions and disposals of property, plant and equipment and intangible assets.
- (7) Borrowings and other current and non-current liabilities less cash (and cash equivalents) including cash blocked for bank loans.
- (8) The active customer base consists of prepaid customers who have made or received a voice call (excluding calls from the public telecommunication network operator concerned or its Customer Relations Centers) or sent an SMS/MMS or who have used the Data services (excluding exchanges of technical data with the public telecommunication network operator concerned) in the past three months, and non-terminated postpaid customers.
- (9) The active customer base of the 3G and 4G+ Mobile Internet includes holders of a postpaid subscription contract (whether or not coupled with a voice offer) and holders of a prepaid subscription to the Internet service who have carried out at least one recharge during the past three months or whose credit is valid and who have used the service during this period.
- (10) ARPU (average revenues per user) is defined as revenues generated by incoming and outgoing calls and Data services net of promotions, excluding roaming and equipment sales, divided by the average number of users in the period. This is the blended ARPU of the prepaid and postpaid segments.
- (11) The broadband customer base includes ADSL, FTTH, leased connections and CDMA in Mali.

## Appendix 1: Relationship between adjusted financial indicators and published financial indicators

Adjusted EBITDA, adjusted EBITA, Group share of adjusted net income and adjusted CFFO are not strictly accounting measures, and should be considered as additional information. They are a better indicator of the Group's performance as they exclude non-recurring items.

(in MAD million)	2021			2022		
	Morocco	International	Group	Morocco	International	Group
<b>Adjusted EBITDA</b>	11,234	7,355	18,589	<b>10,974</b>	<b>7,518</b>	<b>18,492</b>
Tax audit				-28		-28
<b>Published EBITDA</b>	11,234	7,355	18,589	<b>10,946</b>	<b>7,518</b>	<b>18,464</b>
<b>Adjusted EBITA</b>	7,599	3,988	11,586	<b>7,446</b>	<b>4,022</b>	<b>11,468</b>
Restructuring costs		-14	-14		-2	-2
Tax audit				-28		-28
ANRT decision				-2,451		-2,451
<b>Published EBITA</b>	7,599	3,974	11,573	<b>4,967</b>	<b>4,020</b>	<b>8,987</b>
<b>Adjusted net income Group share</b>			6,014			<b>5,820</b>
Restructuring costs			-6			-1
Tax audit						-618
ANRT decision						-2,451
<b>Published net income Group share</b>			6,008			<b>2,750</b>
<b>Adjusted CFFO</b>	7,179	4,932	12,110	<b>7,798</b>	<b>3,495</b>	<b>11,294</b>
Payment of license		-172	-172		-54	-54
Restructuring costs					-2	-2
Tax audit				-28		-28
ANRT decision				-2,451		-2,451
<b>Published CFFO</b>	7,179	4,759	11,938	<b>5,320</b>	<b>3,439</b>	<b>8,758</b>

## Appendix 2: Impact of IFRS 16 norm

At the end of December 2022, the impacts of the application of IFRS 16 on the main indicators of the Maroc Telecom Group were as follows:

(in MAD million)	2021			2022		
	Morocco	International	Group	Morocco	International	Group
<b>Adjusted EBITDA</b>	253	294	<b>547</b>	259	279	<b>537</b>
<b>Adjusted EBITA</b>	11	39	<b>50</b>	14	45	<b>59</b>
<b>Adjusted net income Group share</b>			<b>-21</b>			<b>-8</b>
<b>Adjusted CFFO</b>	253	294	<b>547</b>	259	279	<b>537</b>
<b>Net debt</b>	766	694	<b>1,460</b>	765	697	<b>1,462</b>

## 2.2.2 Comparison of financial data for fiscal years 2021 and 2020

### 2.2.2.1 Group Consolidated results

#### **Customer base**

The Group's customer base reached more than 74 million customers in 2021 and recorded an increase of 1.8%, driven in particular by the growth of the subsidiaries' customer base.

#### **Revenues**

The Maroc Telecom Group generated revenues of nearly MAD 36 billion in 2021, down 2.7% (-2.0% at constant exchange rates). The good performance of the revenues of the Moov Africa subsidiaries and Fixed Broadband in Morocco partially offset the slowdown in Mobile activities in Morocco, still impacted by the competitive and regulatory environment.

#### **Earnings from operations before depreciation and amortization**

At the end of December 2021, the adjusted earnings from operations before depreciation and amortization (EBITDA) of the Maroc Telecom Group stood at MAD 18,589 million, down 2.7% (-2.2% at constant exchange rates). Adjusted EBITDA margin remains high at 51.9%, stable over the year.

In the fourth quarter, the Group's adjusted EBITDA increased by 1.3% at constant exchange rates to MAD 4,760 million thanks to rigorous cost management.

#### **Earnings from operations**

At the end of 2021, the adjusted earnings from operations (EBITA) of the Maroc Telecom Group stood at MAD 11,586 million, up 0.4% at constant exchange rates<sup>(1)</sup>, thanks to lower depreciation. The adjusted EBITA margin rose by 0.8 pt to 32.4%.

#### **Net Income - Group share**

Group share of Net Income sharply rose (+11.1% at constant exchange rates).

Adjusted Group share of Net Income rose by 0.5% at constant exchange rates thanks to the sharp increase in net income from the activities of the Moov Africa subsidiaries.

#### **Investments**

Investments excluding frequencies and licences are sharply increasing to support a desire to strengthen Fixed and Mobile network infrastructures and represent 15.3% of revenues, in line with the objective announced for the year.

#### **Cash-Flow**

Adjusted cash flows from operations (CFFO) fell by 22.5% at constant exchange rates, reaching MAD 12,110 million due in particular to the increase in investments.

At 31 December 2021, the consolidated net debt of the Maroc Telecom Group represented 0.7 times the Group's annual EBITDA.

## 2.2.2.2 Activities in Morocco

<i>(IFRS in MAD millions)</i>	2020	2021
<b>Revenues</b>	20,881	19,906
<b>Mobile</b>	13,351	12,270
Services	13,009	11,684
Equipment	342	586
<b>Fixed-line</b>	9,517	9,474
Of which Fixed Data	3,490	3,754
Elimination and other income	-1,987	-1,837
<b>Adjusted EBITDA</b>	11,950	11,234
Margin (%)	57.2%	56.4%
<b>Adjusted EBITA</b>	8,079	7,599
Margin (%)	38.7%	38.2%
<b>CAPEX</b>	1,466	2,630
Of which frequencies and licences	0	0
CAPEX/revenues (excluding frequencies and licences)	7.0%	13.2%
<b>Adjusted CFFO</b>	10,300	7,179
<b>Net debt</b>	11,515	9,350
Net debt/EBITDA	0.9x	0.8x

Revenues from the Group's activities in Morocco were down 4.7% compared with 2020, mainly affected by the decline in the Mobile business. The momentum in Fixed Data (+7.6%) partially offset the fall in Mobile revenues, which continue to be impacted by competitive and regulatory constraints.

At the end of 2021, adjusted earnings from operations before depreciation and amortization (EBITDA) amounted to MAD 11,234 million, down 6.0% compared with 2020. The adjusted EBITDA margin rate remained high at 56.4%.

Adjusted earnings from operations (EBITA) reached MAD 7,599 million, down 5.9%. It represents an adjusted margin rate of 38.2%.

Adjusted cash flows from operations (CFFO) fell by 30.3% to MAD 7,179 million due to the increase in investments.

## Mobile

	Unit	2020	2021
<b>Mobile</b>			
<b>Customer base</b>	<b>(000)</b>	19,498	19,900
Prepaid	(000)	17,181	17,538
Postpaid	(000)	2,317	2,362
<b>Of which Internet 3G/4G+</b>	<b>(000)</b>	11,060	10,633
<b>ARPU</b>	<b>(MAD/month)</b>	54.3	48.7

At the end of 2021, the Mobile customer base had 19.9 million customers, up 2.1% over one year.

Mobile revenues fell by 8.1% compared to the same period in 2020, to MAD 12,270 million due to the fall in outgoing revenues impacted by the unfavourable regulatory and competitive contexts and the decline in incoming revenues following the decrease in national call termination rates in December 2020.

The 2021 combined ARPU stood at MAD 48.7, down 10.2% over one year.

## Fixed-Line & Internet

	Unit	2020	2021
<b>Fixed-lines</b>	<b>(000)</b>	2,008	1,974
<b>Broadband access</b>	<b>(000)</b>	1,738	1,735

The Fixed customer base lost 1.7% and stood at nearly 2 million lines at the end of 2021. Broadband had 1.7 million subscribers and the expansion of the FTTH network (+47%) largely offset the losses of ADSL customers.

The Fixed and Internet activities generated revenues of MAD 9,474 million, relatively stable compared to 2020. The growth in Fixed Data offset the decline in voice.

### 2.2.2.3 International activities

#### Financial indicators

<i>(IFRS in MAD millions)</i>	2020	2021
<b>Revenues</b>	16,883	16,912
Of which Mobile services	15,507	15,626
<b>Adjusted EBITDA</b>	7,150	7,355
<i>Margin (%)</i>	42.4%	43.5%
<b>Adjusted EBITA</b>	3,520	3,988
<i>Margin (%)</i>	20.8%	23.6%
<b>CAPEX</b>	1,982	2,984
Of which frequencies and licences	135	123
CAPEX/revenues (excluding frequencies and licences)	10.9%	16.9%
<b>Adjusted CFFO</b>	5,419	4,932
<b>Net debt</b>	7,517	5,983
Net debt/EBITDA	1.0x	0.7x

The Group's international activities posted revenues of MAD 16,912 million, up 1.5% at constant exchange rates, explained by the continuous growth in Data Mobile (+18.8% at constant exchange rates) and Mobile Money services (+13.1% at constant exchange rates). Excluding the decrease in termination rates, subsidiaries' revenues rose by 3.4% at constant exchange rates.

In 2021, the adjusted earnings before depreciation and amortization (EBITDA) stood at MAD 7,355 million, up 2.9% (+4.2% at constant exchange rates). The adjusted EBITDA margin was 43.5%, up 1.1 pt thanks to the improvement in the gross margin rate.

During the same period, adjusted operating income (EBITA) improved by 13.3% (+14.8% at constant exchange rates) to MAD 3,988 million, due to the increase in EBITDA.

Adjusted cash flows from operations (CFFO) from international activities declined by 7.8% at constant exchange rates reaching MAD 4,932 million due to the increase in investments.

## Operating indicators

	Unit	2020	2021
<b>Mobile</b>			
<b>Customer base</b>	<b>(000)</b>	<b>49 226</b>	<b>50 130</b>
Mauritania		2 641	2 985
Burkina Faso		9 388	10 457
Gabon		1 632	1 656
Mali		9 684	8 163
Côte d'Ivoire		10 050	10 489
Benin		4 682	5 132
Togo		3 380	2 687
Niger		3 005	3 212
Central African Republic		189	210
Chad		4 577	5 138
<b>Fixed-line</b>			
<b>Parc</b>	<b>(000)</b>	<b>337</b>	<b>350</b>
Mauritania		57	57
Burkina Faso		75	76
Gabon		25	32
Mali		180	186
<b>Fixed Broadband</b>			
<b>Customer base</b>	<b>(000)</b>	<b>131</b>	<b>141</b>
Mauritania		18	19
Burkina Faso		14	15
Gabon		22	28
Mali		77	79

## **2.3 Transition from separate financial statements to consolidated financial statements**

The consolidated financial statements are derived from the separate financial statements of Maroc Telecom and its subsidiaries, as prepared under the generally accepted accounting principles of each country. Various adjustments have been made to these separate financial statements, in compliance with IFRS consolidation and presentation requirements.

The main adjustments to the presentation of the statement of financial statements are the:

- Recognition of revenues related to the point loyalty program (fidelio) at the time of exchange or expiration of points;
- Recognition of sales commissions as consolidated operating expenses. These costs were initially netted against revenues in the separate financial statements;
- Activation of payroll costs relating to the deployment of fixed assets;
- Recognition of SIM cards in intangible assets;
- Inventory values of handsets sold but not activated are adjusted to account for the recognition of revenues upon activation;
- Elimination of capitalized costs from the balance sheet and recognition in the income statement of the change in the period;
- The recognition in the income statement of the exchange adjustments;
- Recognition of the impact of unwinding the retirement benefits provision discounting in financial income;
- Capitalization of deferred taxes on temporary differences arising from the separate financial statements, IFRS adjustments and tax loss carryforwards;
- Reclassification under net operating income of noncurrent operating items, and under net financial income of noncurrent financial items;
- The identification of leases for the right of use and the capitalization of rental expenses that meet the duration and value criteria required by IFRS 16 in fixed assets. This restatement gives rise to the creation of a new financial liability and the corresponding interest charges and the recognition of depreciation of rental expenses converted into fixed assets;
- Reclassification under current assets of assets held for sale;
- Reclassification of the corporate income tax liability component of tax debts;
- Reclassification under current items, of loan, financial debt and provision components maturing in less than a year.
- The other consolidation adjustments basically concern all consolidation transactions (elimination of consolidated securities, intra-group transactions and internal capital gains or losses, etc.).



**3. CONSOLIDATED FINANCIAL STATEMENTS  
AT DECEMBER 31 2020, 2021, 2022**

### 3. CONSOLIDATED FINANCIAL STATEMENTS AT DECEMBER 31 2020, 2021, 2022

Pursuant to regulation (EC) no. 1606/2002 of the European Parliament of July 19, 2002, Maroc Telecom Group's consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IAS/IFRS), as endorsed by the European Union.

#### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS (In MAD million)	Note	2020	2021	2022
Goodwill	3	9,315	8,976	9,389
Other intangible assets	4	8,120	7,521	7,696
Property, plant, and equipment	5	28,319	27,400	29,283
Right to use the asset	34	1,592	1,371	1,387
Equity affiliates	6	0	0	0
Noncurrent financial assets	7	654	784	1,656
Deferred tax assets	8	580	508	445
<b>Noncurrent assets</b>		<b>48,579</b>	<b>46,560</b>	<b>49,857</b>
Inventories	9	271	318	484
Trade accounts receivable and other	10	11,816	12,699	13,160
Short term financial assets	11	130	126	103
Cash and cash equivalents	12	2,690	2,024	1,872
Assets available for sale		54	54	54
<b>Current assets</b>		<b>14,960</b>	<b>15,222</b>	<b>15,673</b>
<b>TOTAL ASSETS</b>		<b>63,540</b>	<b>61,782</b>	<b>65,530</b>
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>				
(In MAD million)	Note	2020	2021	2022
Share capital		5,275	5,275	5,275
Retained earnings		2,023	3,631	5,870
Net earnings		5,423	6,008	2,750
Shareholders' equity attributable to equity holders of the parent	13	12,721	14,914	13,895
Noncontrolling interests		3,968	3,887	4,107
<b>Shareholders' equity</b>		<b>16,688</b>	<b>18,800</b>	<b>18,002</b>
Noncurrent provisions	14	521	503	585
Borrowings and other long-term financial liabilities	15	4,748	3,767	4,325
Deferred tax liabilities	8	45	50	83
Other noncurrent liabilities		0	0	0
<b>Noncurrent liabilities</b>		<b>5,314</b>	<b>4,321</b>	<b>4,992</b>
Trade accounts payable	16	24,007	23,865	26,228
Current tax liabilities		671	787	1,179
Current provisions	14	1,247	1,332	1,209
Borrowings and other short term financial liabilities	15	15,612	12,677	13,920
<b>Current liabilities</b>		<b>41,538</b>	<b>38,661</b>	<b>42,535</b>
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>		<b>63,540</b>	<b>61,782</b>	<b>65,530</b>

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(In MAD million)	Note	2020	2021	2022
<b>Revenues</b>	17	<b>36,769</b>	<b>35,790</b>	<b>35,731</b>
Cost of purchases	18	-5,416	-5,123	-4,940
Payroll costs	19	-3,005	-2,868	-3,093
Taxes and duties	20	-3,344	-3,447	-3,535
Other operating income (expenses)*	21	-8,746	-5,303	-8,031
Net depreciation, amortization, and provisions	22	-4,240	-7,477	-7,145
<b>Earnings from operations</b>		<b>12,018</b>	<b>11,573</b>	<b>8,987</b>
Other income and charges from ordinary activities**		-1,513	-88	0
Income from equity affiliates	23	0	0	0
<b>Earnings from continuing operations</b>		<b>10,505</b>	<b>11,485</b>	<b>8,987</b>
Income from cash and cash equivalents		17	27	18
Gross borrowing costs		-888	-826	-706
<b>Net borrowing costs</b>		<b>-871</b>	<b>-800</b>	<b>-688</b>
Other financial income and expenses		26	-77	-55
<b>Net financial income (expense)</b>	24	<b>-844</b>	<b>-876</b>	<b>-743</b>
Income tax	25	-3,372	-3,680	-4,604
<b>Net income</b>		<b>6,289</b>	<b>6,928</b>	<b>3,639</b>
Exchange gain or loss from foreign activities		134	-378	732
Other income and expenses		-14	34	-14
<b>Total comprehensive income for the period</b>		<b>6,409</b>	<b>6,584</b>	<b>4,358</b>
<b>Net income</b>		<b>6,289</b>	<b>6,928</b>	<b>3,639</b>
Attributable to equity holders of the parent		5,423	6,008	2,750
Noncontrolling interests	26	866	920	889
<b>Total comprehensive income for the period</b>		<b>6,409</b>	<b>6,584</b>	<b>4,358</b>
Attributable to equity holders of the parent		5,511	5,787	3,204
Noncontrolling interests	26	899	797	1,153
<b>EARNINGS PER SHARE</b>		<b>2020</b>	<b>2021</b>	<b>2022</b>
Net earnings attributable to equity holders of the parent (in MAD millions)		<b>5,423</b>	<b>6,008</b>	<b>2,750</b>
Number of shares at December 31		879,095,340	879,095,340	879,095,340
Net earnings per share (in MAD)	27	<b>6.17</b>	<b>6.83</b>	<b>3.13</b>
Diluted net earnings per share (in MAD)	27	<b>6.17</b>	<b>6.83</b>	<b>3.13</b>

\*Other operating income and expenses in 2022 include the amount of the penalty applied by the Moroccan regulator (-MAD 2,451 million)

\*\*The amount shown in Other operating income and expenses for 2020 corresponds to the Group's Covid19 donations.

## CONSOLIDATED STATEMENT OF CASH FLOW

(In MAD million)	Note	2020	2021	2022
Earnings from operations		12,018	11,573	8,987
Depreciation, amortization and other non-cash movements		2,719	7,487	7,142
<b>Gross cash from operating activities</b>		<b>14,738</b>	<b>19,060</b>	<b>16,129</b>
Other changes in net working capital		139	-1,847	-300
<b>Net cash from operating activities before tax</b>		<b>14,877</b>	<b>17,213</b>	<b>15,829</b>
Income tax paid		-3,789	-3,659	-3,827
<b>Net cash from operating activities (a)</b>	12	<b>11,088</b>	<b>13,554</b>	<b>12,002</b>
Purchase of PP&E and intangible assets		-4,141	-5,289	-7,073
Purchases of consolidated investments after acquired cash		0	5	0
Investments in equity affiliates		0	0	0
Increase in financial assets		-249	-41	-388
Disposals of PP&E and intangible assets		14	14	2
Decrease in financial assets		144	3	7
Dividends received from nonconsolidated investments		14	6	1
<b>Net cash used in investing activities (b)</b>		<b>-4,219</b>	<b>-5,303</b>	<b>-7,452</b>
Capital increase		0	0	0
Dividends paid by Maroc Telecom	13	-4,870	-3,525	-4,202
Dividends paid by subsidiaries to their noncontrolling interests		-855	-687	-1,089
<b>Changes in equity</b>		<b>-5,725</b>	<b>-4,212</b>	<b>-5,291</b>
Proceeds from borrowings and increase in other long-term financial liabilities		2,307	694	1,621
Payments on borrowings and decrease in other noncurrent financial liabilities		0	0	0
Proceeds from borrowings and increase in other short-term financial liabilities		1,167	1,536	2,570
Payments on borrowings and decrease in other current financial liabilities		-2,687	-6,145	-2,743
Change in net current accounts		0	0	0
Net interest paid (cash only)		-626	-695	-786
Other cash expenses (income) used in financing activities		-35	-47	-76
<b>Change in borrowings and other financial liabilities</b>		<b>125</b>	<b>-4,657</b>	<b>586</b>
<b>Net cash used in financing activities (d)</b>	12	<b>-5,600</b>	<b>-8,869</b>	<b>-4,705</b>
Translation adjustment and other noncash items (g)		-62	-47	1
<b>Total cash flows (a)+(b)+(d)+(g)</b>	12	<b>1,207</b>	<b>-666</b>	<b>-153</b>
Cash and cash equivalents at beginning of period		1,483	2,690	2,024
Cash and cash equivalents at end of period	12	2,690	2,024	1,872

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

<i>(In MAD millions)</i>	Note	Share capital	Earnings and retained earnings	Other comprehensive income	Total Group share	Non controlling interest	Total capital equity
<b>Restated position at January 1, 2020</b>		5,275	7,222	-428	12,069	3,934	16,003
<b>Total comprehensive income for the period</b>			5,423	88	5,511	899	6,409
<i>Change in gains and losses recognized directly in equity and recyclable in profit or loss</i>			0	100	100	34	134
Gains and losses on translation				100	100	34	134
<i>Change in gains and losses recognized directly in equity and recyclable in profit or loss</i>				-12	-12	-2	-14
Actuarial difference				-1	-1	-2	-3
Actuarial gains and losses				-11	-11	0	-11
Capital increase				0	0	0	0
Capital decrease				0	0	0	0
Share-based compensation				0	0	0	0
Change in percentage without assumption/loss of control				0	0	0	0
Change in percentage with assumption/loss of control			0		0		0
Dividends			-4,870		-4,870	-865	-5,735
Treasury stock			0		0	0	0
Other adjustments			11		11	0	11
<b>Restated position at December 31, 2020</b>		5,275	7,786	-340	12,721	3,968	16,688
<b>Total comprehensive income for the period</b>			6,008	-221	5,787	797	6,584
<i>Change in gains and losses recognized directly in equity and recyclable in profit or loss</i>			0	-263	-263	-115	-378
Gains and losses on translation				-263	-263	-115	-378
Revaluation differences				0	0	0	0
Revaluation differences on hedging instruments				0	0	0	0
Revaluation differences on equity instruments				0	0	0	0
<i>Change in gains and losses recognized directly in equity and recyclable in profit or loss</i>				42	42	-8	34
Actuarial difference				-11	-11	-8	-19
Revaluation differences on equity instruments				53	53	0	53
Capital increase				0	0	0	0
Capital decrease				0	0	0	0
Share-based compensation				0	0	0	0
Change in percentage without assumption/loss of control				0	0	0	0
Change in percentage with assumption/loss of control			0		0		0
Dividends			-3,525	0	-3,525	-878	-4,403
Treasury stock			-4	0	-4	0	-4
Other adjustments			-65	0	-65	0	-65
<b>Position at December 31, 2021</b>		5,275	10,199	-561	14,914	3,887	18,800
<b>Total comprehensive income for the period</b>			2,750	454	3,204	1,153	4,358
<i>Change in gains and losses recognized directly in equity and recyclable in profit or loss</i>				464	464	268	732
Gains and losses on translation				464	464	268	732
Revaluation differences				0	0	0	0
Revaluation differences on hedging instruments				0	0	0	0
Revaluation differences on equity instruments				0	0	0	0
<i>Change in gains and losses recognized directly in equity and recyclable in profit or loss</i>				-10	-10	-4	-14
Actuarial difference				-10	-10	-4	-14
Revaluation differences on equity instruments				0	0	0	0
Capital increase					0		0
Capital decrease					0		0
Share-based compensation					0		0
Change in percentage without assumption/loss of control					0		0
Change in percentage with assumption/loss of control					0		0
Dividends			-4,202		-4,202	-933	-5,134
Treasury stock			-22		-22		-22
Other adjustments					0	-1	-1
<b>Position at December 31, 2022</b>		5,275	8,727	-107	13,895	4,107	18,002

At December 31, 2022, Maroc Telecom's share capital comprised 879,095,340 ordinary shares. Ownership of the shares was divided as follows:

- Etisalat: 53%;
- Kingdom of Morocco: 22%;
- Other: 25%.

Reserves consist mainly of accumulated undistributed earnings from previous years, including MAD 3,073 million in undistributable reserves at December 31, 2022.

## NOTE 1. ACCOUNTING PRINCIPLES AND VALUATION METHODS

Group companies are consolidated on the basis of their fiscal year ending December 31, 2022 except for CMC, whose fiscal year ends March 31, 2022.

The financial statements and notes were approved by the Management Board on January 25, 2023.

### 1. CONTEXT FOR THE PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR 2022 AND THE FINANCIAL STATEMENTS FOR THE YEARS 2021 AND 2020

Pursuant to regulation (EC) no.1606/2002 of July 19, 2002, concerning the adoption of international accounting standards, the consolidated financial statements of Maroc Telecom Group for the year ended December 31, 2022, were prepared in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), applicable as endorsed by the European Union (EU). For purposes of comparison, the 2022 financial statements also include financial information on 2021 and 2020.

### 2. COMPLIANCE WITH ACCOUNTING STANDARDS

The consolidated financial statements of Maroc Telecom SA have been prepared in accordance with International Financial Reporting Standards (IFRS) and International Financial Reporting Interpretations Committee (IFRIC) interpretations endorsed by the European Union and mandatory at December 31, 2022. The accounting standards applied to the consolidated financial statements do not differ from those issued by the International Accounting Standards Board (IASB).

#### 2.1 Standards and interpretations applied by Maroc Telecom for fiscal year 2022

All the new standards, interpretations and amendments published by the IASB and mandatory in the European Union from January 1, 2022 have been applied.

##### 2.1.1 Impact of application of the standards and interpretations adopted in 2022

The Group believes that the improvements adopted in 2022 did not have a material impact on its consolidated financial statements.

#### 2.2 Standards and interpretations applied by Maroc Telecom for fiscal year 2023

On June 25, 2020, the IASB issued amendments to IFRS 17 Insurance Contracts to help companies apply the standard and make it easier for them to explain their financial performance. The effective date of these amendments is January 1, 2023.

The Group considers that the 2023 improvements have no material impact on its consolidated financial statements.

### 3. PRESENTATION AND PRINCIPLES GOVERNING THE PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENT

Pursuant to IFRS principles, the consolidated financial statements have been prepared on an historical-cost basis, with the exception of certain asset and liability categories.

The categories concerned are mentioned in the notes below. The consolidated financial statements are presented in Dirham and all values are rounded to the nearest million unless otherwise noted. They include the accounts of Maroc Telecom and its subsidiaries after elimination of intra-group transactions.

#### 3.1 Statement of comprehensive income

Maroc Telecom has chosen to present its statement of comprehensive income in a format that breaks down income and expenses by type.

##### 3.1.1 Earnings from operations and earnings from continuing operations

Earnings from operations, which in documents previously issued by Maroc Telecom was called operating income, includes revenues, cost of purchases, payroll costs, taxes and duties, other operating income and expenses, as well as net depreciation, amortization and provisions.

Earnings from continuing operations includes earnings from operations, other income from continuing operations, other expenses on continuing operations (including impairment of goodwill and other intangible assets), as well as the share of net earnings of equity associates.

##### 3.1.2 Financing costs and other financial income and expenses

Net financing costs comprise:

- Gross financing costs which includes interest payable on loans calculated using the effective-interest rate method;

- Financial income received from cash investments.

Other financial income and expenses mainly include gains and losses on currency translation (other than those relating to operating activities recognized under earnings from operations), dividends received from non-consolidated companies, earnings from consolidated activities or companies not recognized under earnings from discontinued activities or in the process of being discontinued.

### 3.2 Statement of financial position

Assets and liabilities with maturities shorter than the operating cycle, i.e. generally less than 12 months, are recognized under current assets or liabilities. If their maturities are longer than this, they are recognized under noncurrent assets or liabilities, except for operating expenses.

### 3.3 Consolidated statement of cash flows

Maroc Telecom group has chosen to present its consolidated cash flow statement using the indirect method. Working capital requirements from operations correspond to changes in the balance sheet items of trade receivables, inventories and trade payables.

### 3.4 Use of estimates and assumptions

The preparation of consolidated financial statements in accordance with IFRS requires Maroc Telecom to make certain estimates and assumptions that it deems reasonable and realistic. Despite regular reviews of these estimates and assumptions based on past or anticipated achievements, facts and circumstances may lead to changes in these estimates and assumptions that could have an impact on the carrying value of Group assets, liabilities, equity, or earnings.

The main estimates and assumptions concern changes in the following items:

- provisions: risk estimates, performed on an individual basis; the occurrence of events during risk-measurement procedures may lead at any time to a reassessment of the risk in question (see Note 14);
- impairment of trade receivables and inventories: estimates of nonrecovery risk for trade receivables and obsolescence risk for inventories;
- employee benefits: assumptions, updated annually, include the probability of employees remaining with the Group until retirement, expected changes in future compensation, the discount rate, and the inflation rate (see Note 14);
- revenues recognition: estimates of benefits granted as part of customer-loyalty programs, to be deducted from certain revenues items, and of deferred revenues relating to distributors (see Note 17);
- goodwill: valuation methods adopted for the identification of intangible assets acquired through business combinations (see Note 3);
- goodwill, indefinite useful lives of intangible assets, and assets in progress: assumptions are updated annually for impairment tests performed on each of the Group's cash-generating units (CGUs), determined by future cash flows and discount rates;
- deferred taxes: estimates concerning the recognition of deferred tax assets are updated annually; estimates include the Group's future tax results and expected changes in temporary differences between assets and liabilities (see Note 8).
- IFRS 16 : the discount rate is estimated by taking into account risk, economic conditions, country specificities and duration.

### 3.5 Consolidation methods

The generic name Maroc Telecom refers to the group of companies composed of the parent company Itissalat Al-Maghrib S.A. and its subsidiaries.

A list of the Group's principal subsidiaries is presented in Note 2, "Scope of consolidation at December 31, 2020, 2021, and 2022.

Maroc Telecom's scope of consolidation comprises wholly owned companies exclusively; therefore the only consolidation method employed by the Group is that of full consolidation.

The accounting method described below was applied consistently to all the periods presented in the consolidated financial statements.

### **Full consolidation**

All companies in which Maroc Telecom has a controlling interest, namely those in which it has the power to govern financial and operational policies to obtain benefits from their operations, are fully consolidated.

The new standard for consolidation, introduced by IFRS 10 as replacement of IAS 27 (amended) - Consolidated and Separate Financial Statements and by SIC 12 Special Purpose Vehicles, is based on the following three criteria that must be met simultaneously for Maroc Telecom to assume control :

- Maroc Telecom has power over the subsidiary when it has existing rights that give it the ability to direct the relevant activities (i.e., the activities that significantly affect the investee's returns); Power arises from existing and/or potential voting rights and/or contractual arrangements. The voting rights must be substantial (i.e., they may be employed at any time and without limitation, particularly during votes on important activities). Assessment of whether a parent has power over a subsidiary depends on the relevant activities of the subsidiary, its decision-making procedures, and the breakdown of votes among the other shareholders.
- Maroc Telecom has exposure or rights to variable returns from its involvement with the subsidiary. These returns may vary in accordance with the subsidiary's performance. The notion of return is defined broadly and includes dividends and other forms of distributed economic benefits, the investment's valuation, cost savings, synergies, etc.
- Maroc Telecom has the ability to exercise its power to affect the returns. Any power that cannot affect returns is considered non-controlling.

The Group's consolidated financial statements are presented as those of a single economic entity with two types of owners: 1. the owners of Maroc Telecom Group (shareholders of Maroc Telecom SA), and 2. holders of non-controlling interests (minority shareholders of the subsidiaries). A non-controlling interest is defined as a stake in a subsidiary that cannot be directly or indirectly attributed to a parent company (hereinafter "non-controlling interests"). Consequently any changes in percentage of ownership of a parent company in a subsidiary that do not result in the loss of control affects only equity, because control is not changed within the economic entity.

### **Transaction eliminated in the consolidated financial statements**

Revenues, expenses, and balance-sheet positions resulting from intra-group transactions are eliminated during the preparation of the consolidated financial statements.

## **3.6 Business combinations**

### **Business combinations from January 1, 2009**

The acquisition method is used to account for business combinations. Under this method, upon the initial consolidation of an entity over which the Group has acquired exclusive control:

- the identifiable assets acquired and the liabilities assumed are measured at their fair value on the acquisition date.
- the noncontrolling interests are measured either at fair value or at their proportionate share of the acquiree's identifiable net assets. This option is available on a transaction-by-transaction basis.

On the acquisition date, goodwill is measured as the difference between:

- the fair value of the consideration transferred plus the amount of noncontrolling interest in the acquiree, and, in a business combination achieved in stages, the acquisition-date fair value of the equity interest held previously by the acquirer in the acquiree;

and

- the net amount on the acquisition date for identifiable assets acquired and liabilities assumed.

The fair-value measurement of noncontrolling interests increases goodwill up to the share attributable to the noncontrolling interests, thereby resulting in the recognition of full goodwill. The purchase price and its allocation must be completed within 12 months of the acquisition date. If goodwill is negative, it is recognized as profit directly in profit or loss. After the acquisition date, goodwill is measured at its initial amount, less any recorded impairment losses;

The following principles also apply to business combinations:

- beginning on and after the acquisition date, to the extent possible, goodwill is allocated to each cash-generating unit likely to benefit from the business combination;
- any adjustment to the purchase price is recorded at fair value on the acquisition date, and any subsequent adjustment after the purchase-price allocation period is recognized in profit or loss;
- acquisition-related costs are recognized as expenses when incurred;

- in the event of acquisition of an additional interest in a consolidated subsidiary, Maroc Telecom recognizes the difference between the acquisition cost and the carrying value of noncontrolling interests as a change in equity attributable to shareholders of Maroc Telecom;  
Goodwill is not amortized.

### **Business combinations prior to January 1, 2009**

Pursuant to IFRS 1, Maroc Telecom elected not to restate business combinations that occurred before January 1, 2004. IFRS 3, as published by the IASB in March 2004, had already retained the acquisition method. Its provisions, however, differed from those of the revised standard on the following main points:

- noncontrolling interests were measured on the basis of their proportionate share in the acquired net identifiable assets; the option of fair-value measurement did not exist;
- contingent consideration was recognized in the cost of acquisition only if payment was likely to occur and the amounts could be measured reliably;
- costs attributable directly to the acquisition were recognized under the cost of the business combination.
- In the event of acquisition of an additional interest in a consolidated subsidiary, Maroc Telecom recognizes as goodwill the difference between the acquisition cost and the carrying value of acquired noncontrolling interests.

### **3.7 Foreign-currency translation**

Foreign-currency transactions are initially recorded in the functional currency at the exchange rate prevailing on the date of the transaction. At the end of the period, monetary assets and liabilities denominated in a foreign currency are translated into the functional currency at the exchange rate prevailing on that date. All translation differences are recognized in profit or loss for the period.

### **3.8 Translation of financial statements for foreign activities**

Assets and liabilities relating to foreign activities, including goodwill and fair-value adjustments arising from consolidation, are translated into Moroccan dirhams at the exchange rate prevailing at the end of the period.

Income and expenses are translated into dirhams at the average exchange rate over the period.

Foreign exchange differences arising from translation are recorded as foreign currency translation differences, as a separate component of shareholders' equity.

### **3.9 Assets**

#### **3.9.1 Other intangible assets**

Intangible assets acquired separately are recorded at cost, and intangible assets acquired in connection with a business combination are recorded at their fair value at the acquisition date. Subsequent to initial recognition, the historical cost model is applied to intangible assets that are amortized when they are ready for use. Depreciation is recorded for assets with limited useful life. The useful lives are reviewed at each closing.

The estimated useful lives are between 2 and 5 years.

IAS 38 does not recognize brands, subscriber bases and market segments generated internally as intangible assets.

Licenses for the operation of telecommunications networks are recorded at historical cost and are amortized on a straight-line basis as of the effective date of the service for the period of validity of the license.

The Maroc Telecom group chose not to use the option offered by IFRS 1 to choose to measure certain intangible assets at fair value on January 1, 2004 at this date.

Expenditures posted to intangible enterprises are capitalized only if they enhance the future economic benefits associated with the asset. Other expenses are recognized as expenses when incurred.

#### **3.9.2 Research and development costs**

Research costs are expensed when incurred. Development expenses are capitalized when the project can reasonably be considered feasible.

Pursuant to IAS 38 Intangible Assets, development costs are capitalized only after the technical and financial feasibility of the asset for sale or use have been established, where it is likely that the future economic benefits attributable to the asset will flow to the company, and where the cost of the asset can be measured reliably.

#### **3.9.3 Property, plant, and equipment**

Property, plant, and equipment are carried at historical cost less any accumulated depreciation and impairment losses. Historical cost includes acquisition or production costs as well as costs directly attributable to transporting the asset to its physical location and to preparing it for use in operations. For the purposes of IAS 23, borrowing costs directly

attributable to the acquisition, construction, or production of a qualifying asset are included in the cost of the asset. Other borrowing costs are recognized as an expense for the period in which they are incurred. When property, plant, and equipment include significant components with various useful lives, the components are recorded and depreciated separately.

Property assets comprising the items “land” and “buildings” are derived in part from the contribution in kind granted in 1998 by the Moroccan government (in connection with the breakup of ONPT) to Maroc Telecom when it was established.

When these assets were transferred, the property titles could not be registered with the property registry.

Fully 98.24% of such assets had been assigned property titles at the end of December 2022. Although uncertainty over the property titles remains, the risk is limited, because the Moroccan government has guaranteed Maroc Telecom use of the transferred property as at this time, and because to date there have been no significant incidents related to this situation.

The assets transferred by the Moroccan government on February 26, 1998, to establish Maroc Telecom as a public operator were recorded as a net amount in the opening statement of financial position, as approved by:

- the Postal Services and Information Technology Act no. 24-96;
- the joint order no. 341-98 of the Ministry of Telecommunications and the Ministry of Finance, Commerce, and Industry, approving the inventory of assets transferred to Maroc Telecom Group.

Depreciation is calculated using the straight-line method over the estimated useful lives of the assets. Useful lives are reviewed at the end of each reporting period and are as follows:

- |                              |  |
|------------------------------|--|
| • Construction and buildings | 20 years   |
| • Civil engineering projects | 15 years   |
| • Network equipment:         |  |
| • Transmission (Mobile)      | 10 years   |
| • Switching                  | 8 years  |
| • Transmission (fixed line)  | 10 years   |
| • Fixtures and fittings      | 10 years for various facilities<br>20 years for the fitting out of buildings |
| • Computer equipment         | 5 years  |
| • Office equipment           | 10 years   |
| • Transportation equipment   | 5 years  |

Assets not put into service are maintained in assets under construction.

Depreciation charges for assets acquired under these contracts are included in depreciation charges.

Maroc Telecom Group has elected not to use the option offered by IFRS 1 to measure certain items of property, plant and equipment at their fair value at January 1, 2004.

The Group recognizes, in the carrying amount of an item of property, plant and equipment, the replacement cost of a component of that item of property, plant and equipment at the time this cost is incurred if it is probable that the future economic benefits associated with the asset will flow to the Group and its cost can be reliably measured.

All routine maintenance and servicing costs are expensed as incurred.

#### **3.9.4 Impairment of fixed assets**

Goodwill and other intangible assets with indefinite useful lives are subject to an impairment test at the close of each annual period, and are also tested whenever there is an indication that they may be impaired. The carrying value of other fixed assets is also subject to an impairment test whenever events or circumstances indicate that the carrying value of such assets may not be recoverable. The impairment test compares the asset's carrying amount with its recoverable amount (i.e., the higher of fair value less disposal costs and value in use).

The recoverable amount is determined for an individual asset as long as the asset generates cash inflows that are largely independent of those from other assets or groups of assets. If such is the case, as it is for goodwill, the recoverable amount is determined for the cash-generating unit. Maroc Telecom has selected as its cash generating units its fixed and Mobile business units (BU).

#### **3.9.5 Accounting treatment of lease assets**

The MT Group adopted IFRS 16 with effect from January 1, 2019. The application of this standard removes the IAS 17 distinction between operating leases and finance leases, and requires the recognition of almost all leases on the balance

sheet with an asset representing the right-of-use of the leased asset for the duration of the lease term, in exchange for a liability in respect of the obligation to pay rent.

### 3.9.5.1 Definition of right-of-use

Maroc Telecom's right-of-use is derived from its leases. Under IFRS 16, "a contract is, or contains, a lease if it conveys to the tenant the right to control the use of an identified asset for a period of time in exchange for consideration". This definition provided by the standard focuses on two main points: the identification of the asset and the control of its use by the lessee.

Following the analysis of the leases of its various subsidiaries and regions, the Group has defined four main categories of right-of-use:

- Land;
- Buildings;
- Technical facilities;
- Transportation equipment.

Acquisition costs are not capitalized in accordance with the transitional provisions provided for in paragraph C10d.

### 3.9.5.2 Exemptions

Based on the criteria provided, the MT Group has included in the scope of application of the standard all eligible contracts with the exception of:

- Contracts relating to intangible assets (licenses and software);
- Leases for which the Group is the lessor;
- Contracts meeting the low-value exemption (asset replacement value below the equivalent of \$5,000) or the short-term exemption (remaining term at the transition date is less than 12 months). These exemptions are provided for by the standard and applied by the Group.

### 3.9.5.3 Separation of contract components

IFRS 16 includes a clause on the separation of contract components: "Where a contract is or contains a lease, the entity shall recognize each lease component of the contract as a separate lease, independent of the non-lease components of the contract, unless it applies the simplification measure set out in paragraph 15."

The MT Group has opted for the simplification option by recognizing the lease components and related non-lease components as one single lease component. As mentioned in paragraph 15, the choice is made by category of underlying assets and does not apply to embedded derivatives that meet the conditions defined in paragraph 4.3.3 of IFRS 9 "Financial Instruments".

### 3.9.5.4 Definition of lease term

In order to quantify the IFRS 16 impacts of a contract, the MT Group must define the period for which it is enforceable. The enforceable period, as defined by paragraph 18 of IFRS 16, includes the period during which the contract is non-cancellable, to which is added:

- the portion of the contractual term in which the entity has a termination option that it is reasonably certain not to exercise;
- the period for which the entity has an extension option that it is reasonably certain to exercise.

Reasonable certainty is at the discretion of the Group. The latter exercises its options in accordance with the facts and circumstances and in such a way as to preserve its economic and competitive interests.

As underlined by the IFRS IC in its decision on the economic definition of the enforceable period, as well as the CNCC (French National Institute of Statutory Auditors) and the ANC (French Accounting Standards Authority) through their analysis work, the enforceable period is not limited to the contractual terms. In reality, it is linked to the economic advantage derived by the lessee from the asset and the significant penalties that may apply in the event of termination of the contract prior to the end of the economic term. Ultimately, the enforceable period may be modified independently of the contractual terms when the reality of the economic context is more meaningful.

Documentation work has been carried out to identify and measure the impact of the decisions made on the consolidated financial statements. The results of the analyses carried out reveal no significant differences between the Group's current model for measuring the enforceable periods of contracts and the new provisions introduced by the IFRS IC.

### 3.9.5.5 Determining the discount rate

The discount rate is also a fundamental parameter used to accurately measure the impacts of IFRS 16. Indeed, this element is a condition imposed by the standard which stipulates: "At the start date [of a lease], the lessee must measure the lease liability at the present value of the lease payments that have not yet been paid. The present value of lease payments should be calculated using the interest rate implicit in the lease, if that rate can be readily determined. Otherwise, the lessee must use its incremental borrowing rate."

The Group has opted for the incremental borrowing rate: the rate of interest that a lessee would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of similar value to the right-of-use assets in a similar economic environment. It is determined by reference to currency risk, country risk, entity risk and maturity. As a result, each entity and each maturity has a different discount rate.

To ensure its reliability, the Group recommends an approach of regular direct consultation with its banking partners in order to update the Group's debt ratios by maturity and by subsidiary annually.

### **3.9.5.6 Measurements**

When adopting IFRS 16, the Group is required to perform two measurements. A first measurement, at the effective date of the contract, called the initial measurement, and a second after the effective date of the contract called the subsequent measurement.

#### **3.9.5.6.1 Initial measurement**

The initial measurement of the liability is based on the present value of unpaid lease payments, using the discount rate.

At the effective date, the Group also measures the cost of the asset on the basis of:

- the initial measurement of the lease liability;
- the amount of rent paid on or before the effective date (after deduction of any lease incentives received).

#### **3.9.5.6.2 Subsequent measurement**

After the effective date of the contract, the standard provides for three models of subsequent measurement: the cost model, the fair value model and the revaluation model.

The MT Group has chosen to apply the cost model in order to maintain consistency with the preferred models for other standards. Under the terms of this model, the right-of-use asset is measured at cost, less any accumulated depreciation and any accumulative impairment losses, and adjusted for any remeasurement of the lease liability.

The Group must depreciate the right-of-use asset in accordance with the depreciation provisions of IAS 16 "Property, plant and equipment". The depreciation period corresponds to the period between the effective date of the contract and the earlier of the end of the useful life of the underlying asset and the end of the lease term. However, if the depreciation period is longer than that of the contract, the depreciation period shall match the lease term.

Under the cost model, impairment of the right-of-use asset is determined in accordance with IAS 36 "Impairment of Assets".

### **3.9.5.7 Lease modifications**

In the event of a lease modification, on the effective date of the modification, the MT Group:

- a) allocates the consideration provided for in the amended lease in accordance with the terms of the standard (paragraphs 13 to 16);
- b) determines the lease term as amended in accordance with the terms of the standard (paragraphs 18 and 19);
- c) remeasures the lease liability by discounting the revised lease payments using the incremental borrowing rate on the effective date of the modification.

Paragraph 44 of the standard states that a change in the scope of a lease and the consideration for the lease does not constitute a contract amendment. These two conditions together require the creation of a separate lease.

### **3.9.5.8 Presentation**

The elements of IFRS 16 must be presented in the Group's primary financial statements. The standard suggests two ways of doing so: the first consists of highlighting the impacted items by asset category and the second requires the creation of a separate section dedicated to the IFRS 16 elements. The MT Group has opted for the second presentation. On the asset side of the balance sheet, the right-of-use asset and its depreciation constitute a separate category of fixed assets. On the liability side, the lease obligation is included in the Group's financial liabilities, but a separate line is included in the notes.

### **3.9.5.9 Out-of-scope contracts**

Contracts outside the scope of IFRS 16 are recognized as rental expenses and appear in the Group income statement.

### **3.9.5.10 Application to portfolios**

IFRS 16 allows for the grouping of leases with similar characteristics in a portfolio, and the application of the measures by portfolio, provided that it is reasonably expected that the effects on the financial statements of applying a portfolio approach will not differ materially from applying IFRS 16 to the individual leases within that portfolio.

The MT Group has chosen to continue to recognize individual leases and not opted for a portfolio approach.

### 3.9.5.11 Combining contracts

According to Appendix B paragraph B2 of the standard, two or more contracts are accounted for as a single contract when:

- a) contracts are negotiated as a package and have an overall business objective that would not be understood if the contracts were not considered collectively;
- b) the amount of consideration to be paid under one of the contracts depends on the price or performance of the other contract; or
- c) the right-of-use of underlying assets conferred by the contracts (or some of the right-of-use of underlying assets conferred by each of the contracts) constitute a single lease component as described in paragraph B32".

If one of the aforementioned conditions is met, the Group must combine the contracts entered into at the same time or nearly the same time with the same party (or parties related to said party) and recognize them as one single contract.

### 3.9.5.12 Deferred taxes

As the standard is not clear as to whether or not deferred tax should be recognized on the initial recognition of a right of use and a lease liability when IFRS 16 is implemented, Maroc Telecom Group does not recognize deferred tax on contracts subject to IFRS 16 at the time of recognition.

### 3.9.6 Financial assets

The Group has applied the provisions of IFRS 9 to financial instruments that were not derecognized on the initial application date of 1 January 2017. All financial assets recognized within the scope of IFRS 9 have been measured at amortized cost or fair value based on the two criteria mentioned above, hereinafter the categories of financial assets identified by Maroc Telecom:

- Financial assets classified as held-to-maturity and loans and receivables are measured at amortised cost in accordance with IFRS 9 because they are held in a business model to collect contractual cash flows. These cash flows consist solely of the payment of principal and interest on the outstanding principal.
- Equity securities classified as available-for-sale have been irrevocably classified as fair value through other comprehensive income.
- Investments in treasury shares held for trading continue to be measured at fair value through net income.
- Held-for-trading financial assets continue to be measured at fair value through net income under IFRS 9 because these investments are managed as a trading portfolio and settlement is based on changes in the fair value of the underlying securities and interest.

Thus, no change in the classification of the Group's active financial instruments has been identified in accordance with the new IFRS 9 standard, which has not generated any material impact on the financial statements.

### 3.9.7 Inventories

Inventories are composed of :

- goods corresponding to inventory intended for sale to customers when their line is opened and consisting of Fixed-line, Mobile Internet or Multimedia terminals and their accessories, with the exception of SIM cards. These inventories are valued using the CUMP method;
- handsets delivered to distributors and not activated at the balance sheet date are recognized in inventories, while handsets not activated within nine months of delivery are recognized simultaneously in revenues and costs.
- materials and supplies corresponding to items not dedicated to the network. These inventories are valued at their average acquisition cost.

Inventories are valued at the lower of cost or net realizable value. Impairment is recognized on the basis of the prospects for the sale and condition of the inventory (whether for Mobile, Fixed-line, Internet or technical assets).

### 3.9.8 Trade accounts receivable and other receivables

These include trade and other receivables and are measured at fair value upon initial recognition and subsequently at amortised cost less impairment losses.

Trade receivables correspond to private and public receivables:

- Private receivables: these are receivables from domestic and international individuals, distributors, companies and operators;
- Public receivables: these are receivables from local authorities and the State;

Regarding the impairment of trade receivables, IFRS 9 refers to the procedures detailed in IAS 39. The latter stipulates that: "At the end of each reporting period, the entity must assess whether there is objective evidence of impairment of

a financial asset or group of financial assets measured at amortised cost. If such evidence exists, the entity must apply paragraph 63 to determine the amount of any impairment.”

The standard lists various events considered as objective indications of impairment. The Group uses some of these indications, such as default or other, to assess the need for and pace of provisioning. Maroc Telecom adopts a statistical method approach to determine impairment losses in a group of financial assets in accordance with paragraph AG92 of IAS39.

### **3.9.9 Cash and cash equivalents**

“Cash and cash equivalents” include cash on hand, sight deposits, current accounts, and short-term, highly liquid investments with maturities of three months or less.

### **3.10 Assets held for sale and discontinued operations**

A noncurrent asset or a group of assets and liabilities qualifies as held for sale when its carrying value may be recovered principally through its disposal and not by its continued utilization. To qualify as held for sale, the asset must be available for immediate sale and the disposal must be highly probable. Such assets and liabilities are reclassified as assets held for sale and as liabilities associated with assets held for sale, without possibility of offset. The reclassified assets are recorded at the lower of fair value (net of disposal fees) and cost less accumulated depreciation and impairment losses, and are no longer depreciated.

An operation is qualified as discontinued when the criteria for classification as an asset held for sale have been met or when Maroc Telecom has sold the operation. Discontinued operations are reported on a single line of the statement of comprehensive income for the periods reported, comprising the earnings after tax of the discontinued operations until the divestiture date and the gain or loss after tax on the sale or fair-value measurement, less costs to sell the assets and liabilities of the discontinued operations. In addition, operating, investing, and financing cash flows generated by discontinued operations are reported on the statement of cash flows.

#### **3.10.1 Financial liabilities**

Financial liabilities comprise borrowings, accounts payable, and bank overdrafts.

#### **3.10.2 Borrowings**

All borrowings are initially accounted for at fair value of the amount received, net of borrowing costs.

The allocation of borrowings to current and noncurrent liabilities is performed on the basis of contractual maturity.

### **3.11 Provisions**

Provisions are recognized when, at the end of the reporting period, the Group has a legal, regulatory, or contractual obligation as a result of past events, when it is probable that an outflow of resources (without any expected related inflow) will be required to settle the obligation, and when the obligation can be estimated reliably. Where the effect of the time value of money is material, provisions are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money. If no reliable estimate can be made of the amount of the obligation, no provision is recorded and a disclosure is made in the notes to the consolidated financial statements.

Restructuring provisions are recorded when the Group has approved a formal and detailed restructuring program and has either begun to implement the program or has announced the program publicly. Future operating expenses are not provisioned.

Pension commitments are estimated for the subsidiaries, taking into account actuarial assumptions. The Group applies the projected unit credit method to recognize the value of its defined benefit obligation as a liability on the balance sheet.

### **3.12 Deferred taxes**

Deferred taxes are accounted for using the liability method, for differences existing at closing between the tax-base value of assets and liabilities and their carrying value on the balance sheet.

Deferred tax liabilities are recognized for all taxable temporary differences:

- except for temporary differences generated by the initial recognition of goodwill;
- and
- for taxable temporary differences arising from investments in subsidiaries, affiliates, and joint ventures, unless the date on which the temporary difference will reverse can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, tax-loss carry forwards, and unused tax credits, insofar as it is probable that a taxable profit will be available, or when a current tax liability exists to make use of those deductible temporary differences, tax-loss carryforwards, and unused tax credits:

- except where the deferred tax asset associated with the deductible temporary difference is generated by initial recognition of an asset or liability in a transaction that is not a business combination and that at the transaction date does not impact accounting earnings, taxable income, or taxable losses;
- for deductible temporary differences arising from investments in subsidiaries, affiliates, and joint ventures, deferred tax assets are recorded to the extent that it is probable that the temporary difference will reverse in the foreseeable future and that taxable profit will be available against which the temporary difference can be utilized.

The carrying value of deferred tax assets is reviewed at each closing date and reduced to the extent that it is no longer probable that a taxable profit will be available to allow the deferred tax asset to be utilized.

Deferred tax assets and liabilities are measured at the expected tax rates for the year during which the asset will be realized or the liability settled, on the basis of tax rates (and tax regulations) enacted or substantially enacted by the closing date.

Taxes for items credited or charged directly to equity are recognized in equity, not in profit or loss.

### 3.13 Trade accounts payable

Trade accounts payable include trade payables and other accounts payable. These are measured initially at historical cost and subsequently at amortized cost.

### 3.14 Share-based compensation

Pursuant to IFRS 2, share-based compensation is recorded as a payroll cost at the value of the equity instruments granted, which are assessed using a binomial model. However, depending on whether the equity instruments granted are settled through the issuance of Maroc Telecom shares or in cash, the valuation of the expense differs:

- For equity-settled instruments, the value of the instruments granted is initially estimated and fixed at grant date, then allocated over the vesting period on the basis of features of equity-settled instruments. The obligation is recorded in equity.
- For cash-settled instruments, the value of the instruments granted is initially estimated and fixed at grant date and is then re-estimated at each reporting date; the expense is adjusted pro rata for subsequent changes in the value of the vested rights. The obligation is allocated over the vesting period on the basis of features of cash-settled instruments. The corresponding obligation is recorded as a noncurrent provision.

Pursuant to the transitional provisions of IFRS 1 for IFRS 2, Maroc Telecom elected to apply IFRS 2 retroactively, to January 1, 2004.

In 2020, 2021 and 2022 no compensation paid in shares is recognized.

### 3.15 Revenues

Maroc Telecom revenues arise primarily from the sale of Mobile, Fixed-line and Internet telecommunication services and from the sale of equipment:

- The sale of services of the Mobile, Fixed-line and Internet activities consists of:
  - ✓ Revenues from subscriptions to classic offers as well as the amounts of postpaid plans;
  - ✓ Revenues from outgoing national and international calls (excluding rate plans), as and when they are used;
  - ✓ Income from incoming national and international calls;
  - ✓ Revenues generated by ADSL, Fiber Optic and Mobile Internet offers;
  - ✓ Revenues generated by Mobile customers not resident in Morocco using Maroc Telecom's networks (Roamers);
  - ✓ Revenues generated by data transmission provided to the business market and to Internet service providers and other telecom operators ;
  - ✓ Revenues from the sale of advertising inserts in printed and electronic directories, which are taken into account when they are published;
  - ✓ Revenues generated by Value-Added Services (VAS).
- Equipment sales include all sales of equipment (Mobile terminals, broadband equipment, connected objects and accessories).

Income from contracts with customers is recognized under revenues when the provider's obligations are met immediately or gradually. Revenues from incoming and outgoing call traffic are recognized when the service is provided.

For prepaid services, revenues are recognized as calls are made. Revenues from equipment is recognized when the line is activated.

Revenues from contracts with customers is recognized if the following conditions are met:

- The parties to the contract have approved it (in writing, orally, or according to other normal business practices) and have undertaken to fulfill their respective obligations;
- The company can identify each party's rights to the goods or services to be provided;
- The company can identify the payment terms agreed for the goods or services to be provided;
- The contract has commercial substance (causes an identifiable and measurable change in the economic circumstances of the entity or associated risk);
- It is probable that the entity will receive the consideration to which it is entitled in exchange for the goods or services that it will provide to the customer.

Revenues from telephone subscriptions are recognized on a straight-line basis over the subscription contract period.

Revenues from Value-Added Services (VAS) are recognized as follows:

- Sales of services developed by Maroc Telecom are recorded gross;
- Sales of services to customers managed by Maroc Telecom on behalf of content providers (mainly premium-rate numbers) are recorded net of related expenses.
- When sales are made via a third-party distributor supplied by the Group and involve a discount on the retail price, revenues are recorded as gross revenues and commissions granted are recognized as operating expenses.

The criteria for determining whether Maroc Telecom is acting as a "principal" or "agent" are analyzed in line with the indicators in paragraph B37 of IFRS 15: "Entity acting as principal or agent".

Benefits granted by Maroc Telecom and its subsidiaries to customers under loyalty programs in the form of free services or reductions are recognized in accordance with IFRS 15 and deferred until such time as the acquired points are used or expire.

Where the sale is a combination of equipment and services (package), the allocation of the total price is made by attributing the fair value to the equipment and the remainder to the service in accordance with IFRS 15.

### **3.16 Cost of purchases**

Purchases consumed mainly include purchases of Mobile and Fixed-line equipment and interconnection costs.

### **3.17 Other operating income and expenses**

This item comprises mainly commissions to distributors, network-maintenance expenses, advertising and marketing costs, and restructuring charges.

### **3.18 Net financing costs**

Net financing costs include interest payable on loans (calculated using the effective-interest method) and interest on investments.

Investment income is recognized in the statement of earnings when acquired.

### **3.19 Tax expenses**

Tax expense includes income tax payable and deferred tax expense (or income). Tax is expensed unless it applies to items recorded directly to equity.

## **4. CONTRACTUAL COMMITMENTS AND CONTINGENT ASSETS AND LIABILITIES**

On an annual basis, Maroc Telecom and its subsidiaries draw up a detailed list of all contractual obligations, financial and commercial commitments and contingent obligations to which they are party or exposed. This list is regularly updated by the relevant departments and reviewed by the Group's management.

Off-balance sheet commitments to suppliers of fixed assets are measured on the basis of actual orders placed. The commitment corresponds to the difference between the orders issued and the completion of these orders.

In addition, commitments relating to real estate lease contracts are estimated on the basis of the notice period provided for in the termination clause of the contract. The Group only includes commitments that do not fall within the scope of the new IFRS16 standard.

A contingent asset or liability is a potential asset or obligation that arises from past events and whose existence will be confirmed only by the occurrence (or non-occurrence) of one or more uncertain future events not wholly within the control of the entity.

A contingent liability may also arise from a present obligation that arises from past events but is not recognised because it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

In accordance with IAS37, contingent assets and liabilities are not recognised but must be disclosed to briefly describe their nature.

## 5. SEGMENT DATA

A segment is a distinguishable component of the Group that is engaged either in providing products or services within a particular economic environment (geographical segment) or in providing related products or services (business segment) and is subject to risks and returns that are different from those of other segments.

In order to comply with the internal reporting indicators set out in IFRS 8, Maroc Telecom has chosen to present its main financial and operating indicators by geographical area, through the creation, in parallel with Morocco, of a new international segment grouping its current subsidiaries in Mauritania, Burkina Faso, Gabon, Mali, Cote d'Ivoire, Benin, Togo, Niger, Central African and Chad.

## 6. NET CASH POSITION

It corresponds to cash, cash equivalents and cash blocked for borrowing less borrowings.

## 7. EARNING PER SHARE

Earnings per share, as presented in the statement of comprehensive income, are calculated by dividing net earnings (Group share) for the period by the average number of shares outstanding over the period.

Diluted earnings per share are calculated by dividing:

- net profit of the fiscal year (Group share); and
- by the average number of shares outstanding over the period plus the average number of ordinary shares that would have been issued upon conversion of all potentially dilutive instruments that are convertible into ordinary shares.

At December 31, 2022, there were no potentially dilutive instruments.

## NOTE 2. SCOPE OF CONSOLIDATION

Company	Legal form	% Group interest	% Capital held	Consolidation method
<b>Maroc Telecom</b> Avenue Annakhil Hay Riad Rabat-Maroc	SA	100%	100%	IG
<b>Compagnie Mauritanienne de Communication (CMC)</b> Dec 31, 22 Dec 31, 21 Dec 31, 20 563, Avenue Roi Fayçal Nouakchott-Mauritanie	SA	80%	80%	IG
<b>Onatel</b> Dec 31, 22 Dec 31, 21 Dec 31, 20 705, AV. de la nation 01 BP10000 Ouagadougou – Burkina Faso	SA	61%	61%	IG
<b>Gabon Telecom</b> Dec 31, 22 Dec 31, 21 Dec 31, 20 Immeuble 9 étages, BP 40 000 Libreville-Gabon	SA	51%	51%	IG
<b>Sotelma</b> Dec 31, 22 Dec 31, 21 Dec 31, 20 ACI 2000 près du palais de sport BP-740 – Bamako, Mali	SA	51%	51%	IG
<b>Casanet</b> Dec 31, 22 Dec 31, 21 Dec 31, 20 Imm Riad 1, RDC, Avenue Annakhil Hay Riad Rabat-Maroc	SA	100%	100%	IG
<b>Moov Africa Côte d'Ivoire</b> Dec 31, 22 Dec 31, 21 Dec 31, 20 Plateau, Immeuble KARRAT, Avenue Botreau Roussel, Abidjan-Côte d'Ivoire	SA	85%	85%	IG
<b>Moov Africa Benin</b> Dec 31, 22 Dec 31, 21 Dec 31, 20 Ilot 553, quartier Zongo Ehuzu, zone résidentielle, avenue Jean Paul 2, immeuble Etisalat, Cotonou-Bénin	SA	100%	100%	IG
<b>Moov Africa Togo</b> Dec 31, 22 Dec 31, 21 Dec 31, 20 Boulevard de la Paix, Route de l'Aviation, Immeuble Moov-Etisalat - Lomé-Togo	SA	95%	95%	IG
<b>Moov Africa Niger</b> Dec 31, 22 Dec 31, 21 Dec 31, 20 720 Boulevard du 15 avril Zone Industrielle, BP 13 379, Niamey-Niger	SA	100%	100%	IG
<b>Moov Africa Centrafrique</b> Dec 31, 22 Dec 31, 21 Dec 31, 20 BP 2439, PK 0, Place de la République, Immeuble SOCIM, rez-de-chaussée, Bangui - Centrafrique	SA	100%	100%	IG
<b>Moov Africa Chad</b> Dec 31, 22 Dec 31, 21 Dec 31, 20 BP 6505, Avenue Charles DE GAULLE, N'Djamena-Tchad	SA	100%	100%	IG

## NOTE 3. GOODWILL

(In MAD millions)	2020	2021	2022
Mauritel	136	136	137
Onatel	1,838	1,838	1,838
Gabon Telecom	654	636	666
Sotelma	4,651	4,487	4,757
Moov Alysse* subsidiaries	1,229	1,100	1,166
Casanet	5	5	5
Moov Africa Chad	801	773	820
<b>Total net</b>	<b>9,315</b>	<b>8,976</b>	<b>9,389</b>

\* The Moov Alysse subsidiaries are composed of the following CGUs: Moov Africa Côte d'Ivoire, Moov Africa Benin, Moov Africa Togo, Moov Africa Niger, Moov Africa Centrafrique.

As from July 1, 2009, business combinations are accounted for using the full goodwill method. Goodwill is allocated to identifiable cash-generating units (CGUs) in accordance with IAS 36.

The CGUs correspond to the legal entities acquired by the Group: Mauritel, Onatel, Gabon Telecom, Sotelma, Moov Africa Côte d'Ivoire, Moov Africa Benin, Moov Africa Togo, Moov Africa Niger, Moov Africa Centrafrique and Moov Africa Chad.

Goodwill has been calculated in accordance with the revised IFRS 3.

Goodwill is subject to impairment tests at least once a year and whenever there is an indication of impairment.

At the end of 2022, without changing the methods used each year (value in use based on the discounted cash flow method), Maroc Telecom re-examined the value of the goodwill associated with its cash-generating units (CGUs), ensuring that the recoverable amount of the CGUs or group of CGUs tested exceeded their carrying amount.

Following this review, Maroc Telecom concluded that the recoverable amount of each CGU tested exceeded its carrying amount at December 31, 2022.

In accordance with IAS 36, the recoverable amount of Onatel, the Group's only listed subsidiary, corresponds to its value in use, which is higher than its fair value, determined on the basis of the stock market price.

The Casanet test is based on the equity multiple method (enterprise value (EV) / EBITDA).

The key assumptions used in determining recoverable amounts are determined on the basis of the following:

- net cash flow projections are based on past performance and forecast trends. These projections are consistent with the budget and recent forecasts of the CGUs, which take into account changes in the economic and macroeconomic environment, regulations and taxes, and are based on external sources such as studies published by the IMF, Dataxis and the regulatory authorities.
- After five years, cash flows are extrapolated to calculate the terminal value, which is also subject to sensitivity testing.
- the perpetual growth rate reflects the long-term growth rate of the economy while taking into account differences in maturity between markets and operators, without exceeding the average long-term growth rate for the markets in which the group operates
- the discount rate includes an additional premium for country risk.

As of December 31, 2022, business plans and key operational assumptions have been affected by the following:

- Regulatory pressure in the markets in which the Group operates;
- High competitive intensity.

Although Maroc Telecom believes that its judgments, assumptions and estimates are appropriate, actual results may differ from these estimates depending on assumptions or different market or macroeconomic conditions.

Below are the parameters used for the main CGUs (of which goodwill is the most significant) :

CGU	Valuation method	Discount rate in local currency	Perpetual growth rate in local currency
Moov Africa Onatel	DCF	10.00%	1.50%
Moov Africa Sotelma	DCF	11.50%	3.00%
Moov Africa CIV	DCF	7.50%	3.00%
Moov Africa Tchad	DCF	11.50%	3.00%

The Moov Africa brand is subject to a specific impairment test using the same parameters as the CGUs. Sensitivity analyses were conducted to determine the value of the parameters for which the recoverable amount of the CGUs (including significant goodwills) becomes equal to the carrying amount.

The results are presented below:

	Increase in the discount rate required for the recoverable amount to equal the carrying amount (in number of points)	Decrease in the perpetual growth rate required for the recoverable amount to equal the carrying amount (in number of points)	Decrease in terminal year cash flows required for recoverable amount to equal carrying amount (%)
Onatel	2.6pts	-4.1pts	-33.5%
Sotelma	0.2pts	-0.3pts	-3.1%
Cote d'Ivoire	36.2pts	-181.0pts	-104.7%
Chad	3.8pts	-6.1pts	-41.9%

## Goodwill variation table

(in MAD million)	Beginning of period	Impairment	Translation adjustment	Reclassification	Change in scope of consolidation	End of period
<b>2020</b>	<b>9,201</b>	<b>0</b>	<b>104</b>	<b>10</b>	<b>0</b>	<b>9,315</b>
Mauritel	136		0			136
Onatel	1,838					1,838
Gabon Telecom	647		7			654
Sotelma	4,584		68			4,651
Casanet	5					5
Moov Alysse subsidiaries	1,211		18			1,229
Millicom Chad	780		12	10		801
<b>2021</b>	<b>9,315</b>	<b>-86</b>	<b>-253</b>	<b>0</b>	<b>0</b>	<b>8,976</b>
Mauritel	136		0			136
Onatel	1,838					1,838
Gabon Telecom	654		-18			636
Sotelma	4,651		-164			4,487
Casanet	5					5
Moov Alysse subsidiaries	1,229	-86	-43			1,100
Moov Africa Chad	801		-28			773
<b>2022</b>	<b>8,976</b>	<b>0</b>	<b>413</b>	<b>0</b>	<b>0</b>	<b>9,389</b>
Mauritel	136	-	1	-	-	137
Onatel	1,838	-	-	-	-	1,838
Gabon Telecom	636	-	30	-	-	666
Sotelma	4,487	-	270	-	-	4,757
Casanet	5	-	0	-	-	5
Moov Alysse subsidiaries	1,100	0	66	-	-	1,166
Moov Africa Chad	773	-	47	-	-	820

## NOTE 4. OTHER INTANGIBLE ASSETS

(in MAD million)	2020	2021	2022
Software	1,093	907	1,092
Telecom license	5,344	4,822	4,599
Other intangible assets	1,683	1,791	2,005
<b>Net total</b>	<b>8,120</b>	<b>7,521</b>	<b>7,696</b>

The "Telecom licences" item includes the following licences:

- The 2G and 3G licences of ITISSALAT AL-MAGHRIB SA, Mauritel, Moov Africa Togo , Moov Africa Niger and Moov Africa Chad;
- The global Mobile licences of Onatel, Gabon Telecom, Moov Africa Benin and Moov Africa Central Africa;
- The global licences of Sotelma and Moov Africa Côte d'Ivoire;
- 4G licenses from ITISSALAT AL-MAGHRIB SA, Mauritel, Sotelma, Moov Africa Togo and Moov Africa Chad.

Other intangible assets mainly include patents, trademarks and elements related to business combinations, i.e. customer databases identified when determining the goodwill of the subsidiaries acquired.

## 2022

(in MAD million )	2021	Acquisitions and additions	Disposals and withdrawals	Translation adjustment	Change in scope of consolidation	Reclassification	2022
<b>Gross</b>	<b>25,930</b>	<b>1,298</b>	<b>-39</b>	<b>947</b>	<b>0</b>	<b>-214</b>	<b>27,923</b>
Software	9,051	848	-24	310	0	-235	9,951
Telecom license	9,955	1	-8	555	0	0	10,502
Other intangible assets	6,925	449	-7	82	0	21	7,470
<b>Amortization and impairment</b>	<b>-18,410</b>	<b>-1,234</b>	<b>39</b>	<b>-626</b>	<b>0</b>	<b>3</b>	<b>-20,227</b>
Software	-8,144	-484	24	-253	0	-2	-8,859
Telecom license	-5,132	-474	8	-305	0	0	-5,903
Other intangible assets	-5,134	-277	7	-67	0	5	-5,465
<b>Net total</b>	<b>7,521</b>	<b>64</b>	<b>0</b>	<b>321</b>	<b>0</b>	<b>-211</b>	<b>7,696</b>

Intangible assets recorded a gross increase of MAD1,298 million relating to new acquisitions detailed as follows

- Investments in software amounting to MAD848 million.
- Investments in SIM cards in the amount of MAD251 million.
- Investments in patents and trademarks amounting to MAD174 million in Morocco.

## 2021

(in MAD million )	2020	Acquisitions and additions	Disposals and withdrawals	Translation adjustment	Change in scope of consolidation	Reclassification	2021
<b>Gross</b>	<b>25,532</b>	<b>1,001</b>	<b>-36</b>	<b>-455</b>	<b>0</b>	<b>-111</b>	<b>25,930</b>
Software	8,838	492	-36	-132	0	-112	9,051
Telecom license	10,116	123	0	-285	0	0	9,955
Other intangible assets	6,578	385	-0	-39	0	2	6,925
<b>Amortization and impairment</b>	<b>-17,412</b>	<b>-1,305</b>	<b>32</b>	<b>281</b>	<b>0</b>	<b>-6</b>	<b>-18,410</b>
Software	-7,745	-523	32	103	0	-11	-8,144
Telecom license	-4,772	-507	0	146	0	0	-5,132
Other intangible assets	-4,895	-276	0	32	0	4	-5,134
<b>Net total</b>	<b>8,120</b>	<b>-304</b>	<b>-5</b>	<b>-174</b>	<b>0</b>	<b>-117</b>	<b>7,521</b>

## 2020

(in MAD million )	2019	Acquisitions and additions	Disposals and withdrawals	Translation adjustment	Change in scope of consolidation	Reclassification	2020
<b>Gross</b>	<b>25,387</b>	<b>687</b>	<b>-673</b>	<b>166</b>	<b>0</b>	<b>-35</b>	<b>25,532</b>
Software	9,222	287	-667	42	0	-46	8,838
Telecom license	9,882	124	0	110	0	0	10,116
Other intangible assets	6,283	276	-6	14	0	10	6,578
<b>Amortization and impairment</b>	<b>-16,578</b>	<b>-1,415</b>	<b>672</b>	<b>-92</b>	<b>0</b>	<b>2</b>	<b>-17,412</b>
Software	-7,780	-620	666	-28	0	18	-7,745
Telecom license	-4,200	-500	0	-52	0	-19	-4,772
Other intangible assets	-4,598	-295	6	-11	0	3	-4,895
<b>Net total</b>	<b>8,808</b>	<b>-728</b>	<b>-1</b>	<b>74</b>	<b>0</b>	<b>-33</b>	<b>8,120</b>

The reclassification column concerns transfers between line items of intangible assets.

## NOTE 5. PROPERTY, PLANT, AND EQUIPMENT

(in MAD million )	2020	2021	2022
Land	1,659	1,653	1,714
Buildings	3,020	2,962	2,870
Technical installations, machinery and equipment	22,659	21,780	23,507
Transportation, equipment	242	223	201
Office equipment, furniture, and fittings	627	566	569
Other property, plant, and equipment	111	216	422
<b>Net total</b>	<b>28,319</b>	<b>27,400</b>	<b>29,283</b>

The “Other property, plant, and equipment” item mainly includes advances and deposits for property, plant and equipment orders.

### 2022

(in MAD million )	2021	Acquisitions & dotations	Disposals and withdrawals	Translation adjustment	Change in scope of consolidation	Reclassification	2022
<b>Gross</b>	<b>118,832</b>	<b>6,143</b>	<b>-47</b>	<b>3,142</b>	<b>0</b>	<b>285</b>	<b>128,355</b>
Land	1,683	18	0	49		-1	1,749
Buildings	9,856	171	0	114		1	10,142
Technical plant, machinery and equipment	99,987	5,635	-20	2,811		211	108,624
Transportation, equipment	750	6	-10	30		0	775
Office equipment furniture and fittings	6,205	189	-17	108		10	6,495
Other property, plant, and equipment	352	124	0	30		64	570
<b>Depreciation and impairment</b>	<b>-91,432</b>	<b>-5,313</b>	<b>47</b>	<b>-2,305</b>	<b>0</b>	<b>-68</b>	<b>-99,071</b>
Land	-30	-2	0	-3		0	-35
Buildings	-6,894	-289	0	-89		0	-7,272
Technical plant, machinery, and equipment	-78,207	-4,779	20	-2,083		-68	-85,116
Transportation equipment	-527	-31	10	-27		0	-575
Office equipment, furniture, and fittings	-5,639	-209	17	-95		0	-5,926
Other property, plant, and equipment	-136	-3	0	-8		0	-148
<b>Net total</b>	<b>27,400</b>	<b>830</b>	<b>0</b>	<b>836</b>	<b>0</b>	<b>217</b>	<b>29,283</b>

Acquisitions of property, plant and equipment amount to MAD6,143 million, mainly due to investments made in network infrastructure during 2022. Acquisitions of technical plant, machinery and equipment are broken down as follows:

- MAD2,292 million in Morocco;
- MAD3,343 million internationally.

## 2021

(in MAD million )	2020	Acquisitions & dotations	Disposals and withdrawals	Translation adjustment	Change in scope of consolidation	Reclassification	2021
<b>Gross</b>	<b>115,758</b>	<b>4,614</b>	<b>-229</b>	<b>-1,419</b>	<b>0</b>	<b>108</b>	<b>118,832</b>
Land	1,686	23	-2	-25		0	1,683
Buildings	9,671	234	-1	-48		0	9,856
Technical plant, machinery and equipment	97,252	4,083	-180	-1,263		94	99,987
Transportation, equipment	760	25	-20	-15		0	750
Office equipment furniture and fittings	6,141	128	-27	-57		20	6,205
Other property, plant, and equipment	248	121	0	-10		-7	352
<b>Depreciation and impairment</b>	<b>-87,439</b>	<b>-5,284</b>	<b>239</b>	<b>1,044</b>	<b>0</b>	<b>8</b>	<b>-91,432</b>
Land	-27	-2	0	-1		0	-30
Buildings	-6,651	-282	1	39		0	-6,894
Technical plant, machinery, and equipment	-74,593	-4,751	192	938		8	-78,207
Transportation equipment	-517	-42	19	13		0	-527
Office equipment, furniture, and fittings	-5,514	-202	27	50		0	-5,639
Other property, plant, and equipment	-137	-5	0	5		0	-136
<b>Net total</b>	<b>28,319</b>	<b>-670</b>	<b>10</b>	<b>-374</b>	<b>0</b>	<b>115</b>	<b>27,400</b>

## 2020

(in MAD million )	2019	Acquisitions & dotations	Disposals and withdrawals	Translation adjustment	Change in scope of consolidation	Reclassification	2020
<b>Gross</b>	<b>113,637</b>	<b>2,761</b>	<b>-1,147</b>	<b>483</b>	<b>0</b>	<b>23</b>	<b>115,758</b>
Land	1,663	14		9		1	1,686
Buildings	9,393	253	-5	15		17	9,671
Technical plant, machinery and equipment	95,601	2,186	-1,078	429		114	97,252
Transportation, equipment	781	8	-35	6		0	760
Office equipment furniture and fittings	5,948	164	-27	22		34	6,141
Other property, plant, and equipment	252	137	-2	4		-143	248
<b>Depreciation and impairment</b>	<b>-82,600</b>	<b>-5,613</b>	<b>1,142</b>	<b>-349</b>	<b>0</b>	<b>-19</b>	<b>-87,439</b>
Land	-26	-2		1			-27
Buildings	-6,352	-293	5	-12		1	-6,651
Technical plant, machinery, and equipment	-70,280	-5,066	1,072	-311		-9	-74,593
Transportation equipment	-502	-45	35	-5		0	-517
Office equipment, furniture, and fittings	-5,313	-199	26	-19		-9	-5,514
Other property, plant, and equipment	-127	-9	3	-2		-2	-137
<b>Net total</b>	<b>31,037</b>	<b>-2,852</b>	<b>-4</b>	<b>134</b>	<b>0</b>	<b>4</b>	<b>28,319</b>

## NOTE 6. INVESTMENTS IN EQUITY AFFILIATES

No equity interest was accounted for by the equity method in 2020, 2021 and 2022.

## NOTE 7. NON-CURRENT FINANCIAL ASSETS

(in MAD million )	Note	2020	2021	2022
Unconsolidated investments	7.1	87	100	120
Other financial assets		567	685	1,537
<b>Net total</b>		<b>654</b>	<b>784</b>	<b>1,656</b>

At December 31, 2022, other financial assets mainly include the guarantee deposits for the Mobile Money business at the Onatel subsidiary, Gabon Telecom, Sotelma, Moov Africa Benin, Moov Africa Togo, Moov Africa Niger and Moov Africa Chad.

At December 31, 2021, the maturities of other financial assets were as follows:

(in MAD million )	Note	2020	2021	2022
Due in less than 12 months		437	126	20
Due in 1 to 5 years		95	557	1,515
Due in more than 5 years		35	2	2
<b>Net total</b>		<b>567</b>	<b>685</b>	<b>1,537</b>

Mobile Money deposits have been reclassified by subsidiaries from short-term to long-term due to their nature, which explains the change in maturity trends. The evolution of Mobile Money deposits is consistent with the development of the international business.

### 7.1 Unconsolidated interests

2022

(in MAD million )	Percentage held	Gross value	Impairment	Carrying amount
Arabsat	NS	13		13
Autoroute du Maroc	NS	20	4	16
Thuraya	NS	10	8	2
RASCOM	9%	46	36	11
Sonatel	NS	7		7
CMTL	25%	6	6	0
INMARSAT	NS	12	12	0
IMT/GIE	20%	1		1
MT Fly	100%	38	20	18
Hôtels de la Gare	NS	1	1	0
MT CASH	100%	50		50
Incubateur numérique Gabon	5%	0.1		0
Moov Money	100%	2		2
<b>Total</b>		<b>207</b>	<b>87</b>	<b>120</b>

In 2022, the share of non-consolidated companies in gross value is up by 13%, mainly due to the capital increase of MT Fly.

## 2021

(in MAD million )	Percentage held	Gross value	Impairment	Carrying amount
Arabsat	NS	12		12
Autoroute du Maroc	NS	20	4	16
Thuraya	NS	10	8	2
RASCOM	9%	44	34	10
Sonatel	NS	7		7
CMTL	25%	5	5	0
INMARSAT	NS	12	12	0
IMT/GIE	20%	1		1
MT Fly	100%	20	20	0
Hôtels de la Gare	NS	1	1	0
MT CASH	100%	50		50
Incubateur numérique Gabon	5%	0,1		0
Moov Money	100%	2		2
<b>Total</b>		<b>183</b>	<b>84</b>	<b>100</b>

## 2020

(in MAD million )	Percentage held	Gross value	Impairment	Carrying amount
Arabsat	NS	12		12
Autoroute du Maroc	NS	20	4	16
Thuraya	NS	10	8	2
Médi1 TV	8%	169	161	9
RASCOM	9%	45	35	11
Sonatel	NS	7		7
CMTL	25%	6	6	0
INMARSAT	NS	12	12	0
IMT/GIE	20%	0		0
MT Fly	100%	20	20	0
Hôtels de la Gare	NS	1	1	0
MT CASH	100%	20		20
Incubateur numérique Gabon	5%	0		0
Moov Money	100%	10		10
<b>Total</b>		<b>333</b>	<b>246</b>	<b>87</b>

## NOTE 8. CHANGE IN DEFERRED TAXES

### 8.1 Net position

(in MAD million )	2020	2021	2022
Assets	580	508	445
Liabilities	45	50	83
<b>Net position</b>	<b>534</b>	<b>458</b>	<b>363</b>

### 8.2 Change in deferred taxes

#### 2022

(in MAD million )	2021	Charge to profit or loss	Impact on shareholders' equity	Change in scope of consolidation	Reclassifications	Translation adjustment	2022
Assets	508	-29	1	0	-61	26	445
Liabilities	50	69	-3	0	-39	5	83
<b>Net position</b>	<b>458</b>	<b>-98</b>	<b>4</b>	<b>0</b>	<b>-22</b>	<b>21</b>	<b>363</b>

Deferred tax assets decreased by MAD 63 million while deferred tax liabilities increased by MAD 33 million compared to 2021 through the settlement of tax audits and the consumption of previously recognized deferred tax assets.

The change in the amount of deferred tax liabilities recognized in the income statement is MAD 69 million and is mainly due to the increase of deferred tax liabilities at the level of subsidiaries.

#### 2021

(in MAD million )	2020	Charge to profit or loss	Impact on shareholders' equity	Change in scope of consolidation	Reclassifications	Translation adjustment	2021
Assets	580	-55	0		0	-16	508
Liabilities	45	13	-8			-1	50
<b>Net position</b>	<b>534</b>	<b>-68</b>	<b>7</b>	<b>0</b>	<b>0</b>	<b>-15</b>	<b>458</b>

#### 2020

(in MAD million )	2019	Charge to profit or loss	Impact on shareholders' equity	Change in scope of consolidation	Reclassifications	Translation adjustment	2020
Assets	339	372	2		-138	6	580
Liabilities	258	11	0		-224	0	45
<b>Net position</b>	<b>81</b>	<b>361</b>	<b>1</b>	<b>0</b>	<b>86</b>	<b>5</b>	<b>534</b>

## Components of deferred taxes

(in MAD million )	2019	2020	2022
Impairment deductible in later period	55	55	55
Restatement (IFRS) of revenues	-26	-9	-2
Deferred losses	62	62	40
Other	443	349	270
<b>Net position</b>	<b>534</b>	<b>458</b>	<b>363</b>

## NOTE 9. INVENTORIES

(in MAD million )	2020	2021	2022
Inventories	419	468	597
Impairment (-)	-148	-150	-113
<b>Net total</b>	<b>271</b>	<b>318</b>	<b>484</b>

Net inventories at 31 December 2022 consist mainly of inventories in Morocco, of which :

- 164 million dirhams of goods;
- 135 million dirhams of consumable materials and supplies.

The breakdown of inventories at the subsidiary level follows the same trend as that of Maroc Telecom.

Changes in inventories are recognised in purchases consumed.

Impairment of inventories is recognised under “Net depreciation, amortisation, impairment and provisions”.

## NOTE 10. TRADE ACCOUNTS RECEIVABLE AND OTHER

(in MAD million )	2020	2021	2022
Trade receivables and related accounts	8,263	8,766	9,191
Other receivables and accruals	3,553	3,933	3,969
<b>Net total</b>	<b>11,816</b>	<b>12,699</b>	<b>13,160</b>

### 10.1 Trade receivables and related accounts

(in MAD million )	2020	2021	2022
Trade receivables	15,020	15,649	16,553
Gouvernement receivables	1,338	1,473	1,522
Depreciation of trade receivables (-)	-8,095	-8,356	-8,884
<b>Net total</b>	<b>8,263</b>	<b>8,766</b>	<b>9,191</b>

(in MAD million )	2020	2021	2022
Accounts receivable* (Gross)	<b>16,357</b>	<b>17,122</b>	<b>18,075</b>
≤1year	4,819	4,813	4,870
> 1year	9,587	10,400	11,467
Provisions for impairment of trade receivables	<b>-8,095</b>	<b>-8,356</b>	<b>-8,884</b>
≤1year	-1,032	-1,156	-1,370
> 1year	-7,063	-7,200	-7,514
Trade receivables (Net)	<b>8,263</b>	<b>8,766</b>	<b>9,191</b>
≤1year	3,787	3,657	3,499
> 1year	2,524	3,201	3,953

\* Unmatured receivables are not included in the breakdown of trade receivables

Net trade receivables are up compared to 2021.

Provisions for impairment of trade receivables due in less than one year and in more than one year are up slightly between 2021 and 2022, reflecting the Group's credit risk management policy.

## 10.2 Other receivables and accruals

(in MAD million )	2020	2021	2022
Trade receivables, advances, and deposits	211	415	253
Employee receivables	82	69	79
Tax receivables	1,558	1,622	1,322
Other receivables	1,383	1,364	1,859
Accruals	319	463	456
<b>Net total</b>	<b>3,553</b>	<b>3,933</b>	<b>3,969</b>

The "tax receivables" item mainly represents VAT and corporate income tax receivables.

In 2022, the balance of tax receivables will amount to MAD1,322 million, down 18% compared with 2021, mainly due to the offsetting of income tax installments against income tax liabilities in Morocco.

The decrease in advances and deposits was recorded in particular by the international subsidiaries.

## NOTE 11. SHORT-TERM FINANCIAL ASSETS

(in MAD million )	2020	2021	2022
Term deposit > 90 days			
Escrow account	130	126	103
Marketable securities			
Other short-term financial assets			
<b>Net total</b>	<b>130</b>	<b>126</b>	<b>103</b>

Maroc Telecom has entrusted Rothschild Martin Maurel with the implementation of a liquidity contract on the Paris stock exchange and a price regulation contract on the Casablanca stock exchange to ensure the liquidity of Maroc Telecom shares.

## NOTE 12. CASH AND CASH EQUIVALENTS

(in MAD million )	2020	2021	2022
Cash	2,644	1,882	1,682
Cash equivalents	47	142	190
<b>Cash and cash equivalents</b>	<b>2,690</b>	<b>2,024</b>	<b>1,872</b>

Cash and cash equivalents recorded a decrease of MAD 153 million. This variation is consistent with the acceleration of the pace of investments compared to 2021 coupled with the active repayment of outstanding loans.

### *Change in cash and cash equivalents*

(in MAD million )	2020	2021	2022
Net cash from operating activities	11,088	13,554	12,002
Net cash used in investing activities	-4,219	-5,303	-7,452
Net cash used in financing activities	-5,600	-8,869	-4,705
Foreign-currency translation adjustments	-62	-47	1
<b>Change in cash and cash equivalents</b>	<b>1,207</b>	<b>-666</b>	<b>-153</b>
Cash and cash equivalents at beginning of period	1,483	2,690	2,024
Cash and cash equivalents at end of period	2,690	2,024	1,872
<b>Change in cash and cash equivalents</b>	<b>1,207</b>	<b>-666</b>	<b>-153</b>

The decrease in cash and cash equivalents is explained by the increase in investment-related disbursements following the acceleration of CAPEX projects in Morocco and internationally, as well as by the impact of the fine applied by the ANRT in Morocco.

### **Net cash flow from operating activities**

In 2022, net cash flow from operating activities will amount to MAD12,002 million, down by MAD1,551 million compared with 2021. This change is related to the impact of the payment of the fine applied by the Moroccan regulator. On a comparable basis\*, net cash flow from operating activities amounted to MAD 14,453 million, up by MAD 899 million compared with 2021.

### **Net cash used in investing activities**

Net cash used in investing activities amounted to MAD -7,452 million, up by MAD 2,148 million compared to 2021. This change is explained by the acceleration of CAPEX projects necessary for the continuity of the Group's activity.

### **Net cash flow from financing activities**

This cash flow is mainly due to the payment of dividends to shareholders for an amount of MAD5,291 million and disbursements related to debt servicing for MAD2,743 million. The main cash inflows during the period were financing debts contracted with banks for MAD1,120 million, as well as overdraft facilities for MAD2,151 million and cash credits for MAD348 million dedicated to the financing of current operations.

\* By comparable basis, we mean the cancellation of the impacts of the fine imposed by the Moroccan regulator noted in the accounts in 2022.

## NOTE 13. DIVIDENDS

### 13.1 Dividends

(in MAD million )	2020	2021	2022
Dividends paid by subsidiaries to their noncontrolling interests			
<b>Total (a)</b>	<b>855</b>	<b>878</b>	<b>933</b>
Dividends paid by Maroc Telecom to its shareholders			
-Kingdom of Morocco	1,071	776	925
-Société de Participation dans les Télécommunications (SPT)	2,581	1,868	2,227
-Other	1,217	881	1,050
<b>Total (b)</b>	<b>4,870</b>	<b>3,525</b>	<b>4,202</b>
<b>Total dividends paid (a)+(b)</b>	<b>5,725</b>	<b>4,403</b>	<b>5,134</b>

### 13.2 Dividends allocated in fiscal year 2022

Dividends distributed by Maroc Telecom and its subsidiaries to their shareholders increased by 17% compared to 2021, driven by the Morocco segment.

## NOTE 14. PROVISIONS

Provisions for contingencies and losses are analyzed as follows:

(in MAD million )	2020	2021	2022
<b>Noncurrent provisions</b>	<b>521</b>	<b>503</b>	<b>585</b>
Provisions for life annuities	15	15	15
Provisions for termination benefits	373	403	475
Provisions for disputes with third parties	113	78	95
Other provisions	20	8	0
<b>Current provisions</b>	<b>1,247</b>	<b>1,332</b>	<b>1,209</b>
Provisions for voluntary redundancy plan	-	-	-
Provisions for employee-related expenses	-	-	-
Provisions for disputes with third parties	1,209	1,295	1,170
Other provisions	38	36	39
<b>Total</b>	<b>1,768</b>	<b>1,835</b>	<b>1,794</b>

"Non-current provisions" mainly include provisions for retirement indemnities, provisions for disputes with third parties, provisions for life annuities and non-current tax provisions.

"Current provisions" mainly include provisions for litigation with third parties and current tax provisions

## 2022

(in MAD million)	2021	charges	Used	change in scope of consolidation	Translation adjustment	Reversals	Reclassification	2022
<b>Noncurrent provisions</b>	<b>503</b>	<b>57</b>	<b>-50</b>	-	<b>35</b>	-	<b>39</b>	<b>585</b>
Provisions for life annuities	15	-	-	-	-	-	-	15
Provisions for termination benefits	403	46	-23	-	30	-	20	475
Provisions for disputes with third parties	78	12	-27	-	5	-	27	95
Other provisions	8	-	0	-	0	-	8	0
<b>Current provisions</b>	<b>1,332</b>	<b>307</b>	<b>-480</b>	-	<b>58</b>	-	<b>-8</b>	<b>1,209</b>
Provisions for voluntary redundancy plan	-	-	-	-	-	-	-	-
Provisions for employee-related expenses	-	-	-	-	-	-	-	-
Provisions for disputes with third parties	1,295	307	-480	-	55	-	8	1,170
Other provisions	36	-	-	-	2	-	-	39
<b>Total</b>	<b>1,835</b>	<b>364</b>	<b>-530</b>	-	<b>93</b>	-	<b>31</b>	<b>1,794</b>

Overall, provisions between 2021 and 2022 will remain stable and will mainly cover disputes with third parties for the operating part and retirement benefits for subsidiaries.

## 2021

(in MAD million)	2020	charges	Used	change in scope of consolidation	Translation adjustment	Reversals	Reclassification	2021
<b>Noncurrent provisions</b>	<b>521</b>	<b>49</b>	<b>-41</b>	-	<b>14</b>	-	<b>44</b>	<b>503</b>
Provisions for life annuities	15	-	-	-	-	-	-	15
Provisions for termination benefits	373	45	-31	-	10	-	26	403
Provisions for disputes with third parties	113	4	-	-	4	42	8	78
Other provisions	20	1	-10	-	1	2	1	8
<b>Current provisions</b>	<b>1,247</b>	<b>510</b>	<b>-7</b>	-	<b>-29</b>	-	<b>-53</b>	<b>1,332</b>
Provisions for voluntary redundancy plan	-	-	-	-	-	-	-	-
Provisions for employee-related expenses	-	-	-	-	-	-	-	-
Provisions for disputes with third parties	1,209	510	-7	-	27	336	53	1,295
Other provisions	38	-	-	-	1	-	-	36
<b>Total</b>	<b>1,768</b>	<b>559</b>	<b>-49</b>	-	<b>-43</b>	-	<b>21</b>	<b>1,835</b>

## 2020

(in MAD million)	2019	charges	Used	change in scope of consolidation	Translation adjustment	Reversals	Reclassification	2020
<b>Noncurrent provisions</b>	<b>504</b>	<b>28</b>	<b>-94</b>	<b>0</b>	<b>5</b>	<b>0</b>	<b>78</b>	<b>521</b>
Provisions for life annuities	15	-	-	-	-	-	-	15
Provisions for termination benefits	345	17	-19	-	3	-	28	373
Provisions for disputes with third parties	123	3	-65	-	2	-	50	113
Other provisions	20	9	-10	-	0	-	0	20
<b>Current provisions</b>	<b>4,634</b>	<b>468</b>	<b>-3,924</b>	<b>0</b>	<b>8</b>	<b>0</b>	<b>62</b>	<b>1,247</b>
Provisions for voluntary redundancy plan	0	-	-	-	-	-	-	0
Provisions for employee-related expenses	0	-	-	-	-	-	-	0
Provisions for disputes with third parties	4,596	468	-3,924	-	7	-	62	1,209
Other provisions	37	-	-	-	1	-	-	38
<b>Total</b>	<b>5,137</b>	<b>496</b>	<b>-4,018</b>	<b>0</b>	<b>13</b>	<b>0</b>	<b>140</b>	<b>1,768</b>

## NOTE 15. BORROWINGS AND OTHER FINANCIAL LIABILITIES

### 15.1. Net cash position

(in MAD million )	2020	2021	2022
Bank loans due in more than one year	3,553	2,696	3,268
Lease obligation at more than 1 year	1,195	1,071	1,057
Bank loans due in less than one year	2,352	2,403	2,061
Lease obligation at less than 1 year	444	389	411
Bank overdrafts	12,816	9,885	11,448
<b>Borrowing and other financial liabilities</b>	<b>20,360</b>	<b>16,444</b>	<b>18,245</b>
Cash and cash equivalents	2,690	2,024	1,872
Cash held in escrow for repayment of bank loans	50	22	18
<b>Net cash position</b>	<b>-17,619</b>	<b>-14,397</b>	<b>-16,355</b>

(in MAD million )	2020	2021	2022
Outstanding debt and accrued interest (a)	20,360	16,444	18,245
Cash assets (b)	2,741	2,047	1,890
<b>Net cash position (b)-(a)</b>	<b>-17,619</b>	<b>-14,397</b>	<b>-16,355</b>

The Group's financial debt has increased by 11% compared to 2021. This variation is explained by :

- The increase in subscriptions to loans for MAD453 million;
- The increase in the IFRS16 rental obligation for MAD 9 million;
- The increase in bank overdrafts for MAD1,563 million;
- The repayment of financial debts for MAD2,743 million.

### 15.2. Net cash by maturity

The breakdown by maturity is based on the repayment terms and conditions of the borrowings :

2022

(in MAD million )	< 1 year	1 to 5 years	> 5 years	Total
Bank loans	2,061	2,742	526	5,329
Lease obligation	411	813	244	1,468
Bank overdrafts	11,448			11,448
<b>Borrowing and other financial liabilities</b>	<b>13,920</b>	<b>3,555</b>	<b>770</b>	<b>18,245</b>
Cash and cash equivalents	1,872			1,872
Cash held in escrow for repayment of bank loans	18			18
<b>Net cash position</b>	<b>-12,030</b>	<b>-3,555</b>	<b>-770</b>	<b>-16,355</b>

## 2021

(in MAD million)	< 1 year	1 to 5 years	> 5 years	Total
Bank loans	2,403	2,470	226	5,099
Lease obligation	389	762	309	1,460
Bank overdrafts	9,885			9,885
<b>Borrowing and other financial liabilities</b>	<b>12,677</b>	<b>3,232</b>	<b>535</b>	<b>16,444</b>
Cash and cash equivalents	2,024			2,024
Cash held in escrow for repayment of bank loans	22			22
<b>Net cash position</b>	<b>-10,630</b>	<b>-3,232</b>	<b>-535</b>	<b>-14,397</b>

## 2020

(in MAD million)	< 1 year	1 to 5 years	> 5 years	Total
Bank loans	2,352	3,129	424	5,905
Lease obligation	444	952	243	1,639
Bank overdrafts	12,816			12,816
<b>Borrowing and other financial liabilities</b>	<b>15,612</b>	<b>4,081</b>	<b>667</b>	<b>20,360</b>
Cash and cash equivalents	2,690			2,690
Cash held in escrow for repayment of bank loans	50			50
<b>Net cash position</b>	<b>-12,871</b>	<b>-4,081</b>	<b>-667</b>	<b>-17,619</b>

## 15.3 Statement of analysis

Company	loan (in MAD millions)	Currency	Maturity	2020	2021	2022
Maroc Telecom	Banks, overdrafts IAM	EUR	December-23	11,243	8,762	8,851
Maroc Telecom	IFRS 16	USD		835	781	784
Mauritel	ORABANK 3G	MAD	July-23	98	51	
Mauritel	Overdraft Mauritel	MAD	-		45	23
Mauritel	IFRS 16	USD		18	52	197
Onatel	CREDIT SPOT BICIA B ONATEL	MRO	April-21	33	34	40.7
Onatel	CREDIT SPOT CBAO ONATEL	MRO	September-21	100		
Onatel	CREDIT SPOT ORABANK ONATEL	MRO	April-21	68		
Onatel	CREDIT SPOT WBI ONATEL	MRO	May-21	20		
Onatel	CREDIT SPOT UAB ONATEL	MRO	May-21	19		
Onatel	CREDIT SPOT BICIA B ONATEL	FCFA	April-22	70		
Onatel	CREDIT SPOT CBAO ONATEL	FCFA	May-22		78	
Onatel	CREDIT SPOT SGBF ONATEL	FCFA	May-23		73	0
Onatel	CREDIT SPOT ECOBANK ONATEL	FCFA	April-23		64	101
Onatel	CREDIT SPOT UBA	FCFA			19	132
Onatel	EMPRUNT BICIA B 2021	FCFA	June-26			124
Onatel	Loan BICIA 2016	FCFA	August-22		65	62
Onatel	Loan CBAO 2015	FCFA	May-21	34	16	
Onatel	Loan SGBB 2015	FCFA	May-21	8		
Onatel	Loan ORABANK 2019 LTN	FCFA	December-21	8		
Onatel	Loan SGBF 2019 LTN	FCFA	March-26	79		
Onatel	Loan BABF N°E565978/1 2019 LTN	FCFA	March-26	155	122	116
Onatel	Loan BABF N°E593684/1 2019 LTN	FCFA	March-26	310	244	233
Onatel	Loan BABF N°A162934/1 2019 LTN	FCFA	March-26	116	92	87
Onatel	Loan BABF N°E599998/1 2019 LTN	FCFA	March-26	116	92	87
Onatel	Loan CBAO BURKINA 2019 LTN	FCFA	March-26	78	61	50
Onatel	Loan CBAO BENIN 2019 LTN	FCFA	March-26	139	110	105
Onatel	Loan CBAO NIGER 2019 LTN	FCFA	March-26	31	24	23
Onatel	Loan CBAO SENEGAL 2019 LTN	FCFA	March-26	31	24	23
Onatel	CMT BABF 2022	FCFA	November-27	108	85	82
Onatel	Banks, overdrafts Onatel	FCFA				104
Onatel	IFRS 16	FCFA		0	14	223
Gabon Télécom	Loan AFD	FCFA	December-20	58	40	36
Gabon Télécom	Loan UGB (CMT 1)	FCFA	December-20	2	2	0
Gabon Télécom	Loan UGB (CMT 2)	FCFA	July-21	48		
Gabon Télécom	Loan UGB (CMT 3)	FCFA	May-22	184		
Gabon Télécom	UGB CMT 4	FCFA	February-25		166	131
Gabon Télécom	UGB CCT	FCFA	January-23		61	5
Gabon Télécom	BGFI CMT 5	FCFA	July-25			69
Gabon Télécom	Banks, overdrafts GT	FCFA	December-23	259	106	433
Gabon Télécom	IFRS 16	FCFA		57	43	34.46070636
Sotelma	Loan BIM 10 Milliards	FCFA	June-22	128	42	0
Sotelma	Loan DGDPRASCOM	FCFA		9	9	
Sotelma	Loan BAM 7,5 Milliards	FCFA	févr.-23	75	41	9
Sotelma	Loan BAM 5,5 Milliards	FCFA	févr.-23	58	32	7
Sotelma	Loan BIM 6 Milliards	FCFA		52	0	
Sotelma	Loan BDM 10 Milliards	FCFA	August-21	85		
Sotelma	Loan ECO 14 Milliards	FCFA	sept.-21	88		
Sotelma	Loan ECO 10 Milliards	FCFA		148	64	1
Sotelma	Loan BAM 13 Milliards	FCFA	December-19		92	
Sotelma	Loan ECO 7,5 Milliards	USD	July-22		92	
Sotelma	Loan BDM 7,5 Milliards	FCFA	July-22		185	
Sotelma	Loan BIM 15 Milliards	FCFA	July-22			52
Sotelma	Loan BDM 6 Milliards	FCFA				118
Sotelma	Loan ECO 13,5 Milliards	FCFA	December-23	40	39	55
Sotelma	IFRS 16	FCFA		260	139	540
Sotelma	Banks, overdrafts Sotelma	FCFA	-	3	2	1
Casanet	IFRS 16	FCFA				17
Casanet	Banks, overdrafts Casanet	FCFA		354	306	324
Moov CDI	Loan SIB	FCFA	January-27	935	657	872
Moov CDI	BANQUE ATLANTIQUE COTE D'IVOIRE	FCFA	April-23	49	64	6
Moov CDI	IFRS 16	FCFA	January-24	83	112	0
Moov CDI	Banks, overdrafts Sotelma	FCFA	July-22	258	104	314
Moov CDI	IFRS 16	MAD	December-23	404	378	310
Moov CDI	loan SIB	EUR		333	330	197
Moov Africa Bénin	BANQUE ATLANTIQUE COTE D'IVOIRE	FCFA	December-24	16	12	10
Moov Africa Bénin	SIB ICNE	EUR	October-25			352
Moov Africa Bénin	BOA	FCFA	December-28			255
Moov Africa Bénin	ECOBANK	FCFA	December-28	297	222	220
Moov Africa Bénin	Banks, overdrafts Moov CDI	FCFA	April-23	73	55	46
Moov Africa Bénin	IFRS 16	FCFA		150	207	265
Moov Africa Togo	BANQUE ATLANTIQUE TOGO	FCFA	June-24	108	91	81
Moov Africa Togo	ORABANK TOGO	FCFA	June-27	164	98	144
Moov Africa Togo	BIA TOGO	FCFA	June-23		74	108
Moov Africa Togo	BTOI TOGO	FCFA	September-23	286	338	336
Moov Africa Togo	Banks, overdrafts Moov Togo	FCFA	December-22	15	15	23
Moov Africa Togo	IFRS 16	FCFA		43	26	22
Moov Africa Niger	Overdraft Eco DEP	FCFA	December-23	38	48	0
Moov Africa Niger	Overdraft CBAO	FCFA	September-22	47	56	67
Moov Africa Niger	Overdraft BAN	FCFA	May-23	1		
Moov Africa Niger	CMT BAN 6,5	FCFA	November-28	108	91	89
Moov Africa Niger	CMT 13 Mds	FCFA	March-30	212	181	164
Moov Africa Niger	CMT BAN 5MDS	FCFA		47	31	7
Moov Africa Niger	CMT BOA 15 MDF	FCFA	January-28	249	202	185
Moov Africa Niger	CMT BOA 7MDF	FCFA	March-22	52	8	
Moov Africa Niger	CMT BOA 1.9MDF	FCFA	June-25	30	24	18
Moov Africa Niger	CMT BIA 2.176 MDF	FCFA	November-25	35	28	23
Moov Africa Niger	CMT BIA 1698 MDF	FCFA	October-22	28	0	
Moov Africa Niger	CMT BIA 566 MDF	FCFA	October-22	9	0	
Moov Africa Niger	CMT BIA 736 MDF	FCFA	October-22	12	0	
Moov Africa Niger	EMPRUNT BOA 13MDF	FCFA	March-30			19
Moov Africa Niger	CMT BAN 3,6MDF	FCFA	February-22		11	49
Moov Africa Niger	CMT BIA 3MDF	FCFA	October-22		32	
Moov Africa Niger	CMT BIN 1MDF	FCFA			5	
Moov Africa Niger	CMT BOA 8,8MDF	FCFA	December-27		141	139
Moov Africa Niger	Overdraft BOA	FCFA	December-21	1		
Moov Africa Niger	Overdraft ORABANK	FCFA	March-23	29	13	23
Moov Africa Niger	Overdraft coris bank	FCFA	December-21	21		
Moov Africa Niger	Overdraft HBANK	FCFA	December-21	12		
Moov Africa Niger	Crédit trésorerie	FCFA		5	19	22
Moov Africa Niger	IFRS 16	FCFA		57	22	56
Moov Africa Centrafrique	BANQUE POPULAIRE MAROCCO	FCFA	December-23	34	22	27
Moov Africa Centrafrique	POOL BPMC-CBCA	FCFA	April-26	52	56	34
Moov Africa Centrafrique	Banques, découvert RCA	FCFA	-	4	3	12
Moov Africa Tchad	IFC	FCFA	March-24	391	191	117
Moov Africa Tchad	Overdraft	FCFA				192
Moov Africa Tchad	Crédit trésorerie	FCFA				64
Moov Africa Tchad	IFRS 16	FCFA		64	51	83
<b>Total Emprunts et autres passifs financiers</b>				<b>20,360</b>	<b>16,444</b>	<b>18,245</b>

## NOTE 16. TRADE ACCOUNTS PAYABLE

(in MAD million )	2020	2021	2022
Trade payables and related accounts	12,757	12,859	14,660
Accruals	3,274	2,994	2,894
Other payables	7,976	8,011	8,674
<b>Total</b>	<b>24,007</b>	<b>23,864</b>	<b>26,228</b>

Trade payables also include payables on the acquisition of fixed assets and trade payables - advances and down payments received on orders in progress.

In 2022, operating liabilities will increase by 10% in line with the increase in investments and the trend in exchange rates. The "other operating liabilities" item mainly comprises tax liabilities (excluding corporate income tax) for MAD5,814 million.

## NOTE 17. REVENUES

(in MAD million )	2020	2021	2022
Morocco	20,881	19,906	19,546
Including Mobile Services	13,009	11,684	11,296
International	16,883	16,912	17,242
Including Mobile Services	15,507	15,626	15,938
Elimination of transactions between the parent company and subsidiaries	-995	-1,028	-1,057
<b>Total consolidated revenues</b>	<b>36,769</b>	<b>35,790</b>	<b>35,731</b>

At the end of December 2022, Maroc Telecom Group had consolidated revenues of MAD35,731 million, stable compared to 2021.

## NOTE 18. COST OF SALES

(in MAD million )	2020	2021	2022
Cost of handsets	628	627	438
Domestic and international interconnection charges	3,202	2,908	2,717
Other cost of sales	1,586	1,587	1,785
<b>Total</b>	<b>5,416</b>	<b>5,123</b>	<b>4,940</b>

The purchase costs of the terminals concern mainly the part of Morocco.

Domestic and international interconnection charges decreased as a result of lower call terminations in the International segment, mainly.

The item "Other purchases consumed" refers to energy purchases (fuel and electricity) and charging cards.

## NOTE 19. PAYROLL COSTS

(in MAD million )	2020	2021	2022
Wages	2,511	2,390	2,605
Payroll taxes	495	478	489
<b>Wages and taxes</b>	<b>3,005</b>	<b>2,868</b>	<b>3,093</b>
<b>Payroll costs</b>	<b>3,005</b>	<b>2,868</b>	<b>3,093</b>
<b>Average headcount (in number of employees)</b>	<b>10,242</b>	<b>9,811</b>	<b>9,610</b>

This item includes payroll costs (salaries, social security charges and training costs) for the year.

In 2022, personnel expenses are up 8%. The increase concerns both the Moroccan and International segments.

## NOTE 20. TAXES, DUTIES, AND FEES

(in MAD million )	2020	2021	2022
Taxes and duties	1,023	1,017	1,078
Fees	2,321	2,429	2,457
<b>Total</b>	<b>3,344</b>	<b>3,447</b>	<b>3,535</b>

Fees include amounts due to the regulatory authorities of the telecommunications markets in Morocco and internationally.

The overall level of taxes, duties and fees increased by 3% between 2021 and 2022.

## NOTE 21. OTHER OPERATING INCOME AND EXPENSES

(in MAD million )	2020	2021	2022
Communication	637	708	757
Commissions	2,019	1,947	1,975
Other including:	<b>6,089</b>	<b>2,648</b>	<b>5,299</b>
Rental expenses	353	398	426
Maintenance, repair, and property-service charges	1,197	1,164	1,183
Fees	879	903	1,011
Postage and banking service	149	138	127
Voluntary redundancy plan	0	14	2
Other	3,511	31	2,549
<b>Total</b>	<b>8,746</b>	<b>5,303</b>	<b>8,031</b>

Communication expenses increased by 7%, mainly due to advertising efforts in the Morocco segment.

In 2022, other operating income and expenses were impacted by a particular increase due to the regulatory penalty charge of MAD 2,451 million in Morocco.

Maintenance costs are consistent with the maintenance needs of the network.

The "Other" item mainly includes the penalty applied by the Moroccan regulator, operating foreign exchange gains and losses, transfers of operating expenses and capital gains or losses on disposals of fixed assets.

## NOTE 22. DEPRECIATION, IMPAIRMENT AND PROVISIONS

The following table sets out changes in this item for the fiscal years ended December 31, 2020, 2021, and 2022:

(in MAD million )	2020	2021	2022
Depreciation and impairment of fixed assets	7,511	7,056	7,025
Net provisions and impairment	-3,272	420	120
<b>Total</b>	<b>4,240</b>	<b>7,477</b>	<b>7,145</b>

Net depreciation, impairment and provisions amounted to MAD7,145 million at the end of December 2022, virtually unchanged compared with the end of December 2021. The change in net depreciation, amortization and provisions in 2022 is closely linked to the reversal of provisions for tax audits.

### Depreciation and impairment of fixed assets

The table below shows the depreciation, amortisation and impairment charges on fixed assets of the Maroc Telecom Group for the years ended 31 December 2020, 2021 and 2022.

(in MAD million )	2020	2021	2021
Other intangible assets	1,414	1,305	1,233
Building and civil engineering	295	282	289
Technical plant and pylons	5,064	4,721	4,779
Other property, plant, and equipment	252	250	245
Right to use assets	487	497	479
<b>Total</b>	<b>7,511</b>	<b>7,056</b>	<b>7,025</b>

### Net charges to provisions and impairment

The following table sets out the net charges to provisions and impairment of Maroc Telecom Group for the fiscal years ended December 31, 2020, 2021, and 2022:

(in MAD million )	2020	2021	2021
Impairment of trade receivables	267	299	353
Impairment of inventories	-25	3	-40
Impairment of other receivables	8	2	0
Provisions	-3,522	117	-192
<b>Net charges and reversals</b>	<b>-3,272</b>	<b>420</b>	<b>120</b>

## NOTE 23. INCOME FROM EQUITY AFFILIATES

No equity interest was accounted for by the equity method in 2020, 2021, or 2022.

## NOTE 24. NET FINANCIAL INCOME OR EXPENSE

### 24.1 Borrowing costs

(in MAD million )	2020	2021	2022
Income from cash and cash equivalents	17	27	18
Interest expense on loans	-798	-745	-635
Interest expense on rental obligation	-90	-81	-71
<b>Net borrowing costs</b>	<b>-871</b>	<b>-800</b>	<b>-688</b>

The cost of net debt includes interest expense on borrowings less income from cash and cash equivalents (investment income). Since 1 January 2019, following the adoption of the new IFRS 16 standard, this indicator has also included interest charges on rental obligations. However, interest expenses on borrowings accounted for the largest share of net debt costs (92%).

Interest expense on borrowings fell by 15% due to the effect of large-scale repayments in 2021 in Morocco.

### 24.2 Other financial income and expense

(in MAD million )	2020	2021	2022
Foreign-exchange gains and losses	-2	-52	-34
Other financial income (+)	80	3	10
Other financial expenses (-)	-52	-28	-30
<b>Other financial income and expenses</b>	<b>26</b>	<b>-77</b>	<b>-55</b>

Other financial income primarily consists of interest income on loans and income from non-consolidated equity investments.

Other financial expenses increased by 8% in connection with the increase in international debt to support investment programs.

## NOTE 25. TAX EXPENSE

Like all public limited companies under Moroccan law, Maroc Telecom is subject to income tax in accordance with the provisions of the General Tax Code.

Income tax includes current tax and deferred tax.

The following table shows Maroc Telecom Group's payable and deferred taxes for the years ended December 31, 2020, 2021, and 2022:

(in MAD million )	2020	2021	2022
Income tax expense	3,733	3,612	4,507
Deferred tax	-361	68	98
Provisions for tax			0
<b>Current tax</b>	<b>3,372</b>	<b>3,680</b>	<b>4,604</b>
<b>Consolidated effective tax rate</b>	<b>35%</b>	<b>34%</b>	<b>55%</b>

The increase in corporate income tax is mainly due to the reinstatement of the non-deductible penalty applied by the Moroccan regulator in 2022.

(in MAD million )	2020	2021	2022
Net earnings	6,289	6,928	3,639
Income tax expense	3,372	3,680	4,604
Provision for tax	0	0	0
<b>Pretax earnings</b>	<b>9,661</b>	<b>10,609</b>	<b>8,244</b>
Moroccan statutory tax rate	31%	31%	31%
Theoretical income tax expense	2,995	3,289	2,556
Impact of changes in tax rate	-72	-77	-70
Other differences	449	468	2,119
Effective income tax expense	3,372	3,680	4,604

The change in other differences is closely linked to the application of the ANRT penalty, which amounted to MAD2,451 million, and to the impact of tax audits relating to income tax at Group level.

The deferred tax rates of the Group are as follows:

Entity	The deferred tax rate
Maroc Telecom	32.0%
Casanet	28.3%
Mauritel	25.0%
Onatel	27.5%
Gabon Telecom	30.0%
Sotelma	30.0%
Moov Africa Côte d'Ivoire	30.0%
Moov Africa Bénin	30.0%
Moov Africa Togo	27.0%
Moov Africa Niger	30.0%
Moov Africa Centrafrique	30.0%
Moov Africa Tchad	35.0%

## NOTE 26. NONCONTROLLING INTERESTS

(in MAD million )	2020	2021	2022
<b>Total noncontrolling interests</b>	<b>866</b>	<b>920</b>	<b>889</b>

Minority interests reflect the rights of shareholders other than Maroc Telecom to the earnings of Mauritel, Onatel, Gabon Telecom, Sotelma, Moov Africa CDI and Moov Africa Togo.

## NOTE 27. EARNINGS PER SHARE

### 27.1 Earnings per share

(in MAD million )	2020		2021		2022	
	Basic	Diluted	Basic	Diluted	Basic	Diluted
Net earnings, Group share	5,423	5,423	6,008	6,008	2,750	2,750
Adjusted net earnings, Group share	5,423	5,423	6,008	6,008	2,750	2,750
Number of shares (millions)	879	879	879	879	879	879
Earnings per share (in MAD)	6.17	6.17	6.83	6.83	3.13	3.13

### 27.2 Change in the number of shares

(In share number)	2020	2021	2022
Weighted average number of shares outstanding for the period	879,095,340	879,095,340	879,095,340
Adjusted weighted average number of shares outstanding for the period	879,095,340	879,095,340	879,095,340
Potential dilutive effect of financial instruments outstanding			
Number of shares including potential dilutive effect	879 095 340	879 095 340	879,095,340

## NOTE 28. SEGMENT DATA

### 28.1 Statement of financial position: items by geographical area

2022

(in MAD million )	Morocco	International	Eliminations	Total groupe Maroc Telecom
Noncurrent assets	32,803	29,569	-12,515	49,857
Current assets	8,128	9,159	-1,614	15,673
<b>Total assets</b>	<b>40,930</b>	<b>38,729</b>	<b>-14,129</b>	<b>65,530</b>
Shareholders' equity	17,536	12,730	-12,264	18,002
Noncurrent liabilities	609	4,636	-252	4,992
Current liabilities	22,786	21,363	-1,614	42,535
<b>Total shareholders' equity and liabilities</b>	<b>40,930</b>	<b>38,729</b>	<b>-14,129</b>	<b>65,530</b>
Acquisitions of PP&E and intangible assets	3,184	4,257		7,441

2021

(in MAD million )	Morocco	International	Eliminations	Total groupe Maroc Telecom
Noncurrent assets	33,081	26,136	-12,656	46,560
Current assets	8,739	8,425	-1,942	15,222
<b>Total assets</b>	<b>41,819</b>	<b>34,561</b>	<b>-14,598</b>	<b>61,782</b>
Shareholders' equity	18,754	11,771	-11,725	18,800
Noncurrent liabilities	569	4,683	-931	4,321
Current liabilities	22,496	18,107	-1,942	38,661
<b>Total shareholders' equity and liabilities</b>	<b>41,819</b>	<b>34,561</b>	<b>-14,598</b>	<b>61,782</b>
Acquisitions of PP&E and intangible assets	2,630	2,984		5,615

2020

(in MAD million )	Morocco	International	Eliminations	Total groupe Maroc Telecom
Noncurrent assets	34,191	27,183	-12,795	48,579
Current assets	8,250	8,665	-1,955	14,960
<b>Total assets</b>	<b>42,442</b>	<b>35,848</b>	<b>-14,750</b>	<b>63,540</b>
Shareholders' equity	16,086	11,990	-11,387	16,688
Noncurrent liabilities	638	6,085	-1,409	5,314
Current liabilities	25,719	17,774	-1,955	41,538
<b>Total shareholders' equity and liabilities</b>	<b>42,442</b>	<b>35,848</b>	<b>-14,750</b>	<b>63,540</b>
Acquisitions of PP&E and intangible assets	1,467	1,982		3,448

## 28.2 Segment earnings by geographical area

2022

(in MAD million )	Morocco	International	Eliminations	Total groupe Maroc Telecom
Revenues	19,546	17,242	-1,057	35,731
Earnings from operations	4,967	4,020		8,987
Net depreciation and impairment	3,659	3,485		7,145
Voluntary redundancy plan		2		2

2021

(in MAD million )	Morocco	International	Eliminations	Total groupe Maroc Telecom
Revenues	19,906	16,912	-1,028	35,790
Earnings from operations	7,599	3,974		11,573
Net depreciation and impairment	3,891	3,585		7,477
Voluntary redundancy plan				-

2020

(in MAD million )	Morocco	International	Eliminations	Total groupe Maroc Telecom
Revenues	20,881	16,883	-995	36,769
Earnings from operations	8,499	3,520		12,018
Net depreciation and impairment	434	3,806		4,240
Voluntary redundancy plan				-

## NOTE 29. RESTRUCTURING PROVISIONS

In 2020, 2021 and 2022, no provision for restructuring was recorded at group level.

## NOTE 30. RELATED-PARTY TRANSACTIONS

### 30.1. Compensation of corporate officers, senior managers, and directors in 2020, 2021, and 2022

<sup>4</sup> (in MAD million )	2020	2021	2022
Short-term benefits <sup>(1)</sup>	83	110	104
Termination benefits <sup>(2)</sup>	104	108	123
Total	<b>187</b>	<b>218</b>	<b>227</b>

### 30.2. Equity affiliates

In 2020, 2021 and 2022 no company is consolidated by the equity method.

### 30.3. Other related parties

In 2022, Maroc Telecom completed transactions mainly with Emirates Telecommunications Corporation, EDCH, Etihad Etisalat Company (Mobily), and other sister companies as part of its strategic cooperation with the Etisalat group. These various transactions can be summarized as follows:

#### 2022

(in MAD million )	Etisalat	EDCH	Mobily	Others
Revenues	210	33	27	1
Expenses	56	7	4	0
Receivables	55	109	2	2
Payables	11	75	1	2

#### 2021

(in MAD million )	Etisalat	EDCH	Mobily	Others
Revenues	197	19	14	4
Expenses	54	8	1	0
Receivables	114	86	10	2
Payables	72	66	0	2

#### 2020

(in MAD million )	Etisalat	EDCH	Mobily	Others
Revenues	126	13	1	0
Expenses	25	9	1	0
Receivables	39	82	0	2
Payables	34	65	0	1

(1) Salaries, remuneration, profit-sharing and bonuses paid and social security contributions, holiday pay and non-monetary benefits recorded

(2) Redundancy payments

## NOTE 31. CONTRACTUAL COMMITMENTS AND CONTINGENT ASSETS AND LIABILITIES

### 31.1. Contractual obligations and commercial commitments recorded in the balance sheet

(in MAD million )	Total	Less than 12 months	1-5 years	>5 years
Long-term debt	4,325		3,555	770
Capital lease obligations	48	48		
Total	4,373	48	3,555	770

### 31.2. Other commitments given and received as part of the current activity

#### Commitments given

The commitments given include:

(in MAD million )	2020	2021	2022
<b>Commitment given</b>	<b>6,272</b>	<b>4,342</b>	<b>2,728</b>
<i>Investment commitment</i>	5,590	3,402	1,905
<i>Outgoing commitments and signature with banks operating and financial lease commitments</i>	451	803	655
<i>Satellite rental commitments</i>	55	42	48
<i>Other commitments</i>	104	67	89
<i>Network maintenance contracts with Ericsson</i>	72	29	30
<i>Commitments on operating expenses</i>	46	27	29
<i>Other commitments</i>	26	2	2
<i>Recovery of guarantees given by Etisalat on the financing of the Atlantic Subsidiaries</i>	0	0	0
<i>Forward sale commitment</i>	0	0	0

The change in the commitments given is closely linked to the implementation of the investment agreement in Morocco and the investments made by the Group during the year 2022.

#### Commitments received

The commitments received include:

(in MAD million )	2020	2021	2022
<b>Commitments received</b>	<b>1,286</b>	<b>1,170</b>	<b>1,541</b>
<i>Guarantees and endorsements</i>	1,286	1,170	1,541
<i>Other commitments received</i>	0	0	0
<i>Forward purchase commitment</i>	0	0	0
<i>Commitment of the Moroccan State to contribute the assets of social works</i>	0	0	0
<i>Investment agreement: exemption from customs duties on imports related to investments</i>	0	0	0

### 31.3. Contingent assets and liabilities

Itissalat Al-Maghrib S.A. received on December 16, 2021 a summons from the Commercial Court of Rabat regarding a complaint filed by Wana on unbundling and claiming 6.85 MMdh. The case is ongoing and the court has appointed experts to present a report to the court.

Under the dispute REMACOTEM (association of consumers of mobile networks in Mali), the Civil Court had dismissed the plaintiff in 2013, for alleged damages suffered. On November 3, 2021, the Bamako Court of Appeal set the total amount of damages claimed by REMACOTEM from 2011 to 2020 at MAD 2,823 million for all operators in the country, including MAD 933 million for Sotelma, a subsidiary 51% owned by Maroc Telecom.

Sotelma has replied through its lawyers and a hearing has been requested to cancel the said ruling and its execution. The Court annulled the PVs of the seizure order and granted a grace period to the operators.

Maroc Telecom was subject, during 2022, to a general tax audit for the non statute-barred period to december 31, 2021. At the end of this audit and following discussions with the tax authorities, a memorandum of understanding was concluded for a final amount of MAD627 million, which was fully integrated into the accounts at the end of December 2022.

On July 22, 2022, Itissalat Al-Maghrib received the decision of the ANRT relating to the liquidation of the fine for alleged non-compliance by Itissalat Al-Maghrib. On July 22, 2022, Itissalat Al-Maghrib received the decision of the ANRT relating to the liquidation of the penalty for alleged non-compliance by the company with certain injunctions issued in its decision N°01/2020 relating to unbundling, for an amount of MAD2.4 million. Itissalat Al-Maghrib proceeded to the liquidation of the said penalty payment in September 2022 and filed an appeal, which was rejected in November 2022 by the Rabat Court of Appeal.

## NOTE 32. RISK MANAGEMENT

The Group is exposed to various market risks related to its business.

### Credit risk:

Maroc Telecom minimizes its credit risk by engaging only in credit transactions with commercial banks or financial institutions with high credit ratings, and by spreading transactions among the selected institutions.

Maroc Telecom's receivables are not subject to a significant concentration of credit risk, given their high dilution rate.

Maroc Telecom's commercial credit risk management policy is adapted to the type of partner. Prepaid services account for the bulk of the Group's sales and do not present any credit risk. The postpaid segment comprises interconnection receivables, public receivables and private receivables. Interconnection receivables are reconciled and collection is based on the net position, which enables operators to settle the difference between the receivable and the debt to other operators. In the case of public receivables, the nature of the partners guarantees a minimal credit risk. For private receivables, the Group's practice is to solicit payments upstream to support collection. These measures are coupled with restrictions and reminders that help to ensure the rapid collection of this type of receivable. With regard to the impairment of trade receivables, the Group applies the simplified method provided for in IFRS 9. The level of impairment is assessed at inception and adjusted at each balance sheet date to take account of changes in the economic environment. Given the measures taken upstream, the Group assumes a low credit risk and recognizes potential losses over the life of the receivable based on historical losses.

### Currency risk:

Maroc Telecom is exposed to exchange rate fluctuations insofar as the composition of its foreign currency receipts and disbursements differs.

Maroc Telecom receives foreign currency receipts corresponding to revenues from international operators, and makes foreign currency disbursements corresponding to payments to international suppliers (in particular payments for capital expenditure and the acquisition of handsets) and payments for interconnection with foreign operators. These disbursements are mainly denominated in euros.

In Morocco, the proportion of foreign currency disbursements denominated in euros represented 75% of total foreign currency disbursements as at December 31, 2022, which totaled MAD1,799 million and were lower than foreign currency receipts, which amounted to around MAD3,477 million in 2022.

Internationally, the proportion of foreign currency disbursements denominated in US dollars represented 2.4% of total foreign currency disbursements at December 31, 2022, which totaled MAD368 million and were higher than foreign currency receipts, which amounted to MAD14.4 million in 2022.

In addition, Maroc Telecom Group had MAD18,245 million of debt at December 31, 2022, compared with MAD16,444 million at December 31, 2021, mainly denominated in Moroccan dirham and CFA francs.

(in MAD million )	2020	2021	2022
Euro	403	0	
Moroccan dirham	12,081	9,545	9,654
Other (mainly CFA franc)	7,876	6,899	8,591
<b>Current debt</b>	<b>20,360</b>	<b>16,444</b>	<b>18,245</b>

Maroc Telecom cannot offset its foreign currency disbursements and receipts in accordance with Moroccan regulations. As a result, Maroc Telecom's earnings may be sensitive to changes in exchange rates, particularly between the Moroccan dirham and the US dollar or the euro.

In 2022, the euro depreciated by 2.37% against the Moroccan dirham (from MAD10.9438 at December 31, 2021 to MAD10.6844 at December 31, 2022 for 1 euro). Over the same period, the US dollar appreciated by 3.80%, rising from MAD 9.6745 at December 31, 2021 to MAD 10.0418 at December 31, 2022 per dollar.

The subsidiaries whose currency of account is the CFA Franc, as well as the Mauritanian subsidiary whose currency is the Ouguiya, make the Group's exposure to foreign exchange risk more significant, particularly with regard to fluctuations in the exchange rate of the Euro and the Ouguiya against the Dirham.

However, a 1% depreciation of the Dirham against the Euro would have the following limited impacts on the Group's 2022 accounts:

Revenues = +170 million dirhams

Operating income = +46 million dirhams

Net income attributable to owners of the parent = +19 million dirhams

At the level of Maroc Telecom and its subsidiaries, foreign currency assets consist mainly of receivables from its subsidiaries and foreign operators. Liabilities in foreign currencies consist mainly of foreign trade payables and international operators.

(in MAD million )	Euro /FCFA	USD	MRO	Total foreign currencies	MAD	Balance sheet total
Total assets	36,264	343	2,470	1	26,452	65,530
Total shareholders' equity and liabilities	-23,068	-354	-1,961	-13	-40,134	-65,530
<b>Net position</b>	<b>13,197</b>	<b>-11</b>	<b>509</b>	<b>-12</b>	<b>-13,682</b>	<b>0</b>

The following table shows the Company's net foreign-currency positions in euros and US dollars, and the aggregate of other currencies, at December 31, 2022:

(in million )	Euro <sup>(2)</sup>	USD <sup>(2)</sup>	Other currencies (euro equivalent*) <sup>(1)</sup>
Assets	1,260	53	8
Liabilities	-128	-63	-13
Net position	1,133	-10	-5
Commitments <sup>(3)</sup>			
<b>Aggregate net position</b>	<b>1,133</b>	<b>-10</b>	<b>-5</b>

\* based on 1 euro = 11.1592 dirhams the Bank-Al Maghrib average rate at Dec.31, 2022.

#### Liquidity risk:

Maroc Telecom believes that the cash flows generated by its operating activities, its cash position and the funds available through its credit lines will be sufficient to cover the expenses and investments required for its operations, the servicing of its debt, the distribution of dividends and the external growth operations in progress at December 31, 2023.

#### Interest-risk:

Maroc Telecom Group's debt is mainly at fixed rates. As the proportion of floating-rate debt is relatively low, Maroc Telecom Group is not significantly exposed to favourable or unfavourable changes in interest rates.

## NOTE 33. EVENTS AFTER THE END OF THE REPORTING PERIOD

None.

(1) Other currencies mainly include the Japanese Yen (JPY), the Swiss Franc (CHF) and the Saudi Riyal (SAR).

(2) The foreign exchange position in euros and dollars is calculated by applying to the SDR (Special Drawing Rights) receivables and payables of foreign operators as at 31 December 2021 the proportion per currency of the receipts made in 2021.

(3) For the balance of commitments due on current contracts, the breakdown by currency corresponds to the actual balance on committed contracts

## NOTE 34. IFRS 16 AT DECEMBER 31, 2021

### 34.1 Right of use:

2022

(In millions MAD)	Carrying value	Entry of assets	Depreciation/Amortization
Land	1108	113	-161
Buildings	917	172	-130
Technical facilities	1028	92	-137
Transportation equipment	320	78	-50
Office equipment			
Other assets			
<b>Total</b>	<b>3,374</b>	<b>454</b>	<b>-479</b>

2021

(In millions MAD)	Carrying value	Entry of assets	Depreciation/Amortization
Land	985	26	-181
Buildings	714	95	-128
Technical facilities	876	168	-136
Transportation equipment	242	10	-52
Office equipment			
Other assets			
<b>Total</b>	<b>2,817</b>	<b>300</b>	<b>-497</b>

2020

(In millions MAD)	Carrying value	Entry of assets	Depreciation/Amortization
Land	965	105	-176
Buildings	629	134	-121
Technical facilities	731	-30	-91
Transportation equipment	232	230	-99
Office equipment			
Other assets			
<b>Total</b>	<b>2,557</b>	<b>439</b>	<b>-487</b>

### 34.2 Rental obligation:

	2020	2021	2022
Lease-related payments	-552	-535	-558

### 34.3 Expenses from contracts outside the scope of IFRS 16:

	2020	2021	2022
Leases with term ≤12 months	352	382	426
Leases with low underlying asset value	1	1	0

MAROC TELECOM Group

This is a free translation into English of the statutory auditors' report on the consolidated financial statements issued in French and it is provided solely for the convenience of English-speaking users.

## STATUTORY AUDITORS' REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS

### YEAR ENDED DECEMBER 31<sup>st</sup>, 2022

We have audited the accompanying consolidated financial statements of ITISSALAT AL MAGHRIB (IAM) S.A. and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at December 31<sup>st</sup>, 2022, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information. These consolidated financial statements show an amount of consolidated equity of MMAD 18 002 including a consolidated net profit of MMAD 3 639.

These statements were approved by the Executive Board on January 25<sup>th</sup>, 2023 in the evolving context of the health crisis of the Covid-19 epidemic, on the basis of the information available at that date.

In our opinion, the consolidated financial statements referred to in the first paragraph above, are regular, sincere and provide in all material aspects a true and fair view of the financial position of the group comprising the persons and entities of ITISSALAT AL-MAGHRIB (IAM) S.A. at December 31<sup>st</sup>, 2022, and the financial performance and cash flows for the fiscal year then ended, in accordance with the International Financial Reporting Standards (IFRS), as adopted by the European Union.

#### **Basis for Opinion**

We conducted our audit in accordance with Moroccan auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the Consolidated Financial Statements in Morocco, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of matter**

We refer you to the mentions inserted in note 31.3 related to contingencies, which set out the outcome of the tax audit and the ANRT's decision respectively. Our conclusion remains unchanged.

#### **Key audit matters**

Key audit matters are those matters, that in our professional judgment, were of most significance in our audit of the Consolidated Financial Statements of the current period. These matters were addressed in the context of the Consolidated Financial Statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters	Our response
<p><b>Recognition of revenues from telecommunication activities</b></p> <p>Revenues in the consolidated financial statements at December 31, 2022 amounted to MAD 35,731 million.</p> <p>There is an inherent risk in the recognition of revenues, given the multitude of products, the complexity of information systems and the impact of changes in pricing models (pricing structures, incentive systems, rebates, etc.).</p> <p>The application of revenue recognition accounting standards involves a number of key judgments and estimates. As a result, we consider revenue from telecommunications activities as a key issue in our audit. Revenue recognition methods are detailed in note 3.15 of the consolidated financial statements.</p>	<p>With the assistance of our IT (Information Technology) specialists, we reviewed the key processes and controls implemented by IAM S.A., including the IT systems used for revenue recognition purposes.</p> <p>In particular, we have :</p> <ul style="list-style-type: none"> <li>- Gained an understanding of the general control environment, including IT, implemented by the company;</li> <li>- Identified and assessed the key controls implemented by the company and relevant to our audit;</li> <li>- Tested the operating effectiveness of the relevant controls, in particular on the application systems involved in the process of generating, evaluating and accounting revenues;</li> </ul> <p>Performed analytical procedures and tested a sample of manual entries as of December 31, 2022.</p>

<p><b>Valuation of goodwill</b></p> <p>As part of its development, the Group has been led to carry out external growth operations and to recognize several goodwills.</p> <p>This goodwill, which corresponds to the difference between the price paid and the fair value (market value) of the assets and liabilities acquired, are described in note 3 to the consolidated financial statements.</p> <p>Each year, management ensures that the carrying amount of the goodwill attached to each cash-generating unit (CGU), shown in the balance sheet at December 31, 2022, in the amount of MAD 9 389 million, does not exceed its recoverable amount and does not present a risk of impairment.</p> <p>The terms of the impairment test and details of the assumptions used are described in note 3.</p> <p>The recoverable amount is determined by reference to the value in use calculated on the basis of the present value of the cash flows expected from the group of assets comprising it.</p> <p>The determination of the recoverable amount of goodwill is based on management's judgment, particularly assumptions of future income of concerned CGU and the discount rate applied to cash flow projections.</p> <p>We therefore considered the valuation of goodwill as a key point of the audit.</p>	<p>We examined the compliance of the methodology used by the Group with the applicable accounting standards.</p> <p>We also performed a review of the procedures related to impairment tests of goodwill and verified in particular that:</p> <ul style="list-style-type: none"> <li>the completeness of the elements making up the carrying amount of each CGUs tested and the consistency of the methods used to determine this amount with the cash flow projections used to determine value in use;</li> <li>the reasonableness of the cash flow projections and the reliability of the estimates by examining the main reasons for differences between forecasts and actual results;</li> <li>the consistency of these cash flow projections with management's latest estimates;</li> <li>the consistency of the growth rate used for the projected cash flows with market analyses;</li> <li>the calculation of the discount rate applied to the cash flows expected from each CGU; and</li> <li>management's sensitivity analysis of value in use to changes in the main assumptions used.</li> </ul> <p>Finally, we have verified that Note 3 provides appropriate disclosures.</p>
<p><b>Valuation of provisions for risks</b></p> <p>At 31 December 2022, provisions risks amounted to MAD 1,794 million.</p> <p>As indicated in note 3.11, as Maroc Telecom Group faces a number of disputes (commercial, social and regulatory) both in Morocco and abroad, the valuation of provisions covering these risks requires the exercise of management's judgment in its choice of elements to be considered (including the existence or no payment obligation and the reliability of the estimation).</p> <p>Consequently, we have considered the measurement of provisions for risks and charges to be a key point of our audit.</p>	<p>We have reviewed the process for assessing these provisions.</p> <p>Our work also included:</p> <ul style="list-style-type: none"> <li>- assess the relevance of the methodology adopted by the Group for the evaluation of the provisions established,</li> <li>- obtain written confirmations from the company's advisors who are in charge of following up on major disputes;</li> <li>- assess the merits of the assumptions used to determine the main adjacent provisions,</li> <li>- check the validity of the data used in the calculations by comparing them in particular with the basic documents.</li> </ul>

## **Responsibilities of Management and Those Charged With Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the Consolidated Financial Statements in accordance with IFRS as adopted by EU, and for such internal control as management determines is necessary to enable the preparation of Consolidated Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the Consolidated Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Moroccan auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Moroccan auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Consolidated Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the Consolidated Financial Statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Casablanca, February 20<sup>th</sup>, 2023

**The Statutory auditors**

**DELOITTE AUDIT**

**French original signed by**  
**Sakina Bensouda-Korachi**  
**Partner**

**COOPERS AUDIT MAROC S.A**

**French original signed by**  
**Hicham Cherkaoui**  
**Partner**



#### **4. STATUTORY FINANCIAL STATEMENTS**

## 4. STATUTORY FINANCIAL STATEMENTS

Year ended 12/31/2022

ASSETS (in MAD thousands)	EXERCICE		NET	PREVIOUS
	GROSS	Amortization and provisions		EXERCICE NET 12/31/2021
<b>CAPITALIZED COSTS (A)</b>	<b>1,500,000</b>	<b>900,000</b>	<b>600,000</b>	<b>900,000</b>
.Start-up costs	0	0	0	0
.Deferred costs	1,500,000	900,000	600,000	900,000
.Bond redemption premiums	0	0	0	0
<b>INTANGIBLE ASSETS (B)</b>	<b>12,696,959</b>	<b>10,765,530</b>	<b>1,931,428</b>	<b>1,976,662</b>
.Research and development costs	0	0	0	0
.Patents, trademarks, and similar rights	12,392,101	10,695,083	1,697,019	1,688,907
.Goodwill	70,447	70,447	0	0
.Other intangible assets	234,410	0	234,410	287,755
<b>PROPERTY, PLANT, AND EQUIPMENT (C)</b>	<b>76,651,025</b>	<b>61,749,796</b>	<b>14,901,229</b>	<b>15,042,441</b>
.Land	961,935	0	961,935	961,935
.Buildings	8,369,178	5,807,614	2,561,564	2,660,222
.Technical plant, machinery, and equipment	60,578,089	50,868,291	9,709,799	9,696,389
.Vehicles	278,662	112,429	166,233	178,411
.Office equipment, furniture, and fittings	5,094,530	4,793,202	301,327	328,408
.Other property, plant, and equipment	11,048	0	11,048	11,048
.Work in progress	1,357,585	168,261	1,189,324	1,206,028
<b>FINANCIAL ASSETS (D)</b>	<b>12,666,230</b>	<b>387,418</b>	<b>12,278,812</b>	<b>12,384,146</b>
.Long-term loans	150,998	0	150,998	812,669
.Other financial receivables	4,188	0	4,188	4,190
.Equity investments	12,511,044	387,418	12,123,626	11,567,287
.Other investments and securities	0	0	0	0
<b>UNREALISED FOREIGN EXCHANGE LOSSES (E)</b>	<b>1,455</b>	<b>0</b>	<b>1,455</b>	<b>31,913</b>
.Decrease in long-term receivables	1,455	0	1,455	31,913
.Increase in long-term debt	0	0	0	0
<b>TOTAL I (A+B+C+D+E)</b>	<b>103,515,668</b>	<b>73,802,745</b>	<b>29,712,924</b>	<b>30,335,162</b>
<b>INVENTORIES (F)</b>	<b>334,752</b>	<b>70,978</b>	<b>263,773</b>	<b>95,153</b>
.Merchandise	200,262	57,862	142,400	53,796
.Raw materials and supplies	134,490	13,116	121,374	41,356
.Work in progress	0	0	0	0
.Intermediary and residual goods	0	0	0	0
.Finished goods	0	0	0	0
<b>CURRENT RECEIVABLES (G)</b>	<b>16,396,990</b>	<b>9,248,558</b>	<b>7,148,432</b>	<b>7,936,884</b>
.Trade payables, advances and deposits	23,785	0	23,785	13,247
.Accounts receivable and related accounts	15,526,510	8,923,984	6,602,526	6,876,113
.Employees	3,814	0	3,814	3,708
.Tax receivable	288,155	0	288,155	794,372
.Shareholders' current accounts	0	0	0	0
.Other receivables	538,851	324,574	214,277	227,279
.Accruals	15,875	0	15,875	22,165
<b>MARKETABLE SECURITIES (H)</b>	<b>130,670</b>	<b>0</b>	<b>130,670</b>	<b>131,859</b>
<b>UNREALIZED FOREIGN EXCHANGE LOSSES (I)</b> (current items)	<b>53,723</b>	<b>0</b>	<b>53,723</b>	<b>55,133</b>
<b>TOTAL II (F+G+H+I)</b>	<b>16,916,135</b>	<b>9,319,536</b>	<b>7,596,599</b>	<b>8,219,028</b>
<b>CASH AND CASH EQUIVALENTS</b>	<b>229,306</b>	<b>0</b>	<b>229,306</b>	<b>173,515</b>
.Checks	0	0	0	0
.Bank deposits	227,175	0	227,175	171,349
.Petty cash	2,132	0	2,132	2,166
<b>TOTAL III</b>	<b>229,306</b>	<b>0</b>	<b>229,306</b>	<b>173,515</b>
<b>TOTAL GENERAL I+II+III</b>	<b>120,661,110</b>	<b>83,122,281</b>	<b>37,538,829</b>	<b>38,727,705</b>

Year ended 12/31/2022

SHAREHOLDERS' EQUITY AND LIABILITIES		EXERCICE	EXERCICE
(in MAD thousands)			NET 12/31/2021
<b>SHAREHOLDERS' EQUITY</b>	<b>(A)</b>	<b>15,298,898</b>	<b>16,722,339</b>
Share capital (1)		5,274,572	5,274,572
Less: capital subscribed and not paid-in		0	0
Paid-in capital		0	0
Additional paid-in capital		0	0
Revaluation difference		0	0
Statutory reserve		527,457	527,457
Other reserves		6,718,856	5,276,257
Retained earnings (2)		0	0
Unallocated income (2)		0	0
Net income of the year (2)		2,778,013	5,644,052
<b>QUASI-EQUITY</b>	<b>(B)</b>	<b>0</b>	<b>0</b>
Investment subsidies		0	0
Regulated provisions		0	0
<b>DEBENTURE BONDS</b>	<b>(C)</b>	<b>1,494</b>	<b>1,494</b>
Debenture bonds		0	0
Other long-term debt		1,494	1,494
<b>PROVISIONS</b>	<b>(D)</b>	<b>12,157</b>	<b>44,248</b>
Provisions for contingencies		1,455	31,913
Provisions for losses		10,702	12,336
<b>UNREALIZED FOREIGN EXCHANGE GAINS</b>	<b>(E)</b>	<b>1,205</b>	<b>0</b>
Increase in long-term receivables		1,205	0
Decrease in long-term debt		0	0
	<b>TOTAL I (A+B+C+D+E)</b>	<b>15,313,754</b>	<b>16,768,081</b>
<b>CURRENT LIABILITIES</b>	<b>(F)</b>	<b>12,871,856</b>	<b>12,446,563</b>
Accounts payable and related accounts		6,384,423	6,174,176
Trade receivables, advances and down payments		94,621	78,995
Payroll costs		1,009,315	946,902
Social security contributions		112,032	91,786
Tax payable		3,141,904	2,959,742
Shareholders' current accounts		1	1
Other payables		397,805	408,425
Accruals		1,731,755	1,786,536
<b>OTHER PROVISIONS FOR CONTINGENCIES AND LOSSES</b>	<b>(G)</b>	<b>557,853</b>	<b>871,251</b>
<b>UNREALIZED FOREIGN EXCHANGE GAINS (Current items)</b>	<b>(H)</b>	<b>77,704</b>	<b>63,953</b>
	<b>Total II (F+G+H)</b>	<b>13,507,413</b>	<b>13,381,768</b>
<b>BANK OVERDRAFTS</b>		<b>8,717,662</b>	<b>8,577,856</b>
Discounted bills		0	0
Treasury loans		0	0
Bank loans and overdrafts		8,717,662	8,577,856
	<b>Total III</b>	<b>8,717,662</b>	<b>8,577,856</b>
<b>TOTAL GENERAL I+II+III</b>		<b>37,538,829</b>	<b>38,727,705</b>

## STATEMENT OF COMPREHENSIVE INCOME (EXCLUSIVE OF VAT)

(in MAD thousands)	From 01/01/2022 to 12/31/2022			
	OPERATIONS		FISCAL YEAR	TOTALS
	Current year	Previous year	TOTAL	12/31/2021
<b>I- OPERATING INCOME</b>	19,275,956	0	19,275,956	19,659,201
Sales of goods	243,382	0	243,382	384,447
Sales of manufactured goods and services rendered	18,463,007	0	18,463,007	18,748,690
<b>Operating revenues</b>	<b>18,706,389</b>	<b>0</b>	<b>18,706,389</b>	<b>19,133,137</b>
Change in inventories	0	0	0	0
Company-constructed assets	0	0	0	0
Operating subsidies	0	0	0	0
Other operating income	22,252	0	22,252	30,039
Operating write-backs: expense transfers	547,315	0	547,315	496,025
<b>TOTAL I</b>	<b>19,275,956</b>	<b>0</b>	<b>19,275,956</b>	<b>19,659,201</b>
<b>II- OPERATING EXPENSES</b>	<b>12,209,794</b>	<b>0</b>	<b>12,209,794</b>	<b>12,394,366</b>
Cost of goods sold	331,984	0	331,984	572,636
Raw materials and supplies	3,058,448	0	3,058,448	3,078,241
Other external expenses	2,761,178	0	2,761,178	2,596,921
Taxes (except corporate income tax)	325,530	0	325,530	311,185
Payroll, costs	2,149,047	0	2,149,047	1,954,514
Other operating expenses	2,540	0	2,540	2,233
Operating allowances for amortization	3,178,348	0	3,178,348	3,308,841
Operating allowances for provisions	402,719	0	402,719	569,794
<b>TOTAL II</b>	<b>12,209,794</b>	<b>0</b>	<b>12,209,794</b>	<b>12,394,366</b>
<b>III- OPERATING INCOME I-II</b>	<b>7,066,162</b>	<b>0</b>	<b>7,066,162</b>	<b>7,264,835</b>
<b>IV- FINANCIAL INCOME</b>	<b>1,953,839</b>	<b>0</b>	<b>1,953,839</b>	<b>2,000,173</b>
Income from equity investments and other financial investments	1,374,412	0	1,374,412	1,301,627
and other financial investments	0	0	0	0
Foreign exchange gains	454,286	0	454,286	429,524
Interest and other financial income	38,096	0	38,096	71,358
Financial write - backs: expense transfers	87,046	0	87,046	197,664
<b>TOTAL IV</b>	<b>1,953,839</b>	<b>0</b>	<b>1,953,839</b>	<b>2,000,173</b>
<b>V- FINANCIAL EXPENSES</b>	<b>612,943</b>	<b>0</b>	<b>612,943</b>	<b>1,049,198</b>
Interest and loans	222,275	0	222,275	321,231
Foreign exchange losses	333,682	0	333,682	274,705
Other financial expenses	1,808	0	1,808	11,097
Financial allowances	55,178	0	55,178	442,165
<b>TOTAL V</b>	<b>612,943</b>	<b>0</b>	<b>612,943</b>	<b>1,049,198</b>
<b>VI- FINANCIAL INCOME IV - V</b>	<b>1,340,896</b>	<b>0</b>	<b>1,340,896</b>	<b>950,975</b>
<b>VII- ORDINARY INCOME III + VI</b>	<b>8,407,058</b>	<b>0</b>	<b>8,407,058</b>	<b>8,215,810</b>
<b>VIII- EXTRAORDINARY INCOME</b>	<b>296,769</b>	<b>0</b>	<b>296,769</b>	<b>327,403</b>
Proceeds from disposal of fixed assets	1,575	0	1,575	13,880
Subsidies received	0	0	0	0
Write-backs of investment subsidies	0	0	0	0
Other extraordinary income	117,886	0	117,886	112,277
Extraordinary write-backs: expense transfers	177,308	0	177,308	201,245
<b>TOTAL VIII</b>	<b>296,769</b>	<b>0</b>	<b>296,769</b>	<b>327,403</b>
<b>IX- EXTRAORDINARY EXPENSES</b>	<b>3,348,752</b>	<b>6</b>	<b>3,348,758</b>	<b>944,934</b>
Net book value of disposed assets	6	0	6	171,941
Subsidies granted	0	0	0	0
Other extraordinary expenses	2,867,104	6	2,867,110	280,255
Regulated provisions	0	0	0	0
Extraordinary allowances for depreciation and provisions	481,642	0	481,642	492,738
<b>TOTAL IX</b>	<b>3,348,752</b>	<b>6</b>	<b>3,348,758</b>	<b>944,934</b>
<b>X- EXTRAORDINARY INCOME VIII - IX</b>	<b>-3,051,983</b>	<b>-6</b>	<b>-3,051,989</b>	<b>-617,531</b>
<b>XI- INCOME BEFORE TAX VII + X</b>	<b>5,355,076</b>	<b>-6</b>	<b>5,355,070</b>	<b>7,598,279</b>
<b>XII- CORPORATE INCOME TAX</b>	<b>2,577,056</b>	<b>0</b>	<b>2,577,056</b>	<b>1,954,226</b>
<b>XIII- NET INCOME XI - XII</b>	<b>2,778,019</b>	<b>-6</b>	<b>2,778,013</b>	<b>5,644,052</b>
<b>XIV- TOTAL INCOME ( I+IV+VIII)</b>	<b>21,526,565</b>	<b>0</b>	<b>21,526,565</b>	<b>21,986,776</b>
<b>XV- TOTAL EXPENSES ( II+V+IX+XII)</b>	<b>18,748,545</b>	<b>6</b>	<b>18,748,551</b>	<b>16,342,724</b>
<b>XVI- NET INCOME (total income - Total expenses)</b>	<b>2,778,019</b>	<b>-6</b>	<b>2,778,013</b>	<b>5,644,052</b>

The presentation rules and valuation methods used to prepare these documents comply with prevailing regulations.

The table below summarizes the changes in Maroc Telecom's main financial indicators over the last three financial years:

<i>In MAD million</i>	2020	2021	2022	Change 2022/2021
<b>Revenues</b>	20,289	19,133	<b>18,706</b>	<b>-2.2%</b>
<b>Operating income</b>	8,249	7,265	<b>7,066</b>	<b>-2.7%</b>
<b>Financial income</b>	750	951	<b>1,341</b>	<b>41.0%</b>
<b>Corporate income tax</b>	-2,296	-1,954	<b>-2,577</b>	<b>31.9%</b>
<b>Non-current income</b>	-454	-618	<b>-3,052</b>	<b>394.2%</b>
<b>Net income</b>	6,248	5,644	<b>2,778</b>	<b>-50.8%</b>
<b>Investments</b>	1,353	2,524	<b>2,996</b>	<b>18.7%</b>

### Main items in the income and expenses account

#### Revenues

Maroc Telecom 2022 revenues amounted to MAD 18,706 million, down 2.2% versus 2021.

#### Operating income and net income

2022 operating income amounted to MAD 7,066 million, down 2.7% versus 2021, mainly due to the decline in revenues. Financial income rose 41% to MAD 1,341 million, compared to MAD 951 million in 2021. This change is attributable mainly to the impairment of Moov Africa RCA shares in 2021.

Non-current income amounted to a MAD -3,052 million, compared to a MAD -618 million in 2021. This change is attributable mainly to the MAD 2,451 million fine (following the decision of the Management Committee of the National Telecommunications Regulatory Agency (ANRT) relating to the liquidation of the penalty imposed on Maroc Telecom in the context of the January 17, 2020 decision on unbundling).

With pre-tax earnings of MAD 5,355 million and corporate income tax of MAD 2,577 million, including MAD 541 million in tax audit reassessments, net income amounted to MAD 2,778 million, down 50.8% versus 2021.

### Balance sheet

At December 31, 2022, the balance sheet total reached MAD 37,539 million, down 3.1% versus the previous year.

## Asset and their components

(Assets in MAD million)	NET			Variation 22/21
	2020	2021	2022	
Nil-value assets	1,200	900	<b>600</b>	<b>-33.3%</b>
Intangible assets	2,081	1,977	<b>1,931</b>	<b>-2.3%</b>
Property, plant and equipment	15,738	15,042	<b>14,901</b>	<b>-0.9%</b>
Long-term investments	12,216	12,384	<b>12,279</b>	<b>-0.9%</b>
Translation difference - assets	1	32	<b>1</b>	<b>-95.4%</b>
<b>Total net non-current assets</b>	31,236	30,335	<b>29,713</b>	<b>-2.1%</b>
<b>Current assets</b>	8,052	8,219	<b>7,597</b>	<b>-7.6%</b>
<b>Cash - assets</b>	554	174	<b>229</b>	<b>32.2%</b>
<b>Total assets</b>	39,842	38,728	<b>37,539</b>	<b>-3.1%</b>

Net fixed assets amounted to MAD 29,713 million at December 31, 2022, compared to MAD 30,335 million the previous year. Net fixed assets accounted for 79% of total assets and decreased 2.1% versus 2021.

Net intangible assets amounted to MAD 1,931 million in 2022, compared to MAD 1,977 million in 2021.

Net tangible assets decreased 0.9% from MAD 15,042 million in 2021 to MAD 14,901 million in 2022.

Net long-term investments amounted to MAD 12,279 million in 2022, compared to MAD 12,384 million in 2021. This change is attributable to recapitalizations and the repayment of subsidiaries' loans.

Current assets excluding investments (except those relating to price adjustments) amounted to MAD 7,597 million in 2022, down 7.6% from MAD 8,219 million in 2021.

Net cash and cash equivalents, including investments (excluding those related to price adjustments), amounted to MAD -8,488 million at December 31, 2022, compared to MAD -8,404 million at December 31, 2021.

## Liabilities and their components

(Liabilities in MAD million)	NET			Variation 22/21
	2020	2021	2022	
Shareholders' Equity	14,603	16,722	<b>15,299</b>	<b>-8.5%</b>
of which net profit for the fiscal year	6,248	5,644	<b>2,778</b>	<b>-50.8%</b>
Financing borrowings	7	1	<b>1</b>	<b>0.0%</b>
Long Term provisions for risks and losses	15	44	<b>12</b>	<b>-72.5%</b>
Translation difference - liabilities	4	0	<b>1</b>	<b>-</b>
<b>Total Permanent Funds</b>	14,629	16,768	<b>15,314</b>	<b>-8.7%</b>
<b>Current liabilities</b>	14,163	13,382	<b>13,507</b>	<b>0.9%</b>
<b>Cash and cash equivalents - liabilities</b>	11,051	8,578	<b>8,718</b>	<b>1.6%</b>
<b>Total liabilities</b>	39,842	38,728	<b>37,539</b>	<b>-3.1%</b>

Taking into account the profit for the year of MAD 2,778 million and the allocation of a dividend of MAD 4.2 billion, shareholders' equity at December 31, 2022 amounted to MAD 15,299 million, compared to MAD 16,722 million in 2021.

At December 31, 2022, current liabilities amounted to MAD 13,507 million, compared to MAD 13,382 million in 2021.

Cash liabilities increased 1.6% to MAD 8,718 million, compared to MAD 8,578 million in 2021.

## STATUTORY AUDITORS' GENERAL REPORT

YEAR ENDED DECEMBER 31<sup>st</sup>, 2022

### *Opinion*

In accordance with the terms of our appointment by your General meetings, we have audited the accompanying financial statements of ITISSALAT AL-MAGHRIB (IAM) S.A., including the statement of financial position concerning the year ended December 31, 2022, the statement of revenues and losses, the statement of operating data, the statement of cash flows, and the additional disclosures (ETIC). These financial statements show shareholders' equity and reserves of MAD 15 298 898 thousand and net profit of MAD 2 778 013 thousand.

These statements were approved by the Executive Board on January 25<sup>th</sup>, 2023 in the evolving context of the health crisis of the Covid-19 epidemic, on the basis of the information available at that date.

In our opinion, the financial statements referred to in the first paragraph above are regular, sincere and give a true and fair view of ITISSALAT ALMAGHRIB (IAM) S.A.'s assets, liabilities, and financial position at December 31<sup>st</sup>, 2022, and of its operations for the year then ended, in accordance with the accounting principles generally accepted in Morocco.

### *Basis for Opinion*

We conducted our audit in accordance with Moroccan auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Morocco, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Emphasis of matter*

We refer you to the mentions inserted in statement B15 related to contingent liabilities, which set out the outcome of the tax audit and the ANRT's decision respectively. Our conclusion remains unchanged.

### *Key audit matters*

Key audit matters are those matters, that in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters	Our response
<p><b>Recognition of revenues from telecommunication activities</b></p> <p>Revenues in the financial statements at December 31, 2022 amounted to MAD 18 706 389 thousand.</p> <p>There is an inherent risk in the recognition of revenues, given the multitude of products and services, the complexity of information systems and the impact of changes in pricing models (pricing structures, incentive systems, discounts, etc.).</p> <p>The application of recognition accounting standards to telecommunications revenues is complex and involves a number of key judgments and estimates.</p>	<p>With the assistance of our IT (Information Technology) specialists, we reviewed the key processes and controls implemented by IAM S.A., including the IT systems used for revenue recognition purposes.</p> <p>In particular, we have:</p> <ul style="list-style-type: none"> <li>- Gained an understanding of the general control environment, including IT, implemented by the company;</li> </ul>

<p>As a result, we consider revenues from telecommunications activities as a key issue in our audit.</p> <p>The methods used to recognize revenue are detailed in Statement A1 of ETIC- Supplementary Information Statements (SIFS).</p>	<ul style="list-style-type: none"> <li>- Identified and assessed the key controls implemented by the company and relevant to our audit;</li> <li>- Tested the operating effectiveness of the relevant controls, in particular on the application systems involved in the process of generating, evaluating and accounting revenues;</li> <li>- Performed analytical procedures and tested a sample of manual entries as of December 31, 2022.</li> </ul>
<p><b>Valuation of investments</b></p> <p>Investments in subsidiaries and affiliates, shown in the balance sheet at December 31, 2022 for a net amount of MAD 12 123 626 thousand. They are recognized at their acquisition date at cost and depreciated on the basis of their present value.</p> <p>As indicated in note A1-4 of the ETIC, present value is estimated by management by reference to the share of equity that the shares represent, adjusted when necessary to take into account, in particular, their perspectives of development and earnings.</p> <p>The estimate of the present value of these securities requires management to exercise its judgment in selecting the items to be considered depending on the equity interests concerned, which may correspond to historical data (i.e shareholders' equity) and/or forecasts (i.e profitability perspectives), as the case may be.</p> <p>In this context, we considered that the valuation of the equity investments was a key point of the audit.</p>	<p>Our work consisted mainly in reviewing the valuation process of investments and figures used. We particularly:</p> <ul style="list-style-type: none"> <li>obtained cash flow and operating forecasts for the activities of the entities concerned and assess their consistency with the forecasts resulting from the most recent strategic plans prepared by senior management;</li> <li>verified the consistency of the assumptions used with the economic environment at the closing and preparation dates of the financial statements;</li> <li>compared forecasts for previous periods with corresponding actual results in order to assess the achievement of past objectives;</li> <li>Verified that the shareholders' equity used is consistent with the financial statements of the entities, and that any adjustments made to this equity are based on documentary evidence.</li> </ul>
<p><b>Valuation of provisions for liabilities and charges</b></p> <p>As of December 31, 2022, provisions for risks and charges amounted to 570,009 thousand dirhams.</p> <p>As indicated in statement A1-9, IAM S.A. is facing a number of disputes (commercial, social and regulatory), the valuation of provisions covering these risks requires the exercise of management's judgment in its choice of elements to be considered (including the existence or absence of payment obligation and the reliability of the estimation).</p> <p>Consequently, we have considered the measurement of provisions for risks and charges to be a key point of our audit.</p>	<p>We have reviewed the process for assessing these provisions.</p> <p>Our work also included:</p> <ul style="list-style-type: none"> <li>- conduct interviews with the company's Legal Department to identify the main disputes and their stages of progress,</li> <li>- assess the relevance of the methodology adopted by the company for the evaluation of the provisions made,</li> <li>- obtain written confirmations from the company's advisors who are in charge of following up on major disputes;</li> <li>- assess the merits of the assumptions used to determine the main adjacent provisions,</li> <li>- check the validity of the data used in the calculations by comparing them in particular with the basic documents.</li> </ul>

### ***Responsibilities of Management and Those Charged With Governance for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Moroccan accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

### ***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Moroccan auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Moroccan auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

***Specific controls and information***

We have also performed the specific verifications required by law. In particular, we ensured that the information contained in the Management board's report to the Shareholders was consistent with the Company's financial statements.

Casablanca, February 20<sup>th</sup>, 2023

**The Statutory auditors**

**DELOITTE AUDIT**

**French original signed by**  
**Sakina Bensouda-Korachi**  
**Partner**

**COOPERS AUDIT MAROC S.A**

**French original signed by**  
**Hicham CHERKAOUI**  
**Partner**



**Maroc Telecom**

Itissalat Al-Maghrib

Société Anonyme à Directoire et Conseil de Surveillance

au Capital de 5 274 572 040 dirhams RC 48 947

Siège Social

Avenue Annakhil, Hay Riad Rabat, Maroc